



MSCI

ANNUAL REPORT 2009

NYSE: MXB

## ABOUT MSCI

MSCI Inc. is a leading global provider of investment decision support tools, including indices and portfolio risk and performance analytics for use by institutions in managing equity, fixed income and multi-asset class portfolios. Our flagship products are our international equity indices marketed under the MSCI brand and our equity portfolio analytics marketed under the Barra brand. Our products are used in many areas of the investment process, including portfolio construction and optimization, performance benchmarking and attribution, risk management and analysis, index-linked investment product creation, asset allocation, investment manager selection and investment research.

## Financial Highlights & Selected Data

### FINANCIAL HIGHLIGHTS

Year Ended November 30

In thousands, except per share data	2009	2008	2007	2006	2005
Operating revenues	\$ 442,948	\$ 430,961	\$ 369,886	\$ 310,698	\$ 278,474
Operating expenses	\$ 291,956	\$ 295,171	\$ 239,927	\$ 227,649	\$ 205,567
Operating income	\$ 150,992	\$ 135,790	\$ 129,959	\$ 83,049	\$ 72,907
% Margin	34.1%	31.5%	35.1%	26.7%	26.2%
<b>Net income</b>	<b>\$ 81,801</b>	<b>\$ 68,268</b>	<b>\$ 81,111</b>	<b>\$ 71,445</b>	<b>\$ 54,554</b>
Earnings per share:					
Basic	\$ 0.81	\$ 0.68	\$ 0.96	\$ 0.85	\$ 0.65
Diluted	\$ 0.80	\$ 0.67	\$ 0.96	\$ 0.85	\$ 0.65
Cash and cash equivalents	\$ 176,024	\$ 268,077	\$ 33,818	\$ 24,362	\$ 23,411
Cash deposited with related parties	\$ 0	\$ 0	\$ 137,625	\$ 330,231	\$ 252,882
Short-term investments	\$ 295,304	\$ 0	\$ 0	\$ 0	\$ 0
Long-term debt, including current maturities	\$ 379,710	\$ 401,795	\$ 425,000	\$ 0	\$ 0
Total shareholders' equity	\$ 507,056	\$ 286,382	\$ 200,021	\$ 825,712	\$ 757,217

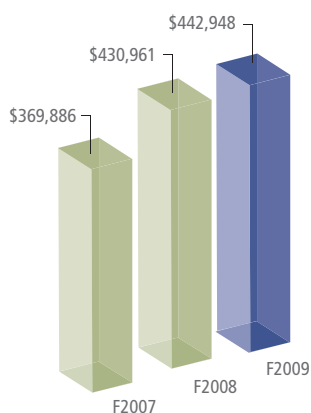
### SELECTED QUARTERLY FINANCIAL DATA (Unaudited)

In thousands, except per share data	Q1	Q2	Q3	Q4	Year Ended November 30
Operating revenues					
FY2009	\$ 105,915	\$ 109,375	\$ 108,868	\$ 118,790	\$ 442,948
FY2008	\$ 104,951	\$ 108,195	\$ 110,399	\$ 107,416	\$ 430,961
FY2007	\$ 87,069	\$ 88,752	\$ 92,407	\$ 101,658	\$ 369,886
Operating income					
FY2009	\$ 32,784	\$ 36,654	\$ 37,798	\$ 43,756	\$ 150,992
FY2008	\$ 35,162	\$ 32,907	\$ 37,519	\$ 30,202	\$ 135,790
FY2007	\$ 29,417	\$ 26,412	\$ 33,263	\$ 40,867	\$ 129,959
Net income					
FY2009	\$ 16,724	\$ 19,618	\$ 20,924	\$ 24,535	\$ 81,801
FY2008	\$ 17,934	\$ 18,631	\$ 18,878	\$ 12,825	\$ 68,268
FY2007	\$ 21,642	\$ 19,851	\$ 21,379	\$ 18,239	\$ 81,111
Basic earnings per share					
FY2009	\$ 0.17	\$ 0.20	\$ 0.21	\$ 0.24	\$ 0.81
FY2008	\$ 0.18	\$ 0.19	\$ 0.19	\$ 0.13	\$ 0.68
FY2007	\$ 0.26	\$ 0.24	\$ 0.25	\$ 0.21	\$ 0.96
Diluted earnings per share					
FY2009	\$ 0.16	\$ 0.19	\$ 0.20	\$ 0.24	\$ 0.80
FY2008	\$ 0.18	\$ 0.18	\$ 0.19	\$ 0.13	\$ 0.67
FY2007	\$ 0.26	\$ 0.24	\$ 0.25	\$ 0.21	\$ 0.96

This report contains forward-looking statements within the meaning of the federal securities laws. These forward looking statements are not historical facts and represent only MSCI's beliefs regarding future events, many of which, by their nature, are inherently uncertain and beyond our control. These statements are not guarantees of future performance and are subject to certain risks, uncertainties and assumptions that are difficult to predict and may cause actual results to differ materially from the forward-looking statements and from management's current expectations. Such risks and uncertainties include those set forth under "Risk Factors" in Part I, Item 1A of the Annual Report on Form 10-K for the 2009 fiscal year. The forward-looking statements in this report speak only as of the time they are made and do not necessarily reflect our outlook at any other point in time. We undertake no obligation to update publicly any forward-looking statements, whether as a result of new information, future events or for any other reason.

## To Our Shareholders

### Operating Revenue (in thousands)



Fiscal year 2009 was an important year for MSCI, one in which we were tested by the global financial crisis and in which we completed our transition to being a fully independent company. Despite the challenges we faced, I am pleased to report that we were able to generate record revenues and profits, adding another year to our long history of consecutive annual revenue growth. Our success is due in large measure to our diverse and complementary product lines, the mission-critical nature of our investment decision tools, and the hard work and talent of our employees and management team.

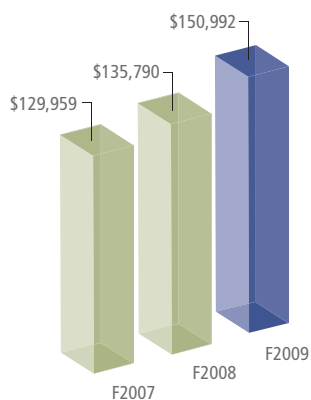
As we emerge from the global financial crisis, we are more convinced than ever that our business will continue to be the beneficiary of three important investment trends. The first trend is the increasing globalization of investing. Advances in communications and technology are enabling investors to broaden their search for returns beyond their domestic financial markets, which plays to our strength in two ways. First, we are a leading provider of cross-border equity indices. As investors continue to shift a greater part of their portfolios outside their home markets, MSCI indices are increasingly being used as a benchmark and guide. Second, as investment managers come to grips with the sheer number of investment opportunities that are available on a global basis, they are more likely to need our quantitative tools to help them manage their complex global portfolios.

The second trend in our favor is the growing need to understand, measure, manage, and report risk. In the aftermath of the sharp decline and partial rebound of global financial markets, asset owners and managers are re-examining their risk management and reporting systems. Many of them are coming to the conclusion that their internal systems need to be augmented or, in some cases, replaced and they are coming to us for solutions. Risk management in equity portfolios has long been the core of our analytics product line. In recent years, we have added tools which enable our clients to measure and manage market risk across multiple portfolios and multiple asset classes and we are seeing strong demand for these products.

The third trend is the growing popularity of index-tracking, or passive, investment. The growth of exchange traded funds, or ETFs, in recent years is a clear example of this trend. Some of the biggest and most liquid ETFs are linked to our indices and as assets in those ETFs grow, our revenues grow. Our clients continue to add new listings of ETFs linked to our indices in markets across the world. Furthermore, index-tracking investments require quantitative tools for portfolio construction, which we also provide.

Despite these positive trends, we too felt the impact of the global downturn. The fallout from the financial crisis and the resulting economic slowdown put our clients under severe strain. Our product retention rate fell and our new sales slowed. In many ways, 2009 was a tale of two

### Operating Income (in thousands)



halves. In the first half of the year, as global economic activity declined and equity markets fell, we saw a decrease in product renewals and a decelerating pace of new sales. In the second half of the year, investors gained confidence that the worst of the economic storm had passed and equity markets staged a rapid recovery. Our asset-based fee business, which accounted for 16% of total revenues in 2009, felt this seesaw effect most directly, falling in the first quarter of the year and then rebounding sharply in the second half. Our much-larger subscription businesses experienced a similar, but less dramatic, shift. By the end of the year, however, we started to see a modest reacceleration of our new subscription sales and the pace of cancellations moderated. The net result for MSCI is that we were able to grow our overall revenues by a modest 3% in 2009.

MSCI reacted quickly and aggressively as we saw the crisis hit our clients. Our first goal was to protect our revenue base. We redoubled our efforts to retain our current clients and win new business. Our employees focused on staying in front of their clients and worked hard to anticipate their needs. As a result, we were able to offset the higher rate of cancellations with new sales. Equally important was the need to protect our profit margins from any potential impact of a slowdown in revenues. We acted quickly to cut our discretionary spending and reduced our compensation expense by shifting more of our workforce to our emerging market centers. The termination of our payments to Morgan Stanley for shared services also played an important role in enabling us to reduce our overall operating expense in 2009.

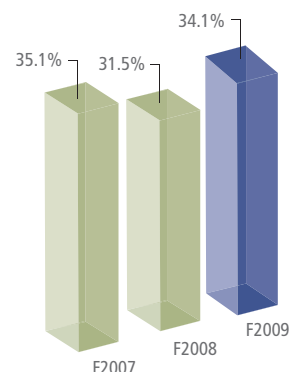
Our modest increase in revenues, coupled with a decline in costs, translated into a significant boost to our overall profitability. Our earnings per share rose by 19%. Our success in raising our profitability in the midst of the downturn gave us the confidence to raise our long-term profit margin guidance at the beginning of 2010.

I would now like to provide more detail on revenues for each of our major product categories.

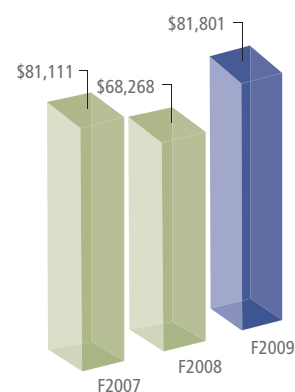
Revenues from Equity Indices were \$260 million in 2009, or 59% of our total. Our MSCI-branded equity indices are used to help measure the performance of equity investments and aid in the construction of equity portfolios, mostly by asset management companies. Revenues from our equity index products rose by 8% in 2009. The biggest driver of our growth was an increase in equity index subscription revenues as we reaped the benefit of subscriptions sold in the prior year. Also contributing to growth was a small increase in our asset-based fees. Our fees from these products are based on a small percentage of total assets under management for passive investments, mostly exchange traded funds, that are linked to our indices.

Revenues from Equity Portfolio Analytics products were \$123 million in 2009, or 28% of our total. This Barra-branded product offering consists of quantitative models and proprietary software that aid in the construction of equity portfolios. The biggest users of these products are portfolio management teams who use quantitative analyses in support of their investment decisions. This product line felt the greatest impact from the downturn as revenues fell by 7%. The main cause of the weakness was the relative underperformance of quantitative portfolio managers that began in 2008 and continued during the crisis. That underperformance caused asset managers and broker-dealers to cut back or, in some cases, even eliminate their quantitative strategy teams, with negative effects on retention and new sales of our products. We are cautiously optimistic that an

### Operating Margin

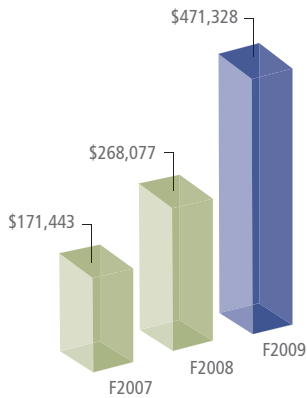


### Net Income (in thousands)





## Cash, Cash Equivalents and Short-term Investments (in thousands)

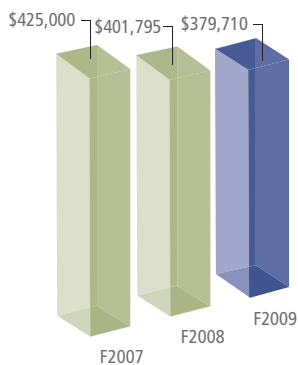


enhanced product line, including new country and regional models, new model enhancements, and a new software platform will return the Equity Portfolio Analytics product line to growth. Since 2006, we have stepped up our level of investment in both new and enhanced products and the back office infrastructure necessary to develop and deliver them. We have already begun to realize the benefits of this investment.

Revenues from our Multi-Asset Class Analytics products were \$38 million in 2009, or 8% of our total. Our Barra-branded product offering consists of quantitative models and proprietary software that help asset managers and owners measure, manage, and report market risk across multiple portfolios and multiple asset classes. The biggest users of these products are risk management teams at asset owners, such as pension funds, and at asset management firms. Demand for our products was strong in 2009 as investors increasingly turned to third party risk measurement and reporting systems to enhance or replace their own internal systems, driving an 8% growth in revenues. In 2010, we are expanding our investments in this area to bring new asset classes such as real estate and private equity into our analytical offering. We are also rolling out an outsourced solution of our risk management offering aimed at clients who would prefer to avoid the cost of dedicated staff for data loading, asset modeling, and report generation.

We reported \$22 million in revenues from Other Products in 2009, which accounted for 5% of our total. Other Products consist primarily of our energy and commodity analytics business, which sells valuation models under the FEA brand, and our fixed income portfolio analytics business. We saw growth in our energy and commodity analytics products offset by weaker sales of our fixed income products. As a whole, revenues from Other Products fell by 7% in 2009.

## Debt (in thousands)

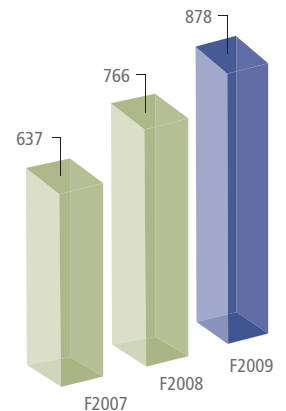


Throughout the downturn, we continued to invest in all of our product lines. We added a total of 112 new employees during the year, mostly in our offices in Budapest, Mumbai, and Monterrey, Mexico. Headcount additions in sales and service enabled us to remain focused on meeting the needs of our clients in a volatile business environment. We continued to invest in our new product pipeline, rolling out new and enhanced quantitative models and new equity indices. Finally, we invested in our technology infrastructure, beginning the implementation of a new CRM software system and buttressing our financial management systems. Many of these investments are ongoing in 2010 and are a critical part of our plan to accelerate revenue growth over the coming years.

Fiscal year 2009 was a watershed year for MSCI in another important respect. We finalized our separation from Morgan Stanley during the year, completing a long process that began in 1996 of building a profitable, self-sustaining, and standalone business. We completed our physical separation from Morgan Stanley during the second quarter of 2009. With the build out of our own internal systems complete and our own administrative functions fully in place, we no longer needed to rely on Morgan Stanley for information technology or accounting support. In addition, Morgan Stanley completed the sale of its remaining shares in MSCI in a May 2009 public offering. For over twenty years, Morgan Stanley played a critical role in MSCI's development from a small joint venture with The Capital Group to the diversified, global company we are today. On behalf of our management team and our employees, I want to thank Morgan Stanley and its management team for all the encouragement and support they gave us in building our company.

The final part of our separation from Morgan Stanley was the transition to a Board of Directors comprised of a majority of independent directors. As part of that process, we added three new board members in 2009. Catherine Kinney joined the board in September 2009. Cathy is a former executive with NYSE Euronext and also served as the President and Co-Chief Operating Officer of the New York Stock Exchange. Alice Handy joined the Board in December 2009. Alice is the founder and Chief Executive Officer of Investure, an outsourced investment office for a small group of colleges and foundations. She also served as the President of the University of Virginia Investment Management Company and as the State Treasurer of Virginia. George Siguler also joined the Board in December. George is the co-founder of Siguler Guff & Company, a private equity investment firm, and also served as a Managing Director of Mitchell Hutchins Asset Management. All three new members bring extensive experience in different areas of the investing world. I look forward to working with them over the coming years.

## Employees



Two Board members affiliated with Morgan Stanley resigned from the board in 2009. James Gorman, who was our Lead Director and is currently the Chief Executive Officer of Morgan Stanley, played a critical role in helping guide us through our separation. Kenneth deRegt, who is now the Chief Risk Officer for Morgan Stanley, was our first independent director and a valuable voice of counsel. I want to thank James and Ken for their service to MSCI and its shareholders.

Overall, fiscal year 2009 was a year of testing and transition. I am proud to report to our shareholders that our business has come through the crisis not only intact, but bigger and more profitable than ever. Thanks to the investments we have made and continue to make in our employees and products, we are well positioned to take advantage of the secular trends in our industry. We are confident that, with the support of our Board and our shareholders, we are on track to resume our historical pattern of robust growth.

Sincerely,

**Henry A. Fernandez**

Chairman and Chief Executive Officer



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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

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**FORM 10-K**

**ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934**

For the fiscal year ended November 30, 2009

Commission file number 001-33812

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**MSCI INC.**

(Exact Name of Registrant as Specified in Its Charter)

**Delaware**  
(State or Other Jurisdiction of  
Incorporation or Organization)

**13-4038723**  
(I.R.S. Employer  
Identification Number)

**Wall Street Plaza, 88 Pine Street,  
New York, New York 10005**  
(Address of Principal Executive Offices, zip code)

**(212) 804-3900**  
(Registrant's telephone number, including area code)

**Securities registered pursuant to Section 12(b) of the Act:**

<u>Title of Each Class</u>	<u>Name of Each Exchange on Which Registered</u>
<b>Common stock, par value \$0.01 per share</b>	<b>New York Stock Exchange</b>

**Securities registered pursuant to Section 12(g) of the Act: None**

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.  
YES  NO

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act.  
YES  NO

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  
YES  NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).  
YES  NO

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (§229.405 of this chapter) is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller Reporting Company   
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act).  
YES  NO

The aggregate market value of Common Stock held by non-affiliates of the registrant as of the last business day of the registrant's most recently completed second fiscal quarter (based on the closing price of these securities as reported by The New York Stock Exchange on May 29, 2009) was approximately \$2,091,089,616. Shares of Common Stock held by executive officers and directors of the registrant are not included in the computation. However, the registrant has made no determination that such individuals are "affiliates" within the meaning of Rule 405 under the Securities Act of 1933.

As of January 25, 2010, there were 104,988,489 shares of the Registrant's Class A common stock, \$0.01 par value, outstanding and no shares of Registrant's Class B common stock, \$0.01 par value, outstanding.

Documents incorporated by reference: Portions of the Registrant's proxy statement for its annual meeting of stockholders, to be held on April 8, 2010, are incorporated herein by reference into Part III of this Form 10-K.

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**MSCI INC.**  
**FORM 10-K**  
**FOR THE YEAR ENDED NOVEMBER 30, 2009**

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*Except as the context otherwise indicates, the terms "MSCI," "we," "our," and "us" refer to MSCI Inc. together with its subsidiaries. When we refer to "fiscal year 2009" or "the fiscal year ended November 30, 2009," we mean December 1, 2008 through November 30, 2009.*

*We own or have rights to use trademarks, trade names and service marks that we use in conjunction with the operation of our business, including, but not limited to: @CREDIT, @ENERGY, @INTEREST, ACWI, Aegis, Alphabuilder, Barra, Barra One, BarraOne, Cosmos, EAFE, FEA, GICS, IndexMap, Market Impact Model, MSCI, ProStorage, StructureTool, TotalRisk, VaRdelta and VaRworks. All other trademarks, trade names and service marks included in this Annual Report on Form 10-K are property of their respective owners. For ease of reading, designations of trademarks and registered marks have been omitted from the text of this Annual Report on Form 10-K.*

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## FORWARD-LOOKING STATEMENTS

*We have included in this Annual Report on Form 10-K and from time to time may make in our public filings, press releases or other public statements, certain statements that constitute forward-looking statements. In addition, our management may make forward-looking statements to analysts, investors, representatives of the media and others. These forward-looking statements are not historical facts and represent only MSCI's beliefs regarding future events, many of which, by their nature, are inherently uncertain and beyond our control.*

*In some cases you can identify these statements by forward-looking words such as "may," "might," "should," "anticipates," "expects," "intends," "plans," "seeks," "estimates," "potential," "continue," "believes" and similar expressions, although some forward-looking statements are expressed differently. Statements concerning our financial position, business strategy and plans or objectives for future operations are forward-looking statements. These statements are not guarantees of future performance and are subject to certain risks, uncertainties and assumptions that are difficult to predict and may cause actual results to differ materially from the forward-looking statements and from management's current expectations. Such risks and uncertainties include those set forth under "Risk Factors" in Part I, Item 1A of this Annual Report on Form 10-K. The forward-looking statements in this report speak only as of the time they are made and do not necessarily reflect our outlook at any other point in time. We undertake no obligation to update publicly any forward-looking statements, whether as a result of new information, future events or for any other reason. However, readers should carefully review the risk factors set forth in other reports or documents we file from time to time with the Securities and Exchange Commission (the "SEC").*

## PART I

### Item 1. *Business*

#### Overview

We are a leading global provider of investment decision support tools, including indices and portfolio risk and performance analytics for use by institutions in managing equity, fixed income and multi-asset class portfolios. Our flagship products are our global equity indices marketed under the MSCI brand and our equity portfolio analytics marketed under the Barra brand. Our products are used in many areas of the investment process, including portfolio construction and optimization, performance benchmarking and attribution, risk management and analysis, index-linked investment product creation, asset allocation, investment manager selection and investment research.

Our clients include asset owners such as pension funds, endowments, foundations, central banks and insurance companies; institutional and retail asset managers, such as managers of pension assets, mutual funds, exchange traded funds ("ETFs"), hedge funds and private wealth; and financial intermediaries such as broker-dealers, exchanges, custodians and investment consultants. As of November 30, 2009, we had over 3,100 clients across 67 countries. We had 21 offices in 15 countries to help serve our diverse client base, with approximately 51.4% of our revenue from clients in the Americas, 31.6% in Europe, the Middle East and Africa ("EMEA"), 9.4% in Japan and 7.6% in Asia-Pacific (not including Japan), based on the fiscal year ended November 30, 2009 revenues.

Our principal sales model is to license annual, recurring subscriptions to our products for use at specified locations by a given number of users for an annual fee paid up front. The substantial majority of our revenues come from these annual, recurring subscriptions. Over time, as their needs evolve, our clients often add product modules, users and locations to their subscriptions, which results in an increase in our revenues per client. Additionally, a significant source of our revenues comes from clients who use our indices as the basis for index-linked investment products such as ETFs. We also derive revenues from certain institutional clients that use our indices as the basis for passively managed funds and separate accounts. These clients commonly pay us a license fee for the use of our intellectual property based on the investment product's assets. We also generate a limited amount of our revenues from certain exchanges that use our indices as the basis for futures and options contracts and pay us a license fee for the use of our intellectual property based on their volume of trades.

## **History and Development of Our Company**

MSCI Inc. was incorporated in Delaware in 1998 and until we became a public company in November 2007 our only two shareholders were Morgan Stanley and Capital Group International, Inc. (“Capital Group International”). In June 2004, we acquired Barra, Inc. (“Barra”).

We were a pioneer in developing the market for international equity index products and equity portfolio risk analytics tools. MSCI introduced its first equity index products in 1969 and Barra launched its first equity risk analytics products in 1975. Over the course of more than 35 years, our research organization has accumulated an in-depth understanding of the investment process worldwide. Based on this wealth of knowledge, we have created and continue to develop, enhance and refine sophisticated index construction methodologies and risk models to meet the growing, complex and diverse needs of our clients’ investment processes. Our models and methodologies are the intellectual foundation of our business and include the innovative algorithms, formulas and analytical and quantitative techniques that we use, together with market data, to produce our products. Our long history has allowed us to build extensive databases of proprietary index and risk data, as well as accumulate valuable historical market data, which we believe would be difficult to replicate and which provide us with a substantial competitive advantage.

In November 2007, we completed an initial public offering (“IPO”) of approximately 16.1 million shares of our class A common stock. In connection with the IPO, we reclassified our outstanding common stock into shares of class A common stock and class B common stock and immediately following the IPO, Morgan Stanley held approximately 81.0 million shares of our class B common stock and Capital Group International held approximately 2.9 million shares of our class B common stock. Under the terms of our Amended and Restated Certificate of Incorporation, when shares of class B common stock convert into shares of class A common stock, they do so on a one-to-one basis.

In May 2008, Morgan Stanley converted approximately 28.0 million shares of our class B common stock into class A common stock by selling such shares in a registered secondary equity offering. Capital Group International converted approximately 2.9 million shares of our class B common stock, representing all of its equity interest in us, into shares of our class A common stock and transferred them to its affiliate The Capital Group Companies Charitable Foundation, which then sold all of these shares pursuant to the same registered secondary equity offering.

In July 2008, Morgan Stanley converted approximately 25.0 million shares of our class B common stock into shares of class A common stock by selling such shares pursuant to a registered secondary equity offering.

In May 2009, Morgan Stanley converted approximately 27.7 million shares of our class B common stock, representing the remainder of its equity interest in us, into shares of our class A common stock by selling such shares pursuant to a registered secondary offering. Although we began the transition to an independent, stand-alone public company at the time of our IPO in November 2007, we became an independent, stand-alone public company in connection with the May 2009 secondary offering.

In November 2009, we issued approximately 3.8 million shares of our class A common stock pursuant to a registered offering completed in conjunction with our inclusion in the S&P MidCap 400 Index.

As we have grown, we have increased our operations outside of the United States. In the last few years, we opened offices in Budapest, Dubai, Monterrey, Mumbai and Shanghai.

## **Our Products and Services**

Our primary products consist of equity indices, equity portfolio analytics and multi-asset class portfolio analytics. We also have product offerings in the areas of energy and commodity asset valuation analytics and fixed income portfolio analytics. Our products are generally comprised of proprietary index data or proprietary



risk data and/or sophisticated software applications. Our index and risk data are created by applying our models and methodologies to market data. For example, we input closing stock prices and other market data into our index methodologies to calculate our index data, and we input fundamental data and other market data into our risk models to produce our risk forecasts for individual securities and portfolios of securities. Our clients can use our data together with our proprietary software applications, third-party applications or their own applications in their investment processes. Our software applications offer our clients sophisticated portfolio analytics to perform in-depth analysis of their portfolios, using our risk data, the client's portfolio data and fundamental and market data. Our products are marketed under three leading brands. Our index products are typically branded "MSCI." Our portfolio analytics products are typically branded "Barra." Our energy and commodity asset valuation analytics products are typically branded "FEA."

### ***Equity Index Products***

Our MSCI-branded equity index products are designed to measure returns available to investors across a wide variety of markets (*e.g.*, Europe, Japan or emerging markets), sizes (*e.g.*, small capitalization or large capitalization), styles (*e.g.*, growth or value) and industries (*e.g.*, banks or media). As of November 30, 2009, we calculated over 120,000 equity indices daily.

Approximately 2,400 clients worldwide subscribed to our equity index products for use in their investment portfolios and for market performance measurement and analysis in the fiscal year ended November 30, 2009. In addition to delivering our products directly to our clients, as of November 30, 2009, we also had more than 65 third-party financial information and analytics software providers who distribute our various equity index products worldwide. The performance of our equity indices is also frequently referenced when selecting investment managers, assigning return benchmarks in mandates, comparing performance and providing market and academic commentary. The performance of certain of our indices is reported on a daily basis in the financial media.

Our primary equity index products are:

- *MSCI Global Equity Indices*

The MSCI Global Equity Indices are our flagship index products. They are designed to measure returns available to international investors across a variety of public equity markets. As of November 30, 2009, our Global Equity Indices included 75 developed, emerging and frontier market countries, as well as various regional and composite indices built from the component country indices, including the well-known MSCI EAFE (Europe, Australasia, and Far East), MSCI World, MSCI ACWI IMI (All Country World Investable Market Index) and MSCI Emerging Markets Indices. In addition, the Global Equity Indices include industry indices, value and growth style indices and large-, mid- and small-capitalization size segment indices.

The MSCI Global Equity Indices are the most widely used benchmarks for cross border equity funds. We continue to enhance and expand this successful product offering. Recently, we have been awarded various mandates for the use of our broadest index, MSCI ACWI IMI, as the policy benchmark for the equities portion of large pension plans. We have also recently introduced innovative indices, such as the MSCI Frontier Market Indices, the MSCI Factor Indices and the MSCI Global Minimum Volatility Indices.

- *MSCI Domestic Equity Indices*

The MSCI Domestic Equity Indices are designed to measure the returns available to domestic investors in the U.S. and China public equity markets. Each of these domestic country index series includes value and growth style indices, and in the case of the U.S. large-, mid-, small- and micro-capitalization size segment indices.

- *Global Industry Classification Standard (GICS)*

The Global Industry Classification Standard was developed and is maintained jointly by us and Standard & Poor's. We designed this classification system to respond to our clients' needs for a consistent, accurate and complete framework for classifying companies into industries. The GICS has been widely accepted as an industry analysis framework for investment research, portfolio management and asset allocation. Our equity index products classify constituent securities according to the GICS.

We also offer GICS Direct, a joint product of MSCI and Standard & Poor's. GICS Direct is a database of more than 38,000 active companies and 42,000 securities classified by sector, industry group, industry and sub-industry in accordance with the proprietary GICS methodology.

### ***Equity Portfolio Analytics Products***

Our Barra-branded equity portfolio analytics products are designed to assist investment professionals in analyzing and managing risks and returns for equities at both the asset and portfolio level in major equity markets worldwide. Barra equity risk models identify and analyze the factors that influence equity asset returns and risk. Our most widely used Barra equity products utilize our fundamental multi-factor equity risk model data to help our clients construct, analyze, optimize and manage equity portfolios. Our multi-factor risk models identify common factors that influence stock price movements, such as industry and style characteristics, based on market and fundamental data. The proprietary risk data available in our products identifies an asset's or a portfolio's sensitivities to these common factors. Risk not attributable to the common factors is risk unique to the asset.

Asset owners often request Barra risk model measurements for portfolio risk and tracking error when selecting investment managers, prescribing investment restrictions and assigning investment mandates. Our clients can use our equity portfolio analytics by installing our proprietary software applications and equity risk data in their technology platforms, by accessing our software applications and risk data via the Internet, by integrating our equity risk data into their own applications or third-party applications, like FactSet Research Systems Inc., that have incorporated our equity risk data and analytics into their offerings.

Our primary equity portfolio analytics products are:

- *The Barra Aegis System*

Barra Aegis is our flagship equity risk management and analytics system. It is a sophisticated software application for equity risk management and portfolio analysis that is powered by our proprietary equity risk data. It is deployed by the client as a desktop application. Barra Aegis is an integrated suite of equity investment analytics modules, specifically designed to help clients actively manage their equity risk against their expected returns. It also enables clients to construct optimized portfolios based on client-specified expectations and constraints.

Barra Aegis also provides a factor-based performance attribution module which allows clients to analyze realized returns relative to risk factors by sectors, styles, currencies and regions. Barra Aegis tools also help clients identify returns attributable to stock selection skills. Additionally, using Barra Aegis' advanced automation tools, clients can back-test their portfolio construction strategies over time.

- *Equity Models Direct*

Our Equity Models Direct product delivers our proprietary risk data to clients for integration into their own software applications. The proprietary risk data in Equity Models Direct is also available via third-party providers. We offer the proprietary risk data from global, regional and single country Barra risk models and most of these models are available in short-term and long-term time horizons so that clients can select the risk data that best suits their investment processes.

Our global risk models include the following:

*Global Equity Model (“GEM2”).* Our Global Equity model is an investment decision support tool designed for global equity portfolio management and construction. GEM2 uses a set of factors that best explain the sources of global equity risk and returns.

*Barra Integrated Model (“BIM”).* Our integrated model provides a detailed view of risk across markets and asset classes, including currencies, fixed income assets, mutual fund assets and hedge fund assets. It begins by identifying the factors that affect the returns of equity securities, fixed income securities and currencies in each individual country or market. These factors are then combined into a single global model that can forecast the risk of multi-asset class, global portfolios.

Our single country and regional risk models include the following:

*Single Country Equity Models.* Our single country equity models identify the unique set of factors most able to explain sources of risks and returns of portfolios in that country. Examples include our USE3 model (i.e., U.S. equity model, version 3) which models risk for U.S. equity assets and portfolios, and our UKE7 model (i.e., United Kingdom equity model, version 7) which models risk for United Kingdom equity assets and portfolios. Data from the USE3 equity risk model is our most commonly licensed Barra risk data.

*Europe Equity Model (“EUE3”).* Our Europe equity model is designed to be used across a broad range of applications and is available in six different versions to reflect local and regional commonalities, as well as short-term and long-term investment horizons. The EUE3 models cover approximately 9,400 stocks in 29 markets, including many emerging and frontier markets in Eastern Europe.

### ***Multi-Asset Class Portfolio Analytics Products***

Our multi-asset class portfolio analytics products offer a consistent risk assessment framework for managing and monitoring investments in a variety of asset classes across an organization. The products are based on our proprietary integrated fundamental multi-factor risk models, value-at-risk methodologies and asset valuation models. They enable clients to identify, monitor, report and manage potential market risks from equities, fixed income, derivatives contracts and alternative investments, and to analyze portfolios and systematically analyze risk and return across multiple asset classes. Using these tools, clients can identify the drivers of market risk across their investments, produce daily risk reports, run pre-trade analysis and optimizations, evaluate and monitor multiple asset managers and investment teams and access correlations across a group of selected portfolios.

We have two major products in this area, which differ mainly in how they are delivered to clients and in certain functionality:

- *The BarraOne System.* Clients access BarraOne via the Internet, using their desktop browsers. This product includes modules for risk allocation and risk budgeting, performance attribution, historical “as-of” analysis of portfolios and both historical and Monte Carlo simulation.
- *The Barra TotalRisk System.* Clients install TotalRisk on their own information technology infrastructure. This product includes simulation modules that enable clients to perform historical and Monte Carlo value-at-risk calculations.

Currently, we are actively seeking to license subscriptions only to BarraOne and related risk data for multiple asset classes. Most of the features and functionality of Barra TotalRisk have been added to BarraOne, and we are decommissioning Barra TotalRisk. We are currently offering our remaining Barra TotalRisk clients the opportunity to transition to BarraOne.

### ***Other Products***

Our other products category consists of two types of products: (a) energy and commodity asset valuation analytics for investors, traders and those hedging investments in these asset classes and (b) fixed income portfolio analytics products to facilitate the investment processes of fixed income investors.

- *Energy and Commodity Asset Valuation Analytics Products*

Our energy and commodity valuation products are software applications that offer a variety of quantitative analytics tools for valuing, modeling and hedging physical assets and derivatives across a number of market segments including energy and commodity assets. These software applications are not provided with any market data or proprietary index or risk data. These products are typically branded “FEA” and include products such as @Energy, VaRworks and StructureTool.

- *The Barra Cosmos System for Fixed Income Portfolio Analytics*

Barra Cosmos enables global fixed income portfolio managers to manage risk and optimize return in a multi-currency, global bond portfolio. This adaptable product integrates specific bond, derivative and currency strategies to reflect each user’s investment style, while monitoring the overall risk exposure of the portfolio. Barra Cosmos is deployed by the client as a desktop application.

### **Growth Strategy**

We have experienced growth in recent years with operating revenues and operating income increasing by 2.8% and 11.2%, respectively, for the year ended November 30, 2009 compared to the year ended November 30, 2008, and by 16.5% and 4.5%, respectively, for the fiscal year ended November 30, 2008 compared to the fiscal year ended November 30, 2007.

We believe we are well-positioned for significant growth over time and have a multi-faceted growth strategy that builds on our strong client relationships, products, brands and integral role in the investment process. The number, diversity, size, sophistication and amount of assets held in investment institutions that own, manage and direct financial assets have grown significantly in recent years. These investment institutions increasingly require sophisticated investment management tools such as ours to support their complex and global investment processes. Set forth below are the principal elements of our strategy to grow our Company and meet the increasing needs of these institutions for investment decision support tools:

- *Client Growth.* We believe there are significant opportunities to increase the number of users and locations and the number of products we license to existing client organizations, and to obtain new clients in both existing and new geographic markets and client types worldwide. We intend to:
  - *Increase product subscriptions and users within our current client base.* Many of our clients use only one or a limited number of our products, and we believe there are substantial opportunities to cross sell our other investment decision support tools. This is particularly the case with respect to our various offerings for the equity investment process. In addition, we will continue to focus on adding new users and new locations for current products with existing clients.
  - *Expand client base in current client types.* We plan to add new clients by leveraging our brand strength, our products, our broad access to the global investment community and our strong knowledge of the investment process. This includes client types in which we already have a strong penetration for our flagship international equity index and equity portfolio analytics products.
  - *Increase licensing of indices for ETFs.* We also plan to increase licensing of our indices for index-linked investment products to capitalize on their growth in number and variety. The following table demonstrates the success we have experienced as of November 30, 2009 in licensing our equity indices as the basis of ETFs, and we believe there is potential for continued growth and expansion in this market in the future.

## Number of Primary Exchange Listings of ETFs Linked to MSCI Equity Indices

<u>Region</u>	<u>As of November 30,</u>		
	<u>2009</u>	<u>2008</u>	<u>2007</u>
Americas .....	93	76	62
EMEA .....	165	85	55
Asia .....	10	6	4
Total .....	<u>268</u>	<u>167</u>	<u>121</u>

The table below sets forth the assets in ETFs linked to our equity indices:

### Assets in ETFs Linked to MSCI Indices

<u>MSCI Equity Index</u>	<u>As of November 30,</u>		
	<u>2009</u>	<u>2008</u>	<u>2007</u>
		(in billions)	
Emerging Markets .....	\$ 63.3	\$ 22.6	\$ 36.4
EAFE .....	39.6	29.6	51.5
US Broad Market .....	12.9	8.2	9.5
Brazil .....	12.9	3.9	8.3
Europe .....	7.9	4.0	5.3
Japan .....	7.4	8.0	13.1
Subtotal .....	144.0	76.3	124.1
Other Indices .....	90.2	42.7	67.6
Total .....	<u>\$234.2</u>	<u>\$119.0</u>	<u>\$191.7</u>

Source: Bloomberg & MSCI.

The value of the assets in ETFs linked to our equity indices as of the last day of the month and the monthly average balance for the prior 12 months can be found under the link “AUM in ETFs Linked to MSCI Indices” on our website at <http://ir.msci.com> at the end of the second business day following the end of the month. Information contained on our website is not incorporated by reference into this Annual Report on Form 10-K or any other report filed with the SEC.

- *Expand licensing of other index-based financial products.* We plan to expand the licensing of our index products into new markets such as the U.S. listed options markets and U.S. listed futures markets by entering into licenses with exchanges, such as the agreement we entered into in May 2009 with NYSE Liffe U.S., the U.S. futures exchange of NYSE Euronext.
- *Expand into client types in which we are underrepresented.* We plan to expand into client types in which we do not currently have a leading presence. In particular, we intend to focus on increasing the number of pension funds, sovereign wealth funds, hedge fund managers and endowments using our products. For example, many pension funds are familiar with us and our Global Equity Indices because the performance of their equity asset managers is measured in relation to our indices. We believe that our equity and multi-asset class portfolio analytics products would be useful to pension funds managing their investment risk.
- *Expand global presence.* We have a strong presence in the U.S., Western Europe and certain parts of Asia. While we have established a presence in selected markets within the Middle East, Asia, Africa, Eastern Europe and Latin America, there is potential for further penetration and growth in these markets. We intend to leverage our strong brands, reputation, products and existing presence to continue to expand in these markets and gain more clients.

- *Product Growth.* We plan to develop new product offerings and continue to enhance our existing products through internal product development.
  - *Create innovative new product offerings and enhancements.* In order to maintain and enhance our leadership position, we plan to introduce innovative new products and enhancements to existing products. We maintain an active dialogue with our clients in order to understand their needs and anticipate market developments. During fiscal year 2009, launches in our index products included the creation of the MSCI FX Hedge Indices, MSCI Factor Indices and MSCI 25/50 Indices. During fiscal year 2009, within our equity analytics product category, we launched EUE3, an enhanced version of our European equity model, and began developing an equity analytics product that will be accessible over the internet and is intended to extend the capabilities of Aegis. Within our multi-asset class portfolio analytics product line, we introduced significant product enhancements including an advanced Monte Carlo simulation module, performance attribution by risk factor and broad expansion of derivatives modeling in our BarraOne platform. To complement these product additions, we also launched a managed services offering, to provide clients with outsourced asset modeling, data management and risk reporting. In fiscal year 2010, we anticipate significant further innovation with new developments in tail risk modeling, the further integration of FEA derivatives libraries, and major changes to the Barra Integrated Model which will both extend global coverage and provide numerous modeling advancements.
  - *Expand our presence across all asset classes.* We believe our well-established reputation and client base in the equity area as well as our experienced research staff provide us with a strong foundation to become a leading provider of tools for investors in multi-asset class portfolios and other asset classes such as fixed income. We are investing in these products, particularly our web-based multi-asset class software application, BarraOne, as well as our US and UK real estate models.
  - *Expand our capacity to design and produce new products.* We intend to increase our investments in new model research, data production systems and software application design to enable us to design and produce new products more quickly and cost-effectively. Increasing our ability to process additional models and data, and design and code software applications more effectively, will allow us to respond faster to client needs and bring new products and product enhancements to the market more quickly.
- *Growth through acquisition.* We intend to actively seek to acquire products, technologies and companies that will enhance, complement or expand our product offerings and client base, as well as increase our ability to provide investment decision support tools to equity, fixed income and multi-asset class investment institutions. We believe that the impact of the global financial crisis on companies in, or serving, the financial services industry may increase the number of attractive acquisition opportunities.

## Competitive Advantages

We believe our competitive advantages include the following:

- *Strong brand recognition.* Our indices, portfolio analytics and energy and commodity asset valuation analytics, marketed under the MSCI, Barra and FEA brands, respectively, are well-established and recognized throughout the investment community worldwide. We are an industry leader in global equity indices, equity portfolio analytics tools and energy asset valuation analytics products worldwide. Our brand strength reflects the longstanding quality and widespread use of our products. We believe our products are well-positioned to be the tools of choice for investment institutions increasingly looking to third parties for benchmarking, index-linked product creation, portfolio risk management and related tools.



- *Strong client relationships and deep understanding of their needs.* Our consultative approach to product development, dedication to client support and range of products have helped us build strong relationships with investment institutions around the world. We believe the skills, knowledge and experience of our research, software engineering, data management and production and product management teams enable us to develop and enhance our models, methodologies, data and software applications in accordance with client demands and needs. We consult with our clients and other market participants during the product development and construction process to take into account their actual investment process requirements.
- *Client reliance on our products.* Many of our clients have come to rely on our products in their investment management processes, integrating our products into their performance measurement and risk management processes, where they become an integral part of their daily portfolio management functions. In certain cases, our clients are requested by their customers to report using our tools or data. Consequently, we believe that certain of our clients may experience business disruption and additional costs if they chose to cease using or replace our products. As a result of the recent global financial crisis, many of our clients became increasingly subject to budgeting constraints in fiscal year 2009. We believe that our relatively strong financial performance for fiscal year 2009 despite these budgeting constraints evidences the extent to which our clients rely on our products.
- *Sophisticated models with practical application.* We have invested significant time and resources for more than three decades in developing highly sophisticated and practical index methodologies and risk models that combine financial theory and investment practice. We enhance our existing models to reflect the evolution of markets and to incorporate methodological advances in risk forecasting. New models and major enhancements to existing models are reviewed by our model review committee.
- *Open architecture and transparency.* We have an open architecture philosophy. Clients can access our data through our software applications, third-party applications or their own applications. We also recognize that the marketplace is complex and that a competitor in one context may be a supplier or distributor in another context. For example, Standard & Poor's competes with us in index products, supplies index data available in our portfolio analytics software products and jointly developed and maintains the GICS and GICS Direct with us. In order to provide transparency, we document and disclose many details of our models and methodologies to our clients so that they can better understand and utilize the tools we offer. We strongly believe this open architecture approach benefits us and our clients.
- *Global products and operations.* Our products cover most major investment markets throughout the world. For example, as of November 30, 2009, our MSCI Global Equity Indices included 75 developed, emerging and frontier market countries; and we produced equity risk data for 56 single country models and a model covering an additional 29 European countries, and an integrated multi-asset class risk model that covered 59 equity markets. As of November 30, 2009, our clients were located in 67 countries and many of them have a presence in multiple locations around the world. As of November 30, 2009, our employees were located in 15 countries in order to maintain close contact with our clients and the international markets we follow. We believe our global presence and focus allow us to serve our clients well and capitalize on a great number of business opportunities in many countries and regions of the world.
- *Highly skilled employees.* Our workforce is highly skilled, technical and, in some instances, specialized. In particular, our research and software application development departments include experts in advanced mathematics, statistics, finance, portfolio investment and software engineering, who combine strong academic credentials with market experience. As of November 30, 2009, over 50 of our employees held doctorate degrees. Over 85 employees in our diverse global client coverage group held MBAs or other Masters degrees. Our employees' experience and knowledge gives us access to, and allows us to add value at, the highest levels of our clients' organizations.

- *Extensive historical databases.* We have accumulated comprehensive databases of historical global market data and proprietary index and risk data. We believe our substantial and valuable databases of proprietary index and risk data, including over 40 years of certain index data history and over 30 years of certain risk data history, would be difficult and costly for another party to replicate. The information is not available from any single source and would require intensive data checking and quality assurance testing that we have performed over our many years of accumulating this data. Historical data is a critical component of our clients' investment processes, allowing them to research and back-test investment strategies and analyze portfolios over many investment and business cycles and under a variety of historical situations and market environments.

## **Clients**

For the fiscal year ended November 30, 2009, we served over 3,100 clients across 67 countries worldwide with 51.4% of revenue from our client base in the Americas, 31.6% in EMEA, 9.4% in Japan and 7.6% in Asia-Pacific (not including Japan). Our clients include asset owners such as pension funds, endowments, foundations, central banks and insurance companies; institutional and retail asset managers, such as managers of pension assets, mutual funds, ETFs, hedge funds and private wealth; and financial intermediaries such as broker-dealers, exchanges, custodians and investment consultants. To calculate the number of our clients, we have counted affiliates, cities and certain business units within a single organization (e.g., buy-side and sell-side business units) as separate clients when they separately subscribe to our products. For example, the asset management and broker-dealer arms of a diversified financial services firm are treated as separate clients. While our product subscription Retention Rates (defined below) were not consistent with historical levels, they remained relatively strong despite the pressures of the recent global financial crisis. Our Aggregate Retention Rates were 85.2% and 89.9% for the fiscal years ended November 30, 2009 and 2008, respectively. Our Core Retention Rates were 86.4% and 92.1% for the fiscal years ended November 30, 2009 and 2008, respectively. For a description of the calculation of our Aggregate and Core Retention Rates, see "Item 7.—Management's Discussion and Analysis of Financial Condition and Results of Operations—Key Financial Metrics and Drivers—Retention Rate."

As of November 30, 2009, our equity index products were used by more than 2,400 clients. As of November 30, 2009, our portfolio analytics products were used by over 730 clients worldwide.

Revenues from our ten largest clients contributed a total of 27.3%, 28.6% and 30.8% of revenues for the fiscal years ended November 30, 2009, 2008 and 2007, respectively.

In the fiscal years ended November 30, 2009, 2008, and 2007, our largest client organization by revenue, Barclays PLC and its affiliates ("Barclays"), accounted for 9.9%, 11.0%, and 12.6%, of our operating revenues, respectively. For the fiscal years ended November 30, 2009, 2008, and 2007, approximately 87.5%, 89.7% and 91.5% of our revenues from Barclays were attributable to fees based on the assets of ETFs linked to MSCI equity indices. On December 1, 2009, BlackRock, Inc. and Barclays PLC announced the completion of the merger between BlackRock, Inc. and Barclays Global Investors, which includes the iShares exchange traded funds business. For purposes of this Annual Report on Form 10-K, references to revenues attributable to Barclays include revenues generated from the iShares exchange traded funds business.

In addition, 2.3%, 2.9% and 3.4% of our revenues in the year ended November 30, 2009, 2008 and 2007, respectively, consisted of revenues from Morgan Stanley, which was our controlling shareholder until May 22, 2009.

## **Marketing**

We market our products to investment institutions and service providers worldwide. See "—Clients" above. Our research and product management teams seek to understand our clients' investment process and their needs and design tools that help clients address them. Because of the sophisticated nature of our products, our main

means of marketing is through face-to-face meetings and 24-hour client support, as described in “—Sales and Client Support” below. These marketing and support efforts are supplemented by our website, our client seminars, our participation in industry conferences, our ongoing product consultations and research papers, and our public relations efforts.

Members of our research team and other employees regularly speak at industry conferences, as well as at our own seminars. We hosted over 150 seminars, webinars, conferences and workshops in various locations across the globe in fiscal year 2009. These seminars, webinars, conferences and workshops bring our staff and our clients’ investment professionals together, expose those professionals to our latest research and product enhancements and give our staff an opportunity to gain insight into our clients’ needs. Our marketing communications professionals also arrange interviews for our professionals in prominent industry journals and issue press releases on product developments and releases. Our marketing department collaborates with our product specialists to analyze our clients’ use of our products and to analyze the competitive landscape for our products.

### **Sales and Client Support**

As of November 30, 2009, our client coverage offices included over 100 sales people and over 90 client support people worldwide. Of these, over 25 were located in our New York headquarters and over 25 were located in our London office. In the last few years we have expanded our sales effort in two ways. We have opened client coverage offices in Boston, Chicago, Dubai, Monterrey, Mumbai, Shanghai, and Stamford. We have also created more teams dedicated solely to the needs of certain client types such as hedge funds, asset owners and broker dealers. In total, our sales and client support staff was based in 19 offices around the world enabling us to provide valuable face-to-face client service.

Our sales people service established clients and develop new ones. Our client support team provides 24-hour support five days a week to our clients as needed. Client support teams focus on different types of clients. We believe that the size, quality, knowledge and experience of our sales and client support staff, as well as their proximity to clients, differentiate us from our competitors. Because of the sophisticated nature of our products and their uses, our sales and client support staff have strong academic and financial backgrounds. Our sales people are compensated under a salary and bonus system and do not receive commissions.

The sales cycle for new clients varies based on the product. Because of the sophisticated nature of our products, most new sales require one or more face-to-face meetings with the prospective client. Once the sales group has obtained a new client, the client is introduced to our client support team. For Barra-branded products, sales and client support personnel are available to provide intensive on-site training in the use of the models, data and software application underlying each product. They also provide continuing support, which may include on-site visits, telephone support and routine client support needed in connection with the use of the product, all of which are included in the recurring subscription fee.

### **Product Development and Production**

We take a coordinated team approach to product development and production. Our product management, research, data operations and technology and software engineering departments are at the center of this process. Despite the challenging market environment, we remained committed to our product development and production efforts and, in some cases, increased these efforts.

Based on a comprehensive understanding of the investment process worldwide, our research department is responsible for developing, reviewing and enhancing our various methodologies and models. Our global data operations and technology team designs and manages our processes and systems for market data procurement, proprietary data production and quality control. Our software engineering team builds our sophisticated software applications. As part of our product development process, we also commonly undertake extensive consultations

with our clients and other market participants to understand their specific needs and investment process requirements. Our product management team facilitates this collaborative product development and production approach.

- *Research.* Our models are developed by a cross-functional research team of mathematicians, statisticians, financial engineers and investment industry experts. As of November 30, 2009, our research department consisted of over 65 employees, including more than 30 who held Ph.Ds. Our research department combines extensive academic credentials with broad financial and investment industry experience. We monitor investment trends and their drivers globally, as well as analyze product-specific needs in areas such as indexing, risk forecasting, portfolio optimization and value-at-risk simulation. An important way we monitor global investment trends and their implications for our business is through the forum provided by our Editorial Advisory Board (“EAB”). Our EAB, which was established in 1999, meets twice a year and is comprised of senior investment professionals from around the world and senior members of our research team. In 2009, our researchers participated in over 25 industry events and conferences, and their papers have been published in leading academic and industry journals. We sponsor an annual research conference, which took place in 11 cities around the world in 2009, where our researchers discuss their current work, research papers and projects. Our researchers also participate in such discussions at a number of seminars, workshops and webinars we host throughout the year. Our researchers work on both developing new models and methodologies and enhancing existing ones. In 2009, we combined our index design and maintenance expertise with our portfolio risk and performance analytics skills to create ten factor indices to measure exposure related to five Barra factors, including momentum, volatility, leverage, value and earnings yield. These MSCI Factor Indices were developed to help institutional investors measure important drivers of risk and return in a replicable manner. In our equity analytics business, we introduced a new and enhanced Europe Equity Model (“EUE3”) in July 2009. Our EUE3 model is designed to provide improved portfolio risk forecasts and better explanatory power of the sources of portfolio return. We currently have research offices in the U.S., Mexico, Europe and Asia.
- *Data Operations and Technology.* As of November 30, 2009, our data operations and technology team consisted of more than 230 people in seven countries, and involved a combination of information technology and operations specialists. We licensed a large volume and variety of market data for every major market in the world, including fundamental and return data, from more than 235 third party sources in 2009. We apply this market data to our models and methodologies to produce our proprietary index and risk data. Our data operations and technology team oversees this complex process. Our experienced information technology staff builds internal systems and proprietary software and databases that house all of the data we license in order for our data operations and technology teams to perform data quality checks and run our data production systems. This data factory produces our proprietary index data such as end of day and real time equity indices, and our proprietary risk data such as daily and monthly equity risk forecasts. We have data operations and technology offices in the U.S., Mexico, Europe and Asia.
- *Software Engineering.* Certain of our proprietary risk data are made available to clients through our proprietary software applications, such as Barra Aegis, BarraOne and Barra Cosmos. As of November 30, 2009, our software engineering team consisted of over 65 individuals, including 12 who held Ph.Ds, with significant experience in both the finance and software industries. Our staff has an extensive skill set, including expertise in both the Java-based technologies used in our web-based, on-demand software application tool for multi-asset class risk analysis and reporting and the Microsoft-based technologies used in our desktop equity and fixed income analytics software products. We also have extensive experience with database technologies, computational programming techniques, scalability and performance analysis and tuning and quality assurance. We use a customized software development methodology that leverages best practices from the software industry, including agile programming, test-driven development, parallel tracking, iterative cycles, prototyping and beta releases. We build our software applications by compiling multiple components, which enables us to

reuse designs and codes in multiple products. Our software development projects involve extensive collaboration with our product management team and directly with clients. We have software engineering offices in the U.S., Europe and Asia.

## **Our Competition**

Many industry participants compete directly with us by offering one or more similar products.

Our principal competitors on a global basis for our MSCI Global Equity Index products are Dow Jones & Company, Inc. (“Dow Jones”), FTSE International, Ltd (a joint venture between The Financial Times, and The London Stock Exchange), Russell Investment Group (a unit of Northwestern Mutual Life Insurance Group) and Standard & Poor’s (a division of The McGraw-Hill Companies, Inc.).

Additionally, we compete with equity index providers whose primary strength is in a local market or region. These include Russell Investment Group and Standard & Poor’s in the U.S.; STOXX Ltd. (STOXX Ltd. has announced that Dow Jones, one of its three current owners, will sell its ownership stake to the other co-owners, Deutsche Börse AG and the SIX Group) in Europe; and Nikkei Inc., Russell Investment Group and Nomura Securities, Ltd., and Tokyo Stock Exchange, Inc. in Japan. There are also many smaller companies that create custom indices primarily for use as the basis of ETFs.

The principal competitors for our equity portfolio analytics products are Applied Portfolio Technologies (a unit of Sungard), Axioma, Inc., FactSet Research Systems, Inc., Northfield Information Services, Inc., and Wilshire Analytics. The primary competitors for our multi-asset class portfolio analytics products are Algorithmics (a member of Fimalac S.A.) and RiskMetrics Group, Inc.

Additionally, many of the larger broker-dealers have developed proprietary analytics tools for their clients. Similarly, many investment institutions, particularly the larger global organizations, have developed their own internal analytics tools.

For our other products where our revenues are less significant, we also have a variety of other competitors.

## **Employees**

As of November 30, 2009, we had 878 employees, an increase of 14.6% or 112 from November 30, 2008. We also had 96 temporary workers worldwide. As of November 30, 2009, 43.1% of our employees were located in emerging market centers compared to 28.0% as of November 30, 2008.

Until May 22, 2009, certain services were provided to us by Morgan Stanley employees, which are not included in the numbers above. See “Item 7.—Management’s Discussion and Analysis of Financial Condition and Results of Operations—Factors Impacting Comparability of Our Financial Results—Our Relationship with Morgan Stanley.”

None of our employees are represented by a union. The employees in our Monterrey, Mexico office are protected by a standard common collective bargaining agreement that we have entered into with an independent organization. This agreement was renewed on January 22, 2010. We are current on all of our employee-related obligations under this agreement and have never experienced a walkout or strike.

## **The Separation of MSCI from Morgan Stanley**

Until May 22, 2009, Morgan Stanley held a majority of the combined voting power of all classes of our common stock and we continued to receive certain services from Morgan Stanley under agreements we entered into at the time of the IPO and at the time of the July 2008 secondary offering with Morgan Stanley. These



agreements defined our ongoing relationship following the IPO and contemplated our and Morgan Stanley's respective obligations in the event of Morgan Stanley's divestiture of its entire interest in us. On May 22, 2009, Morgan Stanley disposed of its remaining equity interest in us. Please refer to Item 1A of Part I "Risk Factors" of this Annual Report on Form 10-K for information on the risks associated with our separation from Morgan Stanley. On November 30, 2009, Morgan Stanley publicly reported that it and its affiliate, Morgan Stanley Investment Management Inc., had acquired approximately 10.3% of our class A common stock, but certified that such acquisition was made in the ordinary course of business and not for the purpose of effecting or influencing a change of control.

During the fiscal year ended November 30, 2009, we paid \$35.9 million to Morgan Stanley, the majority of which was related to amounts due under the tax sharing agreement. Set forth below are descriptions of certain agreements and relationships we have or had with Morgan Stanley.

#### *Services Agreement*

We entered into services agreement with Morgan Stanley, dated as of November 20, 2007, as amended and restated July 21, 2008 and further amended May 22, 2009. Pursuant to the services agreement, Morgan Stanley agreed to provide, directly or indirectly through its subsidiaries or subcontractors, services in the areas of human resources, information technology, accounting, legal and compliance, tax, office space leasing, corporate services, treasury and other services. Under the services agreement, Morgan Stanley agreed to provide us with certain financial services for up to three months following May 22, 2009 and certain legal and compliance services for up to six months following May 22, 2009.

#### *License Agreement*

Our amended trademark license agreement with Morgan Stanley, which granted us an exclusive royalty-free license to use the Morgan Stanley trademark "Morgan Stanley Capital International" terminated on May 22, 2009. Prior to May 22, 2009, we had already transitioned our marketing to the "MSCI" trademark and no longer use the "Morgan Stanley Capital International" trademark. We have registered the "MSCI" trademark in many jurisdictions and will continue using it.

#### *Separation Agreement*

In connection with Morgan Stanley's disposition of its remaining equity interest in us, we entered into a separation agreement dated as of May 22, 2009 pursuant to which we agreed to use reasonable efforts to settle all intercompany amounts owed between us and Morgan Stanley no later than August 20, 2009, subject to certain limited exceptions. The separation agreement also governs certain insurance matters between us and Morgan Stanley and permits us to assert claims under certain Morgan Stanley insurance policies for certain losses arising out of insured occurrences occurring from the date coverage thereunder first commenced until July 15, 2008 (or in the case of an insurance policy covering employed lawyers errors and omissions, July 1, 2008). Additionally, we each have limited access, upon request, to the other's accounting and financial records for six years after the date of the agreement to the extent necessary or useful to the requesting party in connection with any audit, dispute, litigation, regulatory proceedings or filings, or any other reasonable business purpose.

#### *Employee Matters Agreement*

In connection with Morgan Stanley's disposition of its remaining equity interest in us, we entered into an employee matters agreement dated as of May 22, 2009. The employee matters agreement addressed, among other things, the allocation of certain employment related liabilities between us and Morgan Stanley in connection with our separation from Morgan Stanley. The employee matters agreement also addresses the tax treatment of certain Morgan Stanley equity awards.



### *Shareholder Agreement*

We entered into a shareholder agreement, dated as of November 20, 2007, as amended and restated July 21, 2008, with Morgan Stanley which terminated (except for certain indemnification provisions) on May 22, 2009 in connection with Morgan Stanley's disposition of its remaining equity interest in us that included, among other things (i) Morgan Stanley's right to purchase additional shares of class B common stock and appoint additional directors to our board of directors and (ii) certain restrictions on our actions, including restrictions on our ability to repurchase or redeem shares of our outstanding capital stock.

### *Tax Sharing Agreement*

On November 20, 2007, we entered into a tax sharing agreement with Morgan Stanley setting forth the rights and obligations of Morgan Stanley and us with respect to federal and other income taxes for periods in which we file returns on a consolidated, combined or unitary basis with Morgan Stanley. Under the terms of the tax sharing agreement, we will be liable for a portion of the consolidated, combined or unitary tax liability, including any liability resulting from adjustments on audit, based on what our liability would have been, as determined by Morgan Stanley, had we and our subsidiaries been a taxable group separate from the Morgan Stanley consolidated group.

Furthermore, under the tax sharing agreement, Morgan Stanley prepared and filed the consolidated federal and applicable consolidated, combined or unitary income tax returns that include taxable periods in which we or a member of our taxable group, on the one hand, and Morgan Stanley or a member of its taxable group, on the other hand, were included. Tax audits and controversies relating to Morgan Stanley or a member of its taxable group, regardless of whether such tax audit or controversy relates to us or a member of our taxable group, will be controlled by Morgan Stanley. However, in certain circumstances we may be entitled to control certain audits or controversies relating to taxes that solely relate to us or a member of our taxable group.

Prior to May 3, 2008, we filed federal income tax returns and certain other income tax returns with Morgan Stanley on a consolidated, combined or unitary basis under the provisions of our tax sharing agreement with Morgan Stanley. After May 2, 2008, we filed certain state and local income tax returns with Morgan Stanley on such basis. After May 22, 2009, we no longer filed any federal, state or foreign tax returns with Morgan Stanley on a consolidated, combined or unitary basis.

### *Intellectual Property Agreement*

On July 21, 2008, we entered into an intellectual property agreement with Morgan Stanley granting both parties a reciprocal, non-exclusive, perpetual, irrevocable, world-wide, royalty-free license to use hardware settings and configurations, generic software libraries and routines and generic document templates owned and not separately commercialized by the granting party, that were used by the grantee prior to May 22, 2009.

### **Credit Facility**

On November 14, 2007, we entered into a secured \$500.0 million credit facility with Morgan Stanley Senior Funding, Inc. and Bank of America, N.A., as agents for a syndicate of lenders, and other lenders party thereto pursuant to a credit agreement dated as of November 20, 2007 (the "Credit Facility"). The Credit Facility consisted of a \$425.0 million term loan facility and a \$75.0 million revolving credit facility. The revolving credit facility is available for working capital requirements and other general corporate purposes (including the financing of permitted acquisitions), subject to certain conditions. Outstanding borrowings under the Credit Facility initially accrued interest at (i) LIBOR plus a fixed margin of 2.50% in the case of the term loan A facility and the revolving credit facility and 3.00% in the case of the term loan B facility or (ii) the base rate plus a fixed margin of 1.50% in the case of the term loan A facility and the revolving credit facility and 2.00% in the case of the term loan B facility. In April 2008 and again in July 2008, our fixed margin rate was reduced by 0.25%. During the fiscal year ended November 30, 2009, we exercised our rights and chose to have a portion of both the

term loan A facility and term loan B facility referenced to the one month LIBOR rates while the remaining portions continued to reference the three month LIBOR rates. The weighted average rate on the term loan A facility and term loan B facility was 2.95% and 3.57%, respectively, for the fiscal year ended November 30, 2009. Principal repayment requirements are paid quarterly in February, May, August and November. Interest on the principal is required to be paid either every three months in February, May, August and November or monthly, depending on whether the referenced LIBOR rates are three-month or one-month LIBOR rates. At November 30, 2009, \$380.5 million was outstanding and there was \$75.0 million of unused credit under the revolving credit facility.

The revolving credit facility is available for working capital requirements and other general corporate purposes (including the financing of permitted acquisitions), subject to certain conditions, and matures on November 20, 2012. For a description of certain provisions of our Credit Facility, see “Management’s Discussion and Analysis of Financial Condition and Results of Operations—Liquidity and Capital Resources.”

### **Available Information**

Our corporate headquarters are located at Wall Street Plaza, 88 Pine Street, New York, New York 10005, and our telephone number is (212) 804-3900. We maintain an Investor Relations website on the Internet at [www.msibarra.com](http://www.msibarra.com). We make available free of charge, on or through this website, our annual, quarterly and current reports and any amendments to those reports as soon as reasonably practicable following the time they are electronically filed with or furnished to the SEC. To access these, click on the “SEC Filings” link found on our Investor Relations homepage.

Information contained on our website is not incorporated by reference into this Annual Report on Form 10-K or any other report filed with the SEC.

### **Item 1A. Risk Factors**

*You should carefully consider the following risks and all of the other information set forth in this Annual Report on Form 10-K. If any of the following risks actually occurs, our business, financial condition or results of operations would likely suffer. You should read the section titled “Special Note Regarding Forward-Looking Statements” beginning on page 1 for a discussion of what types of statements are forward-looking statements, as well as the significance of such statements in the context of this Annual Report on Form 10-K.*

#### **Risks Related to Our Business**

***If we lose key outside suppliers of data and products or if the data or products of these suppliers have errors or are delayed, we may not be able to provide our clients with the information and products they desire.***

Our ability to produce our products and develop new products is dependent upon the products of other suppliers, including certain data, software and service suppliers. Our index and analytics products are dependent upon (and of little value without) updates from our data suppliers and most of our software products are dependent upon (and of little value without) continuing access to historical and current data. As of November 30, 2009, we utilized and distributed certain data provided to us by over 235 data sources, including large volumes of data from certain stock exchanges around the world. If the products of our suppliers have errors, are delayed, have design defects, are unavailable on acceptable terms or are not available at all, our business, financial condition or results of operations could be materially adversely affected.

Some of our agreements with data suppliers allow them to cancel on short notice and we have not completed formal agreements with all of our data suppliers, such as certain stock exchanges. Many of these data suppliers compete with one another and, to some extent, with us. From time to time we receive notices from data suppliers,

including stock exchanges, threatening to terminate the provision of their data to us. Termination of one or more of our significant data agreements or exclusion from, or restricted use of, or litigation in connection with, a data provider's information could decrease the available information for us to use and offer our clients and may have a material adverse effect on our business, financial condition or results of operations.

Although data suppliers and stock exchanges typically benefit from broad access to their data, some of our competitors could enter into exclusive contracts with our data suppliers, including with certain stock exchanges. If our competitors enter into such exclusive contracts, we may be precluded from receiving certain data from these suppliers or restricted in our use of such data, which would give our competitors a competitive advantage. Such exclusive contracts would hinder our ability to provide our clients with the data they prefer, which could lead to a decrease in our client base and could have a material adverse effect on our business, financial condition or results of operations.

Some data suppliers may seek to increase licensing fees for providing their content to us. If we are unable to renegotiate acceptable licensing arrangements with these data suppliers or find alternative sources of equivalent content, we may be required to reduce our profit margins or experience a reduction in our market share.

Some of our third-party suppliers also are our competitors, increasing the risks noted above.

***Any failure to ensure and protect the confidentiality of client data could adversely affect our reputation and have a material adverse effect on our business, financial condition or results of operations.***

Many of our products exchange information with clients through a variety of media, including the Internet, software applications and dedicated transmission lines. We rely on a complex network of internal process and software controls to protect the confidentiality of client data, such as client portfolio data that may be provided to us or hosted on our systems. If we fail to maintain the adequacy of our internal controls, including any failure to implement required new or improved controls, or if we experience difficulties in implementation of our internal controls, misappropriation of client data could occur. Such internal control inadequacies could damage our reputation and have a material adverse effect on our business, financial condition or results of operations.

***We have implemented information barrier procedures to protect the confidentiality of the material, non-public information regarding changes to the composition of our indices. If our information barrier procedures fail, our reputation could be damaged and our business, financial condition or results of operations could be materially adversely affected.***

We change the composition of our indices from time to time. We believe that, in some cases, the changes we make to our indices can affect the prices of constituent securities and products based on our indices. Our index clients rely on us to keep material non-public information about changes to the future composition of an index confidential and to protect against the misuse of that information until the change to the composition of the index is disclosed to clients. We have implemented information barrier procedures to prevent the unauthorized disclosure and misuse of information regarding material non-public changes to the composition of our indices. If our information barrier procedures fail and we inadvertently disclose or an individual deliberately misuses material non-public information about a change to one of our indices, our reputation may suffer. Clients' loss of trust and confidence in our information barrier policies and procedures could lead to a negative reputation throughout the investment community, which could have a material adverse effect on our business, financial condition or results of operations.

In addition, certain exchanges permit our clients to list exchange traded funds or other financial products based on our indices only if we provide a representation to the exchange that we have reasonable information barrier procedures in place to address the unauthorized disclosure and misuse of material, non-public information about changes to the composition of our indices. If an exchange determines that our information barrier procedures are not sufficient, the exchange might refuse to list or might delist investment products based on our indices, which may have a material adverse effect on our business, financial condition or results of operations.

***Legal protections for our intellectual property rights and other rights may not be sufficient or available to protect our competitive advantages. Third parties may infringe on our intellectual property rights, and pending third-party litigation may adversely affect our ability to protect our intellectual property rights.***

We consider certain aspects of our products and processes to be proprietary. We rely primarily on a combination of trade secret, patent, copyright and trademark rights, as well as contractual protections and technical measures, to protect our products and processes. Despite our efforts, third parties may still try to challenge, invalidate or circumvent our rights and protections. There is no guarantee that any trade secret, patent, copyright or trademark rights that we may obtain will protect our competitive advantages, nor is there any assurance that our competitors will not infringe upon our rights. Even if we attempt to protect our intellectual property rights through litigation, it may require considerable cost, time and resources to do so, and there is no guarantee that we would be successful. Furthermore, our competitors may also independently develop, patent or otherwise protect products and processes that are the same or similar to ours. In addition, the laws of certain foreign countries in which we operate do not protect our proprietary rights to the same extent as do the laws of the U.S. Also, some elements of our products and processes may not be subject to intellectual property protection.

- Trademarks and Service Marks—We have registered “MSCI”, “Barra” and “FEA” as trademarks and service marks in the U.S. and in certain foreign countries. We have also registered other product trademarks and certain service marks in the U.S. and in certain foreign countries. When we enter a new geographic market or introduce a new product brand, there can be no assurance that our existing trademark or service mark of choice will be available. Furthermore, the fact that we have registered trademarks is not an assurance that other companies may not use the same or similar names.
- Patents—We currently hold 11 U.S. and foreign utility patents and one design patent. We currently have 11 U.S. and foreign utility patent applications pending. Patent applications can be extremely costly to process and defend. There can be no assurance that we will be issued any patents that we apply for or that any of the rights granted under any patent that we obtain will be sufficient to protect our competitive advantages.
- Copyrights—We believe our proprietary software and proprietary data are copyright protected. If a court were to determine that any of our proprietary software or proprietary data, such as our index level data, is not copyright protected, it could have a material adverse effect on our business, financial condition or results of operations.
- Confidentiality and Trade Secrets—Our license agreements limit our clients’ right to copy or disclose our proprietary software and data. It is possible, however, that a client might still make unauthorized copies of our proprietary software or data, which could have a material adverse effect on our business, financial condition or results of operations. For example, if a client who licensed a large volume of our proprietary historical data made that information publicly available, we might lose potential clients who could freely obtain a copy of the data. We also seek to protect our proprietary software and data through trade secret protection and through non-disclosure agreements with our employees. However, if an employee breaches his or her non-disclosure agreement and reveals a trade secret, we could lose the trade secret protection, which could have a material adverse effect on our business, financial condition or results of operations. Furthermore, it may be very difficult to ascertain if a former employee is inappropriately using or disclosing our proprietary information. Additionally, the enforceability of our license and non-disclosure agreements and the remedies available to us in the event of a breach vary due to the many different jurisdictions in which our clients and employees are located.
- License Agreements—Our products are generally made available to end users on a periodic subscription basis under a nontransferable license agreement signed by the client. We also permit access to some data, such as certain index information, through the Internet under on-line licenses that are affirmatively acknowledged by the licensee or under terms of use. The enforceability of on-line licenses and terms of use has not been conclusively determined by the courts. There can be no assurance that third parties will abide by the terms of our licenses or that all of our license agreements will be enforceable.

- Pending Third-Party Litigation—There is currently litigation pending in the U.S. regarding whether issuers of index-linked investment products are required to obtain a license from the index owner or whether companies may issue and trade investment products based on a publicly-available index without the need for permission from (or payment to) the index owner. We are not a party to these suits, but they may have a material impact on our business. In a relevant case in 2006, a federal appeals court ruled against Dow Jones & Company, Inc. (Dow Jones) and The McGraw-Hill Companies (McGraw-Hill) in their attempt to prevent International Securities Exchange, Inc. from offering options on ETFs based on Dow Jones' and McGraw-Hill's indices. In another relevant case, in 2009, the German Federal Supreme Court concluded that the owner of a trademark who publishes an index generally available to all market participants cannot prohibit, on the basis of German trademark law, a third party from referring to the index as a reference value in option warrants issued by the third party if the trademark is used for informational and factual purposes and does not imply that a relationship exists with the trademark owner. If other courts in relevant jurisdictions further determine that a license is not required to issue investment products linked to indices, this could have a material adverse effect on our business, financial condition or results of operations. It might also lead to changes in current industry practices such that we would no longer make our index level data publicly available, such as via our website or news media.

***Third parties may claim we infringe upon their intellectual property rights.***

Third parties may claim we infringe upon their intellectual property rights. Businesses operating in the financial services sector, including our competitors and potential competitors, have in recent years increasingly pursued patent protection for their technologies and business methods. If any third parties were to obtain a patent on a relevant index methodology, risk model or software application, we could be sued for infringement. Furthermore, there is always a risk that third parties will sue us for infringement or misappropriation of other intellectual property rights, such as trademarks, copyrights or trade secrets.

From time to time we receive such notices from others alleging intellectual property infringement or potential infringement. The number of these claims may grow. We have made and expect to continue making expenditures related to the use of technology and intellectual property rights as part of our strategy to manage this risk.

Responding to intellectual property claims, regardless of merit, can consume valuable time, result in costly litigation or cause delays. We may be forced to settle such claims on unfavorable terms, and there can be no assurance that we would prevail in any litigation arising from such claims if such claims are not settled. We may be required to pay damages, required to stop selling or using the affected products or applications or required to enter into royalty and licensing agreements. There can be no assurance that any royalty or licensing agreements will be made, if at all, on terms that are commercially acceptable to us. We may also be called upon to defend partners, clients, suppliers or distributors against such third-party claims under indemnification clauses in our contracts. Therefore, the impact of claims of intellectual property infringement could have a material adverse effect on our business, financial condition or results of operations.

***Our use of open source code could impose unanticipated delays or costs in deploying our products, or impose conditions or restrictions on our ability to commercialize our products or keep them confidential.***

We rely on open source code to develop software and to incorporate it in our products, as well as to support our internal systems and infrastructure. We monitor our use of open source code to attempt to avoid subjecting our products to conditions we do not intend. The terms of many open source code licenses, however, are ambiguous and have not been interpreted by U.S. courts. Accordingly, there are risks that there may be a failure in our procedures for controlling the usage of open source code or that these licenses could be construed in a manner that could impose unanticipated conditions or restrictions on our ability to commercialize our products. In either event, we could be required to seek licenses from third parties in order to continue offering our products, to make generally available (in source code form) proprietary code that links to certain open source



code modules, to re-engineer our products or systems or to discontinue the licensing of our products if re-engineering could not be accomplished on a timely basis. Any of these requirements could materially adversely affect our business, financial condition or results of operations.

***We are dependent on the use of third-party software and data, and any reduction in third-party product quality or any failure by us to comply with our licensing requirements could have a material adverse effect on our business, financial condition or results of operations.***

We rely on third-party software and data in connection with our product development and offerings. We depend on the ability of third-party software and data providers to deliver and support reliable products, enhance their current products, develop new products on a timely and cost-effective basis, and respond to emerging industry standards and other technological changes. The third-party software and data we use may become obsolete or incompatible with future versions of our products. We also monitor our use of third-party software and data to comply with applicable license requirements. Despite our efforts, there can be no assurance that such third parties may not challenge our use, resulting in our loss of rights or costly legal actions. Our business could be materially adversely affected if we are unable to timely or effectively replace the functionality provided by software or data that becomes unavailable or fails to operate effectively for any reason. In addition, our operating costs could increase if license fees for third-party software or data increase or the efforts to incorporate enhancements to third-party or other software or data are substantial. Some of these third-party suppliers are also our competitors, increasing the risks noted above.

***If our products fail to perform properly due to undetected errors or similar problems, it could have a material adverse effect on our business, financial condition or results of operation.***

Products we develop or license may contain undetected errors or defects despite testing. Such errors can exist at any point in a product's life cycle, but are frequently found after introduction of new products or enhancements to existing products. We continually introduce new products and new versions of our products. Despite internal testing and testing by current and potential clients, our current and future products may contain serious defects or malfunctions. If we detect any errors before we release a product, we might have to delay the product release for an extended period of time while we address the problem. We might not discover errors that affect our new or current products or enhancements until after they are deployed, and we may need to provide enhancements to correct such errors. Errors may occur in our products that could have a material adverse effect on our business and could result in harm to our reputation, lost sales, delays in commercial release, third-party claims, contractual disputes, negative publicity, delays in or loss of market acceptance of our products, license terminations or renegotiations, or unexpected expenses and diversion of resources to remedy errors.

Furthermore, our clients may use our products together with their own software, data or products from other companies. As a result, when problems occur, it might be difficult to identify the source of the problem. Even when our products do not cause these problems, the existence of these errors might cause us to incur significant costs, divert the attention of our technical personnel from our product development efforts, impact our reputation, cause significant client relations problems or result in legal claims against us. The realization of any of these events could materially adversely affect our business, financial condition or results of operations.

***Our business is dependent on the financial viability of our clients. If our clients are negatively impacted by adverse conditions in the financial markets and are forced to shut-down or consolidate, our business, financial condition or results of operations may be materially adversely affected.***

Most of our clients are in the financial services industry. For example, asset managers accounted for 66.6% and 67.6% of our revenues as of November 30, 2009 and 2008, respectively. The recent global financial crisis led to the closure or consolidation of a number of our clients, including asset manager, broker-dealer and hedge fund clients. Such events impacted our financial results, including our run rates and Aggregate and Core Retention Rates, in 2009 and may continue to do so in the near term.



Furthermore, if such trends continue, we may not be able to generate future growth and demand for our products may decrease, which could have a material adverse effect on our business, financial condition or results of operations.

If our clients do not remain financially viable or if the negative conditions in the financial markets persist or worsen, we may be forced to increase our provisions for bad debts, which could adversely affect our profitability.

***Our business is dependent on our clients' continued investment in equity securities. If our clients significantly reduce their investments in equity securities, our business, financial condition or results of operations may be materially adversely affected.***

The majority of our revenues comes from our products that are focused on various aspects of managing or monitoring equity portfolios. To the extent our clients' investment emphasis significantly changes from equity to fixed income securities or multi-asset class or derivative strategies, the demand for equity products would likely decrease, which could have a material adverse effect on our business, financial condition or results of operations.

***Our revenues and earnings are affected by changes in the capital markets, particularly the equity capital markets.***

Clients that use our indices as the basis for certain index-linked investment products, such as exchange traded funds and mutual funds, commonly pay us a fee based on the investment product's assets. These asset-based fees make up a significant portion of our revenues. They were 16.3%, 16.9% and 18.6% of revenues for the years ended November 30, 2009, 2008 and 2007, respectively. These asset-based fees accounted for 43.9%, 48.0% and 51.5% of the revenues from our ten largest clients in the fiscal years ended November 30, 2009, 2008 and 2007, respectively. Economic uncertainty and volatile capital markets, such as those witnessed in 2009 and the second half of 2008 as well as changing investment styles, may influence an investor's decision to invest in and maintain an investment in an index-linked investment product. For example, as of November 30, 2009, the month-end value of assets in ETFs linked to MSCI equity indices was \$234.2 billion, which was 96.8% higher than the value of such assets as of November 30, 2008, but the value of such assets at November 30, 2008 was 37.9% lower than the value of such assets as of November 30, 2007. The increase compared to November 30, 2008 was comprised of net asset appreciation of \$66.7 billion and \$48.5 billion in net asset inflows. Continuing economic uncertainty could result in the fluctuation of or declines in our asset-based fees, which could have a material adverse effect on our business, financial condition or results of operations.

***Consolidation within our target markets may affect our business.***

Consolidation in the financial services industry could reduce our existing client base and the number of potential clients. For example, the recent global financial crisis led to the closure or merger of a number of our clients, including broker-dealer, asset manager and hedge fund clients. If consolidation continues, it may negatively impact our ability to generate future growth and may reduce demand for our products, which could have a material adverse effect on our business, financial condition or results of operations.

***Our business is dependent on our clients continuing to measure the performance of their equity investments against equity benchmarks. If our clients discontinue use of equity benchmarks to measure performance, our business, financial condition or results of operations could be materially adversely affected.***

Our equity index products serve as equity benchmarks against which our clients can measure the performance of their investments. If clients decide to measure performance on an absolute return basis instead of against an equity benchmark, the demand for our indices could decrease. Any such decrease in demand for our equity index products could have a material adverse effect on our business, financial condition or results of operations.

***Our clients that pay us a fee based on the assets of an investment product may seek to negotiate a lower asset-based fee percentage or may cease using our indices, which could limit the growth of or decrease our revenues from asset-based fees.***

A portion of our revenues are from asset-based fees and these revenues are concentrated in some of our largest clients. Our clients may seek to negotiate a lower asset-based fee percentage for a variety of reasons. As the assets of index-linked investment products managed by our clients change, they may request to pay us lower asset-based fee percentages. Additionally, as competition among our clients increases, they may have to lower the fees they charge to their clients, which could cause them to try to decrease our fees accordingly. For example, competition is intense and increasing among our clients that provide exchange traded funds. The fees they charge their clients are one of the competitive differentiators for these exchange traded fund managers. Additionally, clients that have licensed our indices to serve as the basis of index-linked investment products are generally not required to continue to use our indices and could elect to cease offering the product or could change the index to a non-MSCI index, in which case our asset-based fees could dramatically decrease, which could have a material adverse effect on our business, financial condition or results of operations.

***We must continue to introduce new products and product enhancements to address our clients' changing needs, market changes and technological developments.***

The market for our products is characterized by shifting client demands, evolving market practices and, for some of our products, rapid technological change. Changed client demands, new market practices or new technologies can render existing products obsolete and unmarketable. As a result, our future success will continue to depend upon our ability to develop new products and product enhancements that address the future needs of our target markets and respond to technological and market changes. We may not be successful in developing, introducing, marketing and licensing our new products or product enhancements on a timely and cost effective basis, or at all, and our new products and product enhancements may not adequately meet the requirements of the marketplace or achieve market acceptance. In addition, clients may delay purchases in anticipation of new products or product enhancements.

***A limited number of clients account for a material portion of our revenue. Cancellation of subscriptions or investment product licenses by any of these clients could have a material adverse effect on our business, financial condition or results of operations.***

For the fiscal years ended November 30, 2009, 2008 and 2007, revenues from our ten largest clients accounted for 27.3%, 28.6% and 30.8% of our total revenues, respectively. If we fail to obtain a significant number of new clients or if one of our largest clients cancels its subscriptions or investment product licenses and we are unsuccessful in replacing those subscriptions or licenses, our business, financial condition or results of operation could be materially adversely affected. For the fiscal years ended November 30, 2009, 2008 and 2007, our largest client organization by revenue, Barclays PLC and affiliates, accounted for 9.9%, 11.0% and 12.6% of our total revenues, respectively. For the fiscal year ended November 30, 2009, approximately 87.5% of the revenue from Barclays came from fees based on the assets in Barclays' exchange traded funds based on MSCI indices.

In December 2009, BlackRock, Inc. and Barclays PLC announced the completion of the merger between BlackRock, Inc. and Barclays Global Investors, which includes the iShares exchange traded funds business. If we combined our revenues from BlackRock, Inc. with our revenues from the fees attributable to the businesses acquired by BlackRock, Inc., BlackRock Inc. would have represented 10.6% of our total revenues for the fiscal year ended November 30, 2009.

***Cancellation of subscriptions or investment product licenses or renegotiation of terms by a significant number of clients could have a material adverse effect on our business, financial condition or results of operations.***

Our primary commercial model is to license annual, recurring subscriptions to our products for use at a specified location and by a given number of users. For most of our products, our clients may cancel their

subscriptions or investment product licenses at the end of the current term. While we believe this practice supports our marketing efforts by allowing clients to subscribe without the requirement of a long-term commitment, the cancellation of subscriptions or investment product licenses by a significant number of clients at any given time may have a material adverse effect on our business, financial condition or results of operations.

***Our clients may become more self-sufficient, which may reduce demand for our products and materially adversely affect our business, financial condition or results of operations.***

Our clients may develop independently certain functionality contained in the products they currently license from us. For example, some of our clients who currently license our risk data to analyze their portfolio risk may develop their own tools to collect data and assess risk, making our products unnecessary for them. To the extent that our clients become more self-sufficient, demand for our products may be reduced, which could have a material adverse effect on our business, financial condition or results of operations.

***Increased competition in our industry may cause price reductions or loss of market share, which may materially adversely affect our business, financial condition or results of operations.***

We face competition across all markets for our products. Our competitors range in size from large companies with substantial resources to small, single-product businesses that are highly specialized. Our larger competitors may have access to more resources and may be able to achieve greater economies of scale, and our competitors that are focused on a narrower product line may be more effective in devoting technical, marketing and financial resources to compete with us. In addition, barriers to entry to create a single-purpose product may be low in many cases. The Internet as a distribution channel has allowed free or relatively inexpensive access to information sources, which has reduced barriers to entry even further. Low barriers to entry could lead to the emergence of new competitors; for example, broker-dealers and data suppliers could begin developing their own proprietary risk analytics or equity indices. These competitive pressures may also result in fewer clients, fewer subscriptions or investment product licenses, price reductions, and increased operating costs, such as for marketing, resulting in lower revenue, gross margins and operating income.

***Increased accessibility to free or relatively inexpensive information sources may reduce demand for our products and materially adversely affect our business, financial condition or results of operations.***

In recent years, more free or relatively inexpensive information has become available, particularly through the Internet, and this trend may continue. The availability of free or relatively inexpensive information may reduce demand for our products. Weak economic conditions also can result in clients seeking to utilize lower-cost information that is available from alternative sources. To the extent that our clients choose to use these sources for their information needs, our business, financial condition or results of operations may be materially adversely affected.

***Our growth and profitability may not continue at the same rate as we have experienced in the past, which could have a material adverse effect on our business, financial condition or results of operations.***

We have experienced significant growth over our operating history. There can be no assurance that we will be able to maintain the levels of growth and profitability that we have experienced in the past. Among other things, there can be no assurance that we will be as successful in our marketing efforts as we have been in the past, or that such efforts will result in growth or profit margins comparable to those we have experienced in the past. See “—We must continue to introduce new products and product enhancements to address our clients’ changing needs, market changes and technological developments” above, “—We are dependent on key personnel in our professional staff for their expertise” below, “Item 7.—Management’s Discussion and Analysis of Financial Condition and Results of Operations” and “Item 1.—Business.” Any failure to continue to grow our business and maintain profitability could have a material adverse effect on our business, financial condition or results of operations.

***Our growth may place significant strain on our management and other resources.***

We must plan and manage our growth effectively to increase revenue and maintain profitability. Our growth, including in emerging market centers, has placed, and is expected to continue to place, significant demands on our personnel, management and other resources. We must continue to improve our operational, financial, management, legal and compliance processes and information systems to keep pace with the growth of our business. There can also be no assurance that, if we continue to grow internally or by way of acquisitions, management will be effective in attracting, training and retaining additional qualified personnel, including additional managers, expanding our physical facilities and information technology infrastructure, integrating acquired businesses or otherwise managing growth. Any failure to effectively manage growth or to effectively manage the business could have a material adverse effect on our business, financial condition or results of operations. See “—We must continue to introduce new products and product enhancements to address our clients’ changing needs, market changes and technological developments” above, “—We are dependent on key personnel in our professional staff for their expertise” below, “Item 7—Management’s Discussion and Analysis of Financial Condition and Results of Operations” and “Item 1—Business.”

***There is considerable risk embedded in growth through acquisitions, which may materially adversely affect our business, financial condition or results of operations.***

A principal element of our growth strategy is growth through acquisitions. Any future acquisitions could present a number of risks, including:

- incorrect assumptions regarding the future results of acquired operations or assets or expected cost reductions or other synergies expected to be realized as a result of acquiring operations or assets;
- failure to integrate the operations or management of any acquired operations or assets successfully and on a timely and cost effective basis;
- failure to achieve assumed synergies;
- insufficient knowledge of the operations and markets of acquired businesses;
- increased debt, which may be incurred under terms less favorable than those associated with our current debt and may, among other things, reduce our free cash flow and increase our risk of default;
- dilution of your common stock;
- loss of key personnel;
- diversion of management’s attention from existing operations or other priorities; and
- inability to secure, on terms we find acceptable, sufficient financing that may be required for any such acquisition or investment.

In the event that we experience a high level of acquisition related activity within a limited period of time the possibility of occurrence of these risks would likely increase for that period. In addition, if we are unsuccessful in completing acquisitions of other businesses, operations or assets or if such opportunities for expansion do not arise, our future growth, business, financial condition or results of operations could be materially adversely affected.

***Our revenues, expenses, assets and liabilities are subject to foreign currency exchange fluctuation risk.***

We are subject to foreign currency exchange fluctuation risk. Exchange rate movements can impact the U.S. dollar reported value of our revenues, expenses, assets and liabilities denominated in non-U.S. dollar currencies or where the currency of such items is different than the functional currency of the entity where these items were recorded.

A significant percentage of our revenues from our index linked investment products are based on fees earned on the value of assets invested in securities denominated in currencies other than the U.S. dollar. For all operations outside the United States where the Company has designated the local non-U.S. dollar currency as the functional currency, revenue and expenses are translated using average monthly exchange rates and assets and liabilities are translated into U.S. dollars using month-end exchange rates. For these operations, currency translation adjustments arising from a change in the rate of exchange between the functional currency and the U.S. dollar are accumulated in a separate component of shareholders' equity. In addition, transaction gains and losses arising from a change in exchange rates for transactions denominated in a currency other than the functional currency of the entity are reflected in other non-operating expense (income).

Revenues from index-linked investment products represented approximately 16.3% and 16.9% of operating revenues for the fiscal years ended November 30, 2009 and 2008, respectively. While our fees for index-linked investment products are generally invoiced in U.S. dollars, the fees are based on the investment product's assets, a significant percentage of which are invested in securities denominated in currencies other than the U.S. dollar. Accordingly, declines in such other currencies against the U.S. dollar will decrease the fees payable to us under such licenses. In addition, declines in such currencies against the U.S. dollar could impact the attractiveness of such investment products resulting in net fund outflows, which would further reduce the fees payable under such licenses.

We generally invoice our clients in U.S. dollars; however, we invoice a portion of our clients in Euros, British Pounds, Japanese Yen and a limited number of other non-U.S. dollar currencies. For the fiscal years ended November 30, 2009 and 2008, approximately 12.3% and 14.1%, respectively, of our operating revenues were invoiced in currencies other than U.S. dollars. For the fiscal year ended November 30, 2009, 46.2% of our foreign currency revenues were in Euros, 39.4% were in Japanese Yen and 12.6% were in British Pounds. For the fiscal year ended November 30, 2008, 46.3% of our foreign currency revenues were in Euros, 30.2% were in Japanese Yen and 20.5% were in British Pounds.

We are exposed to additional foreign currency risk in certain of our operating costs. Approximately 35.0% and 27.5% of our operating expenses for the fiscal years ended November 30, 2009 and 2008, respectively, were denominated in foreign currencies, the significant majority of which were denominated in Swiss Francs, British Pounds, Hong Kong Dollars, Euros, Japanese Yen, Indian Rupee and Hungarian Forint. Expenses incurred in foreign currency may increase as we expand our business outside the U.S.

We have certain assets and liabilities denominated in currencies other than local functional amounts and when these balances were remeasured into their local functional currency, a loss resulted from the devaluation of the value of the functional currency. As a result of these positions, we recognized foreign currency exchange losses of \$0.4 million for the fiscal year ended November 30, 2009. These losses on foreign currency exchange were primarily due to the strengthening of the U.S. dollar. We do not currently hedge the foreign exchange risk of assets and liabilities denominated in currencies other than the functional currency.

To the extent that our international activities recorded in local currencies increase in the future, our exposure to fluctuations in currency exchange rates will correspondingly increase and could have a material adverse effect on our business, financial condition or results of operations.

***Changes in government regulations could materially adversely affect our business, financial condition or results of operations.***

The financial services industry is subject to extensive regulation at the federal and state levels, as well as by foreign governments. It is very difficult to predict the future impact of the broad and expanding legislative and regulatory requirements affecting our business and our clients' businesses. If we fail to comply with any applicable laws, rules or regulations, we could be subject to fines or other penalties. There can be no assurance that changes in laws, rules or regulations will not have a material adverse effect on our business, financial condition or results of operations.

- Investment Advisers Act—We believe that our products do not provide investment advice for purposes of the Investment Advisers Act of 1940. Future developments in our product line or changes to the



current laws, rules or regulations could cause this status to change. It is possible we may become registered as an investment adviser under the Investment Advisers Act or similar laws in states or foreign jurisdictions. As a registered investment adviser, we would be subject to the requirements and regulations of the Investment Advisers Act, which relate to, among other things, fiduciary duties, recordkeeping and reporting requirements, disclosure requirements, limitations on agency and principal transactions between an adviser and advisory clients, as well as general anti-fraud prohibitions. We may also be adversely affected as a result of new or revised legislation or regulations imposed by the SEC, other U.S. or foreign governmental regulatory authorities or self-regulatory organizations that supervise the financial markets around the world. In addition, we may be adversely affected by changes in the interpretation or enforcement of existing laws and rules by these governmental authorities and self-regulatory organizations. It is impossible to determine the extent of the impact of any new laws, regulations or initiatives that may be proposed, or whether any of the proposals will become law. Compliance with any new laws or regulations could make compliance more difficult and expensive and affect the manner in which we conduct business.

- **Data Privacy Legislation**—Changes in laws, rules or regulations, or consumer environments relating to consumer privacy or information collection and use may affect our ability to collect and use data. There could be a material adverse impact on our direct marketing, data sales and business due to the enactment of legislation or industry regulations, or simply a change in customs, arising from public concern over consumer privacy issues. Restrictions could be placed upon the collection, management, aggregation and use of information that is currently legally available, in which case our cost of collecting some kinds of data could materially increase. It is also possible that we could be prohibited from collecting or disseminating certain types of data, which could affect our ability to meet our clients' needs.
- **Soft Dollars**—Approximately 8%, 12% and 13% of our revenues were paid through soft dollar arrangements for the fiscal years ended November 30, 2009, 2008 and 2007, respectively. U.S. clients accounted for 73%, 62% and 68% of total soft dollar revenues for the fiscal years ended November 30, 2009, 2008 and 2007, respectively. On July 18, 2006, the SEC issued Interpretive Release No. 34-54165, which became effective on July 24, 2006. The release provides guidance on asset managers' use of client commissions to pay for brokerage and research services within the scope of Section 28(e) of the Securities Exchange Act of 1934 (the "Exchange Act"). The Interpretive Release outlines a framework for determining what types of research services fall within the safe harbor provisions of that section. Market participants had a six-month grace period that ended on January 24, 2007 to bring their soft dollar practices into compliance with the new guidance. We rely on our clients to determine whether our products fall within the description of eligible research services, whether our products provide lawful and appropriate assistance to the money manager in undertaking investment decisions, and whether the commissions are reasonable in relation to the value of the products provided for their particular business in the U.S. and abroad. If clients decide they cannot or will not pay for our products through soft dollar arrangements, or if additional rules are issued or certain interpretations are followed that narrow the definition of research or brokerage services that can be paid for on behalf of a money manager through use of soft dollars in the U.S. or abroad or the safe harbor provisions of Section 28(e) of the Exchange Act are eliminated, our revenues could decrease.

***We may become subject to liability based on the use of our products by our clients.***

Our products support the investment processes of our clients, which, in the aggregate, manage trillions of dollars of assets. Our client agreements have provisions designed to limit our exposure to potential liability claims brought by our clients or third parties based on the use of our products. However, these provisions have certain exceptions and could be invalidated by unfavorable judicial decisions or by federal, state, foreign or local laws. Use of our products as part of the investment process creates the risk that clients, or the parties whose assets are managed by our clients, may pursue claims against us for very significant dollar amounts. Any such claim, even if the outcome were to be ultimately favorable to us, would involve a significant commitment of our



management, personnel, financial and other resources and could have a negative impact on our reputation. In addition, such claims and lawsuits could have a material adverse effect on our business, financial condition or results of operations.

***Our indebtedness could materially adversely affect our business, financial condition or results of operations.***

On November 14, 2007, we entered into the \$500.0 million Credit Facility. See “Item 1.—Business—The Separation of MSCI from Morgan Stanley—Credit Facility” and “Item 7.—Management’s Discussion and Analysis of Financial Condition and Results of Operations—Liquidity and Capital Resources.” As of November 30, 2009, we had \$380.5 million of indebtedness under the Credit Facility (\$338.2 million in long term debt and \$42.3 million in current maturities), cash and cash equivalents of \$176.0 million and \$295.3 million in short-term investments.

The Credit Facility is guaranteed on a senior secured basis by each of our direct and indirect wholly-owned domestic subsidiaries and secured by a valid and perfected first priority lien and security interest in substantially all of the shares of the capital stock of our present and future domestic subsidiaries and up to 65% of the shares of capital stock of our foreign subsidiaries, substantially all of our and our domestic subsidiaries’ present and future property and assets and the proceeds thereof. In addition, the Credit Facility contains restrictive covenants that limit our ability and our existing future subsidiaries’ abilities to, among other things, incur liens; incur additional indebtedness; make or hold investments; make acquisitions, merge, dissolve, liquidate, consolidate with or into another person; sell, transfer or dispose of assets; pay dividends or other distributions in respect of our capital stock; change the nature of our business; enter into any transactions with affiliates other than on an arm’s length basis (except as described in “Item 1.—Business—The Separation of MSCI from Morgan Stanley”); and prepay, redeem or repurchase debt.

The Credit Facility also requires us and our subsidiaries to achieve specified financial and operating results and maintain compliance with the following financial ratios on a consolidated basis: (1) the maximum total leverage ratio (as defined in the Credit Facility) measured quarterly on a rolling four-quarter basis shall not exceed (a) 3.75:1.0 through November 30, 2009, (b) 3.50:1.0 from December 1, 2009 through November 30, 2010 and (c) 3.25:1.0 thereafter; and (2) the minimum interest coverage ratio (as defined in the Credit Facility) measured quarterly on a rolling four-quarter basis shall be (a) 3.00:1.0 through November 30, 2009, (b) 3.50:1.0 from December 1, 2009 through November 30, 2010 and (c) 4.00:1.0 thereafter.

In addition, our Credit Facility contains the following affirmative covenants, among others: periodic delivery of financial statements, budgets and officer’s certificates; payment of other obligations; compliance with laws and regulations; payment of taxes and other material obligations; maintenance of property and insurance; performance of material leases; right of the lenders to inspect property, books and records; notices of defaults and other material events; and maintenance of books and records.

In addition, we may need to incur additional indebtedness in the future in the ordinary course of business. Our level of indebtedness could increase our vulnerability to general economic consequences; require us to dedicate a substantial portion of our cash flow and proceeds of any additional equity issuances to payments of our indebtedness; make it difficult for us to optimally capitalize and manage the cash flow for our business; limit our flexibility in planning for, or reacting to, changes in our business and the markets in which we operate; place us at a competitive disadvantage to our competitors that have less debt; limit our ability to borrow money or sell stock to fund our working capital and capital expenditures; limit our ability to consummate acquisitions; and increase our interest expense.

***We are dependent on key personnel in our professional staff for their expertise. If we fail to attract and retain the necessary qualified personnel, our business, financial condition or results of operations could be materially adversely affected.***

The development, maintenance and support of our products is dependent upon the knowledge, experience and ability of our highly skilled, educated and trained employees. Accordingly, the success of our business depends to a significant extent upon the continued service of our executive officers and other key management, research, sales and marketing, information technology and other technical personnel. Although we do not believe that we are dependent upon any individual employee, the loss of a group of our key professional employees could have a material adverse effect on our business, financial condition or results of operations. We believe our future success will also depend in large part upon our ability to attract and retain highly skilled managerial, research, sales and marketing, information technology, software engineering and other technical personnel. Competition for such personnel worldwide is intense, and there can be no assurance that we will be successful in attracting or retaining such personnel. Additionally, in connection with our IPO, we issued founders grants to some of our employees and as these awards vest their effectiveness as a retention tool diminishes. If the equity incentive plans that we currently have in place do not adequately compensate our key employees or are not competitive, we may lose key personnel. If we fail to attract and retain the necessary qualified personnel our products may suffer, which could have a material adverse effect on our business, financial condition or results of operations.

***Our business relies heavily on electronic delivery systems and the Internet, and any failures or disruptions may materially adversely affect our ability to serve our clients.***

We depend heavily on the capacity, reliability and security of our electronic delivery systems and the Internet. Heavy use of our electronic delivery systems and other factors such as loss of service from third parties, operational failures, sabotage, break-ins and similar disruptions from unauthorized tampering or hacking, human error, national disasters, power loss or computer viruses could cause our systems to operate slowly or interrupt their availability for periods of time. Our ability to effectively use the Internet may be impaired due to infrastructure failures, service outages at third-party Internet providers or increased government regulation. If disruptions, failures or slowdowns of our electronic delivery systems or the Internet occur, our ability to distribute our products effectively and to serve our clients may be materially and adversely affected.

***Certain events could lead to interruptions in our operations, which may materially adversely affect our business, financial condition or results of operations.***

Our operations depend on our ability to protect our equipment and the information stored in our databases against fires, floods, earthquakes and other natural disasters, as well as power losses, computer and telecommunications failures, technological breakdowns, unauthorized intrusions, terrorist attacks on sites where we or our clients are located, and other events. We also depend on accessible office facilities for our employees in order for our operations to function properly. There is no assurance that the business continuity plans that we have sufficiently cover or reduce the risk of interruption in our operations caused by these events.

Such events could have a material adverse effect on our business, financial condition or results of operations. For example, immediately after the terrorist attacks on September 11, 2001, our clients who were located in the World Trade Center area were concentrating on disaster recovery rather than licensing additional products. In addition, delivery of some of the data we receive from New York-based suppliers was delayed. The grounding of air transportation impaired our ability to conduct sales visits and other meetings at client sites. During the resulting temporary closure of the U.S. stock markets, some of the data updates supporting our products were interrupted. These types of interruptions could affect our ability to sell and deliver products and could have a material adverse effect on our business, financial condition or results of operations.

Although we currently estimate that the total cost of developing and implementing our business continuity plans will not have a material impact on our business, financial condition or results of operations, we cannot provide any assurance that our estimates regarding the timing and cost of implementing these plans will be accurate.

***We are subject to political, economic, legal, operational, franchise and other risks as a result of our international operations, which could adversely impact our businesses in many ways.***

As we continue to expand our international operations, we increase our exposure to political, economic, legal, operational, franchise and other risks that are inherent in operating in many countries, including risks of possible capital controls, exchange controls and other restrictive governmental actions, as well as the outbreak of hostilities or political and governmental instability. We have established and intend to further grow our presence in the Middle East, Asia, Africa, Eastern Europe and Latin America. In the last few years, we have opened offices in Budapest, Dubai, Monterrey, Mumbai and Shanghai. As of November 30, 2009, 43.1% of our employees were located in emerging market centers compared to 28.0% as of November 30, 2008. In many countries, the laws and regulations applicable to the financial services industries are uncertain and evolving, and it may be difficult for us to determine the exact requirements of local laws in every market. Our inability to remain in compliance with local laws in a particular market could have a significant and negative effect not only on our businesses in that market but also on our reputation generally.

***We may incur unanticipated costs in connection with establishing and maintaining offices in emerging market locations.***

Our plans call for us to continue to increase the proportion of our employees in emerging market locations. The cost of establishing and maintaining these offices, including costs related to information technology infrastructure, as well as the costs of attracting, training and retaining employees in these locations may be higher, or may increase at a faster rate, than we anticipate which could have a material adverse effect on our business, financial condition or results of operations.

***We may have exposure to additional tax liabilities.***

As a global corporation, we are subject to income taxes as well as non-income based taxes, in the United States and various foreign jurisdictions. Significant judgment is required in determining our global provision for income taxes and other tax liabilities. In the ordinary course of a global business, there are many intercompany transactions and calculations where the ultimate tax determination is uncertain. We are regularly under audit by tax authorities.

Although we believe that our tax estimates are reasonable, we cannot assure you that the final determination of tax audits or tax disputes will not be different from what is reflected in our historical income tax provisions and accruals. To the extent we are required to pay amounts in excess of our reserves, such differences could have a material adverse effect on our statement of income for a particular future period. In addition, an unfavorable tax settlement could require use of our cash and result in an increase in our effective tax rate in the period in which such resolution occurs.

We are also subject to non-income taxes, such as payroll, sales, use, value-added, net worth, property and goods and services taxes, in the United States and various foreign jurisdictions. We are regularly under audit by tax authorities with respect to these non-income taxes and may have exposure to additional non-income tax liabilities.

### **Risks Related to Our Separation from Morgan Stanley**

***Our historical financial results for the periods before our separation from Morgan Stanley are derived from our results as a subsidiary of Morgan Stanley and include allocated costs for functions historically provided by Morgan Stanley and therefore may not be representative of our results as a stand-alone company and may not be a reliable indicator of our future results.***

Our historical financial information for the periods before our separation from Morgan Stanley do not necessarily reflect the financial condition, results of operations or cash flows we would have achieved as a stand-alone company during those periods and may not be indicative of the results we will achieve over time as a stand-alone public company. The historical costs and expenses reflected in our consolidated financial statements include an allocation for certain corporate functions historically provided by Morgan Stanley, including portions

of human resources, information technology, accounting, legal and compliance, tax, office space leasing, corporate services and treasury. These allocations were based on what we and Morgan Stanley considered to be reasonable reflections of the historical utilization levels of these services required in support of our business. The historical information does not necessarily indicate what our results of operations, financial condition, cash flows or costs and expenses will be over time. For additional information, see “Item 7.—Management’s Discussion and Analysis of Financial Condition and Results of Operations,” “Item 6.—Selected Consolidated Financial Data” and the notes to our consolidated financial statements included elsewhere in this Annual Report on Form 10-K.

***Since the completion of our IPO in November 2007, we have established our own financial, administrative and other support functions; including such functions that replace those services historically provided by Morgan Stanley and we cannot assure you that over time we will be able to operate our business as effectively or cost efficiently as Morgan Stanley.***

Prior to our separation from Morgan Stanley, we relied on certain financial, administrative and other resources of Morgan Stanley to operate our business both domestically and internationally. We completed our IPO in November 2007 and as a result of our IPO, we began enhancing certain financial, legal and compliance, administrative, information technology and other support systems and processes or contracting with third parties to replace Morgan Stanley’s systems. In addition to replacing Morgan Stanley systems, we also created additional systems and processes. In May 2009, Morgan Stanley sold its remaining equity interest in us and we began operating as a stand-alone company.

For the fiscal years ended November 30, 2009, 2008 and 2007, expenses related to services provided by Morgan Stanley personnel were \$1.7 million, \$18.3 million and \$26.4 million, respectively. As of May 22, 2009, Morgan Stanley no longer provided corporate functions for us and no additional expense allocations have been recorded by us since that date.

The systems and processes we have created or obtained to replace those provided by Morgan Stanley have been established within the last few years and may not be sufficient to meet our needs. Any failure or significant downturn in our financial or administrative policies and systems could have a material adverse effect on our business, financial condition or results of operations.

***The obligations associated with being a public company require significant resources and management attention.***

As a public company, we are subject to the reporting requirements of the Exchange Act and the Sarbanes-Oxley Act of 2002 (the “Sarbanes-Oxley Act”). The Exchange Act requires that we file annual, quarterly and current reports with respect to our business and financial condition. The Sarbanes-Oxley Act requires, among other things, that we establish and maintain effective internal controls and procedures for financial reporting. All of the procedures and practices required as a majority-owned subsidiary of Morgan Stanley were previously established, but we have established additional procedures and practices as a stand-alone public company. As a result, we have incurred and will continue to incur significant legal, accounting and other expenses that we did not previously incur. We have made, and will continue to make, changes to our internal controls and procedures for financial reporting and accounting systems to meet our reporting obligations as a stand-alone public company.

***In connection with our IPO and separation from Morgan Stanley, we entered into agreements with Morgan Stanley where we agreed to indemnify Morgan Stanley for, among other things, certain past, present and future liabilities related to our business.***

Pursuant to certain agreements we entered into with Morgan Stanley relating to the ongoing provision of services and other matters, we agreed to indemnify Morgan Stanley for, among other matters, certain past, present and future liabilities related to our business. Such liabilities include certain unknown liabilities, which could be significant. See “Item 1—Business—The Separation of MSCI from Morgan Stanley.”

## **Risks Related to Ownership of Our Class A Common Stock**

***If equity research analysts do not publish research or reports about our business or if they issue unfavorable commentary or downgrade our class A common stock, the price of our class A common stock could decline.***

The trading market for our class A common stock relies in part on the research and reports that equity research analysts publish about us and our business. The price of our stock could decline if one or more securities analysts downgrade our stock or if those analysts issue other unfavorable commentary or cease publishing reports about us or our business.

***The market price of our class A common stock may be volatile, which could result in substantial losses for you.***

For example, some of the factors that may cause the market price of our class A common stock to fluctuate include:

- fluctuations in our quarterly financial results or the quarterly financial results of companies perceived to be similar to us;
- changes in operating margins due to variability in revenues from licensing our equity indices as the basis of ETFs;
- changes in estimates of our financial results or recommendations by securities analysts;
- failure of any of our products to achieve or maintain market acceptance;
- failure to produce or distribute our products;
- changes in market valuations of similar companies;
- success of competitive products;
- changes in our capital structure, such as future issuances of securities or the incurrence of additional debt;
- announcements by us or our competitors of significant products, contracts, acquisitions or strategic alliances;
- regulatory developments in the U.S., foreign countries or both;
- litigation involving our company, our general industry or both;
- additions or departures of key personnel;
- investors' general perception of us, including any perception of misuse of sensitive information;
- changes in general economic, industry and market conditions; and
- changes in regulatory and other dynamics.

In addition, if the market for stocks in our industry, or the stock market in general, experiences a loss of investor confidence, the trading price of our class A common stock could decline for reasons unrelated to our business, financial condition or results of operations. If any of the foregoing occurs, it could cause our stock price to fall and may expose us to lawsuits that, even if unsuccessful, could be costly to defend and a distraction to management.

***Future sales of our common stock, or the perception that such sales may occur, could depress our class A common stock price.***

Sales of a substantial number of shares of our common stock, or the perception that such sales may occur, could depress the market price of our class A common stock. This would include sales of our common stock

underlying restricted shares of class A common stock and options to purchase shares of class A common stock granted in connection with our IPO and pursuant to our equity incentive compensation plan.

As of November 30, 2009, 104,781,404 shares of our class A common stock were outstanding and freely tradable without restriction or further registration under the Securities Act of 1933, as amended, by persons other than our affiliates within the meaning of Rule 144 under the Securities Act.

In November 2007, we filed a registration statement registering under the Securities Act the 12,500,000 shares of class A common stock reserved for issuance in respect of incentive awards to our officers and certain of our employees pursuant to the MSCI Amended and Restated 2007 Equity Incentive Compensation Plan and the 500,000 shares of class A common stock reserved for issuance in respect of equity awards made to our directors who are not employees of the Company or Morgan Stanley pursuant to the MSCI Independent Directors' Equity Compensation Plan. As of November 30, 2009, we had issued 1,548,403 and 48,517 shares of class A common stock under the MSCI Amended and Restated 2007 Equity Incentive Compensation Plan and MSCI Independent Directors' Equity Compensation Plan, respectively.

Also in the future, we may issue additional shares of our common stock in connection with investments and acquisitions. The amount of our common stock issued in connection with an investment or acquisition could constitute a material portion of the outstanding common stock.

***Provisions in our Amended and Restated Certificate of Incorporation and By-laws and Delaware law might discourage, delay or prevent a change of control of our company or changes in our management and, therefore, depress the trading price of our class A common stock.***

Provisions of our Amended and Restated Certificate of Incorporation and By-laws and Delaware law may discourage, delay or prevent a merger, acquisition or other change in control that shareholders may consider favorable, including transactions in which you might otherwise receive a premium for your shares of our class A common stock. These provisions may also prevent or frustrate attempts by our shareholders to replace or remove our management. These provisions include:

- limitations on the removal of directors;
- advance notice requirements for shareholder proposals and director nominations;
- the inability of shareholders, after a change in control, to act by written consent or to call special meetings;
- the ability of our Board of Directors to make, alter or repeal our By-laws; and
- the ability of our Board of Directors to designate the terms of and issue new series of preferred stock without shareholder approval.

Generally, the amendment of our Amended and Restated Certificate of Incorporation requires approval by our Board of Directors and a majority vote of shareholders. Any amendment to our By-laws requires the approval of either a majority of our Board of Directors or holders of at least 80% of the votes entitled to be cast by the outstanding capital stock in the election of our Board of Directors.

Section 203 of the General Corporation Law of the State of Delaware prohibits a person who acquires more than 15% but less than 85% of all classes of our outstanding voting stock without the approval of our Board of Directors from merging or combining with us for a period of three years, unless the merger or combination is approved by a two-thirds vote of the shares not owned by such person. These provisions would apply even if the proposed merger or acquisition could be considered beneficial by some shareholders.

The existence of the foregoing provisions and anti-takeover measures could limit the price that investors might be willing to pay in the future for shares of our class A common stock. They could also deter potential acquirers of our company, thereby reducing the likelihood that a premium would be paid for your class A common stock in an acquisition.



*We do not currently intend to pay dividends on our common stock and, consequently, your ability to achieve a return on your investment will depend on appreciation in the price of our class A common stock.*

We do not intend to pay any cash dividends on our common stock for the foreseeable future. We currently intend to invest our future earnings, if any, to fund our growth, including growth through acquisitions. The payment of any future dividends will be determined by the Board of Directors in light of conditions then existing, including our earnings, financial condition and capital requirements, business conditions, corporate law requirements and other factors.

**Item 1B. *Unresolved Staff Comments***

Nothing required to be disclosed.

**Item 2. *Properties***

Our corporate headquarters are located in New York, New York. This is also our largest sales office and one of our main research centers. As of November 30, 2009, our principal offices consisted of the following leased properties:

<u>Location</u>	<u>Square Feet</u>	<u>Expiration Date</u>
New York, New York	42,400	December 31, 2014
Berkeley, California	34,178	December 31, 2019
Mumbai, India	32,220	August 8, 2017
Budapest, Hungary	18,337	February 28, 2014
London, England	14,485	June 23, 2010
Geneva, Switzerland	11,883	March 31, 2019
Hong Kong, China	9,971	January 31, 2015
Monterrey, Mexico	8,607	March 31, 2020
Tokyo, Japan	4,290	August 31, 2010

As of November 30, 2009, we also leased sales and client support offices in the following locations: Boston, Massachusetts; Cape Town (Newlands), South Africa; Chicago, Illinois; Dubai, United Arab Emirates; Frankfurt, Germany; Milan, Italy; Paris, France; Stamford, Connecticut; San Francisco, California; Sao Paulo, Brazil; Shanghai, China; and Sydney, Australia.

We believe that our properties are in good operating condition and adequately serve our current business operations. We also anticipate that suitable additional or alternative space, including those under lease options, will be available at commercially reasonable terms for future expansion.

On December 17, 2009, we signed a new lease for increased office space in Shanghai, China effective for a 3-year period beginning March 8, 2010. On December 21, 2009, we signed an agreement for a lease to replace our existing office space in London, England effective for a 10-year period beginning March 1, 2010.

**Item 3. *Legal Proceedings***

From time to time we may be a party to various litigation matters incidental to the conduct of our business. We are not presently party to any legal proceedings the resolution of which we believe would have a material adverse effect on our business, operating results, financial condition or cash flows.

**Item 4. *Submission of Matters to a Vote of Security Holders***

Nothing required to be disclosed.

## PART II

### Item 5. *Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities*

#### Stock Price and Dividends

Our class A common stock has traded on the New York Stock Exchange since November 15, 2007 under the symbol "MXB." Prior to that time, there was no public market for our common stock. As of November 30, 2009, there were approximately 433 shareholders of record of our class A common stock. The following table sets forth the high and low closing sales prices per share of our class A common stock from December 1, 2007 through November 30, 2009.

<u>Fiscal years ended November 30,</u>	<u>High</u>	<u>Low</u>
<b>2009</b>		
First Quarter .....	\$18.65	\$14.69
Second Quarter .....	23.64	13.20
Third Quarter .....	30.55	22.47
Fourth Quarter .....	33.60	25.98
<b>2008</b>		
First Quarter .....	\$38.40	\$26.63
Second Quarter .....	37.34	23.57
Third Quarter .....	37.59	29.64
Fourth Quarter .....	29.62	11.88

On January 25, 2010, the closing price of our class A common stock on the New York Stock Exchange was \$30.39.

Our class B common stock is neither listed nor publicly traded. As of January 25, 2010, there were no shareholders of record of our class B common stock.

#### *Dividend Policy*

We declared and paid dividends prior to the IPO. We do not, however, intend to pay any dividends in the foreseeable future and intend to retain all available funds for use in the operation and expansion of our business, including growth through acquisitions. The payment of any future dividends will be determined by the Board of Directors in light of conditions then existing, including our earnings, financial condition and capital requirements, business conditions, corporate law requirements and other factors. In addition, our Credit Facility contains restrictions on the payment of dividends. See "Item 7.—Management's Discussion and Analysis of Financial Condition and Results of Operations—Liquidity and Capital Resources."

The Transfer Agent and Registrar for the common stock is BNY Mellon Shareowner Services.

#### Equity Compensation Plans

On November 2, 2007 and November 5, 2007, our shareholders and Board of Directors approved, respectively, the implementation of the MSCI Independent Directors' Equity Compensation Plan. Directors that are not employees of the Company or Morgan Stanley receive annual Board retainer fees and fees for serving on the Company's committees, if applicable, and pursuant to the terms of the MSCI Independent Directors' Equity Compensation Plan, a director may make an election to receive all or any portion of such director's retainer and committee fees in shares of our class A common stock. Directors who are not employees of the Company or Morgan Stanley are entitled to receive an annual grant of \$50,000 each in stock units which are subject to a vesting schedule. The total number of shares authorized to be awarded under the plan is 500,000.

On November 2, 2007 and November 5, 2007, our shareholders and Board of Directors approved, respectively, the implementation of the MSCI 2007 Equity Incentive Compensation Plan. On April 8, 2008, our shareholders approved the MSCI Amended and Restated 2007 Equity Incentive Compensation Plan. The MSCI Amended and Restated 2007 Equity Incentive Compensation Plan permits the Compensation Committee to make grants of a variety of equity based awards (such as stock, restricted stock, stock units and options) totaling up to 12.5 million shares to eligible recipients, including employees and consultants. No awards under this plan are permitted after November 2, 2017.

The following table sets forth certain information with respect to our equity compensation plans as of November 30, 2009:

	Number of Securities to be Issued Upon Vesting of Restricted Stock Units and Exercise of Outstanding Options a	Weighted Average Unit Award Value of Restricted Stock Units and Weighted-Average Exercise Price of Outstanding Options b	Number of Securities Remaining Available for Future Issuance under Equity Compensation Plans (excluding securities reflected in column (a)) c
<i>Equity Compensation Plans Approved by Security Holders</i>			
MSCI Independent Directors' Equity Compensation Plan <sup>(1)</sup> . .	8,773	\$20.31	442,710
MSCI Amended and Restated 2007 Equity Incentive Compensation Plan . . . . .	<u>3,895,655</u>	\$17.68	<u>7,666,457</u>
Total . . . . .	<u><u>3,904,428</u></u>	\$17.69	<u><u>8,109,167</u></u>

(1) The MSCI Independent Directors' Equity Compensation Plan does not authorize the issuance of options to purchase MSCI common stock.

## Stock Repurchases

The table below sets forth the information with respect to purchases made by or on behalf of the Company of its common shares during the quarter ended November 30, 2009.

### Issuer Purchases of Equity Securities

<u>Period</u>	<u>Total Number of Shares Purchased</u>	<u>Average Price Paid Per Share</u>	<u>Total Number of Shares Purchased As Part of Publicly Announced Plans or Programs</u>	<u>Approximate Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs</u>
Month #1 (September 1, 2009-September 30, 2009)				
Employee Transactions <sup>(1)</sup> .....	11,534	\$29.18	N/A	N/A
Month #2 (October 1, 2009-October 31, 2009)				
Employee Transactions <sup>(1)</sup> .....	2,723	\$26.92	N/A	N/A
Month #3 (November 1, 2009-November 30, 2009)				
Employee Transactions <sup>(1)</sup> .....	<u>538,897</u>	<u>32.22</u>	<u>N/A</u>	<u>N/A</u>
Total Employee Transactions <sup>(1)</sup> .....	<u>553,154</u>	<u>\$32.13</u>	<u>N/A</u>	<u>N/A</u>

- (1) Includes shares purchased to satisfy tax withholding obligations on behalf of employees that occur upon vesting and delivery of outstanding shares underlying restricted stock units and/or upon the exercise of employee stock options. The value of the shares purchased was determined using the fair market value of the Company's class A common shares on the date of purchase, using a valuation methodology established by the Company.

### Recent Sales of Unregistered Securities.

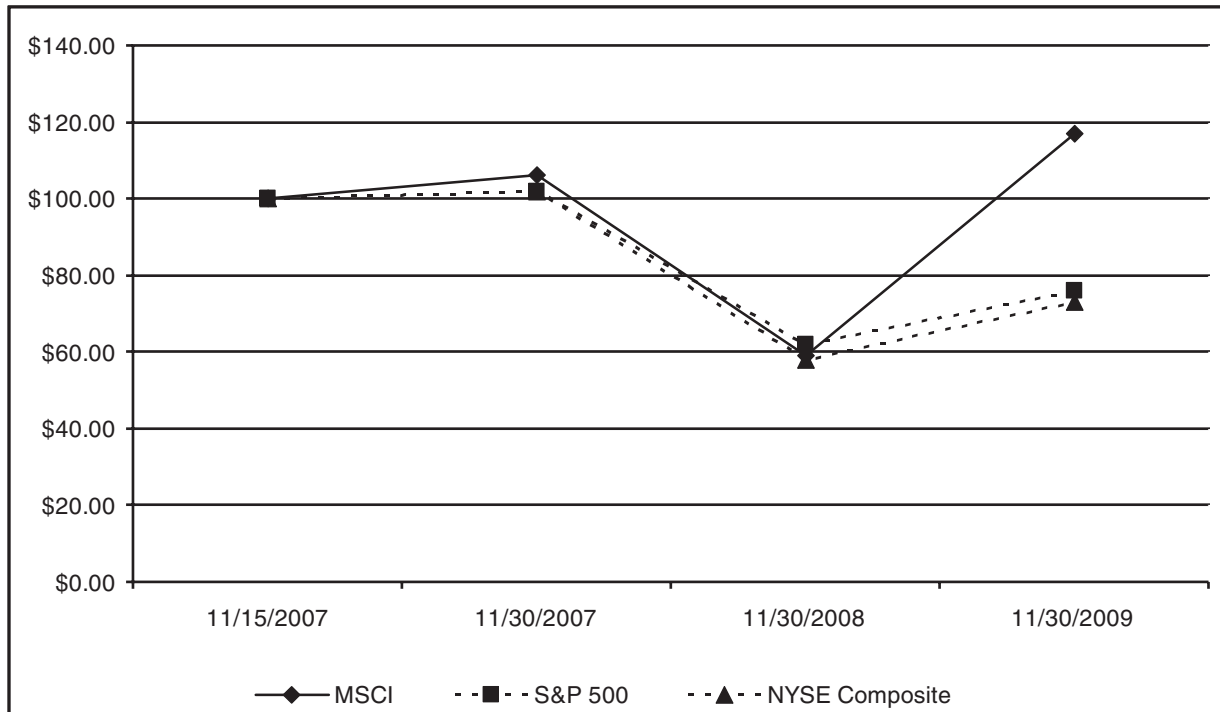
None.

### Use of Proceeds from Sale of Registered Securities

None.

## 25 MONTH STOCK PERFORMANCE GRAPH

The following graph compares the cumulative total stockholders return on our class A common stock, the Standard & Poor’s 500 Stock Index and the NYSE Composite Index since November 15, 2007 assuming an investment of \$100 at the closing price on November 15, 2007. In calculating total annual stockholder return, reinvestment of dividends, if any, is assumed. The indices are included for comparative purpose only. They do not necessarily reflect management’s opinion that such indices are an appropriate measure of the relative performance of the class A common stock. This graph is not “soliciting material,” is not deemed filed with the SEC and is not to be incorporated by reference in any of our filings under the Securities Act of 1933, as amended, or the Exchange Act, as amended, whether made before or after the date hereof and irrespective of any general incorporation language in any such filing.



	For the Years Ended November 30,		
	2009	2008	2007
MSCI Inc. ....	\$117	\$59	\$106
S&P 500 .....	\$ 76	\$62	\$102
NYSE Composite Index .....	\$ 73	\$58	\$102

### Item 6. Selected Consolidated Financial Data

Our selected consolidated financial data for the periods presented should be read in conjunction with “Item 7.—Management’s Discussion and Analysis of Financial Condition and Results of Operations” and the consolidated financial statements and notes thereto beginning on page F-1 of this Annual Report on Form 10-K.

The selected consolidated statements of income data for the fiscal years ended November 30, 2009, 2008, and 2007 and the selected consolidated financial condition data as of November 30, 2009 and 2008 are derived from our audited consolidated financial statements beginning on page F-1 of this Annual Report on Form 10-K.

Our consolidated financial statements for the years ended November 30, 2009, 2008 and 2007 have been audited and reported upon by an independent registered public accounting firm. The selected consolidated statement of income data for the fiscal years ended November 30, 2006 and 2005 and the selected consolidated statement of financial condition data as of November 30, 2007, 2006 and 2005 are derived from our audited consolidated financial statements not included in this Annual Report on Form 10-K.

The selected financial information presented below may not be indicative of our future performance and does not necessarily reflect what our financial position and results of operations would have been had we operated as a stand-alone company during the periods presented.

	For the fiscal years ended November 30,				
	2009	2008	2007	2006	2005
	(in thousands, except per share data)				
Operating revenues	\$ 442,948	\$ 430,961	\$369,886	\$ 310,698	\$ 278,474
Total operating expenses	291,956	295,171	239,927	227,649	205,567
Operating income	150,992	135,790	129,959	83,049	72,907
Other expense (income), net	19,721	26,147	(3,333)	(16,420)	(7,990)
Provision for income taxes	49,920	41,375	52,181	36,097	30,449
Income before discontinued operations and cumulative effect of change in accounting principle	81,801	68,268	81,111	63,372	50,448
Income from discontinued operations	—	—	—	8,073	3,793
Cumulative effect of change in accounting principle	—	—	—	—	313
Net income	<u>\$ 81,801</u>	<u>\$ 68,268</u>	<u>\$ 81,111</u>	<u>\$ 71,445</u>	<u>\$ 54,554</u>
Earnings per basic common share:					
Continuing operations	\$ 0.81	\$ 0.68	\$ 0.96	\$ 0.76	\$ 0.60
Discontinued operations	—	—	—	0.10	0.05
Cumulative effect of change in accounting principle	—	—	—	—	—
Earnings per basic common share	<u>\$ 0.81</u>	<u>\$ 0.68</u>	<u>\$ 0.96</u>	<u>\$ 0.85</u>	<u>\$ 0.65</u>
Earnings per diluted common share:					
Continuing operations	\$ 0.80	\$ 0.67	\$ 0.96	\$ 0.76	\$ 0.60
Discontinued operations	—	—	—	0.10	0.05
Cumulative effect of change in accounting principle	—	—	—	—	—
Earnings per diluted common share	<u>\$ 0.80</u>	<u>\$ 0.67</u>	<u>\$ 0.96</u>	<u>\$ 0.85</u>	<u>\$ 0.65</u>
Weighted average shares outstanding used in computing earnings per share					
Basic	<u>100,607</u>	<u>100,037</u>	<u>84,608</u>	<u>83,900</u>	<u>83,900</u>
Diluted	<u>102,475</u>	<u>101,194</u>	<u>84,624</u>	<u>83,900</u>	<u>93,900</u>
Operating margin	34.1%	31.5%	35.1%	26.7%	26.2%
Cash and cash equivalents	\$ 176,024	\$ 268,077	\$ 33,818	\$ 24,362	\$ 23,411
Short-term investments	\$ 295,304	\$ —	\$ —	\$ —	\$ —
Cash deposited with related parties	\$ —	\$ —	\$137,625	\$ 330,231	\$ 252,882
Trade receivables (net of allowances)	\$ 77,180	\$ 85,723	\$ 77,748	\$ 62,337	\$ 74,765
Goodwill and intangible assets, net of accumulated amortization	\$ 561,812	\$ 587,530	\$616,030	\$ 642,383	\$ 668,539
Deferred revenue	\$ 152,944	\$ 144,711	\$125,230	\$ 102,368	\$ 87,952
Current maturities of long-term debt	\$ 42,088	\$ 22,086	\$ 22,250	\$ —	\$ —
Long-term debt, net of current maturities	\$ 337,622	\$ 379,709	\$402,750	\$ —	\$ —
Total shareholders' equity	\$ 507,056	\$ 286,382	\$200,021	\$ 825,712	\$ 757,217
Total assets	\$1,200,269	\$1,015,048	\$904,679	\$1,112,775	\$1,047,519

Numbers may not total due to rounding.



## **Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations**

*The following discussion and analysis of the financial condition and results of our operations should be read in conjunction with the consolidated financial statements and related notes included elsewhere in this Form 10-K. This discussion contains forward-looking statements that involve risks and uncertainties. Our actual results could differ materially from those discussed below. Factors that could cause or contribute to such differences include, but are not limited to, those identified below and those discussed in "Item 1A.—Risk Factors."*

### **Overview**

We are a leading global provider of investment decision support tools, including indices and portfolio risk and performance analytics for use by institutions in managing equity, fixed income and multi-asset class portfolios. Our flagship products are our global equity indices marketed under the MSCI brand and our equity portfolio analytics marketed under the Barra brand. Our products are used in many areas of the investment process, including portfolio construction and optimization, performance benchmarking and attribution, risk management and analysis, index-linked investment product creation, asset allocation, investment manager selection and investment research.

Our clients include asset owners such as pension funds, endowments, foundations, central banks and insurance companies; institutional and retail asset managers, such as managers of pension assets, mutual funds, exchange traded funds ("ETFs"), hedge funds and private wealth; and financial intermediaries such as broker-dealers, exchanges, custodians and investment consultants. As of November 30, 2009, we had over 3,100 clients across 67 countries. We had 21 offices in 15 countries to help serve our diverse client base, with approximately 51.4% of our revenue from clients in the Americas, 31.6% in Europe, the Middle East and Africa ("EMEA"), 9.4% in Japan and 7.6% in Asia-Pacific (not including Japan), based on the fiscal year ended November 30, 2009 revenues.

Our principal sales model is to license annual, recurring subscriptions to our products for use at specified locations by a given number of users for an annual fee paid up front. The substantial majority of our revenues come from these annual, recurring subscriptions. Over time, as their needs evolve, our clients often add product modules, users and locations to their subscriptions, which results in an increase in our revenues per client. Additionally, a significant source of our revenues comes from clients who use our indices as the basis for index-linked investment products such as ETFs. We also derive revenues from certain institutional clients that use our indices as the basis for passively managed retail and institutional indexed funds and separate accounts. These clients commonly pay us a license fee for the use of our intellectual property based on the investment product's assets. We also generate a limited amount of our revenues from certain exchanges that use our indices as the basis for futures and options contracts and pay us a license fee for the use of our intellectual property based on their volume of trades.

In evaluating our financial performance, we focus on revenue growth for the Company in total and by product category as well as operating profit growth and the level of profitability as measured by our operating margin. Our business is not highly capital intensive and, as such, we expect to continue to convert a high percentage of our operating profits into excess cash in the future. We expect to use this cash to make investments in our business both internally and externally through acquisitions in order to capitalize on the many growth opportunities before us and to expand our market position. Our revenue growth strategy includes: (a) expanding and deepening our relationships with investment institutions worldwide; (b) developing new and enhancing existing equity product offerings, as well as further developing and growing our investment tools for multi-asset class investment institutions; and (c) actively seeking to acquire products, technologies and companies that will enhance, complement or expand our client base and our product offerings.

To maintain and accelerate our revenue and operating income growth, we will continue to invest in and expand our operating functions and infrastructure, including new sales and client support staff and facilities in locations around the world and additional staff and supporting technology for our research and our data

operations and technology functions and our general and administrative functions. At the same time, managing and controlling our operating expenses is very important to us and a distinct part of our culture. Over time, our goal is to keep the rate of growth of our operating expenses below the rate of growth of our revenues allowing us to expand our operating margins. However, at times, because of significant market opportunities, it may be more important for us to invest in our business in order to support increased efforts to attract new clients and to develop new product offerings, rather than emphasize short-term operating margin expansion. Furthermore, in some periods our operating expense growth may exceed our operating revenue growth due to the variability of revenues from several of our products, including our equity indices licensed as the basis of ETFs.

### ***Business Environment***

Beginning in the second half of 2008, various sectors of the global financial market were adversely affected by a market environment that included illiquidity and widening credit spreads, unprecedented market volatility, and changes in interest rates, foreign exchange rates, investor participation levels and legal and regulatory, accounting, tax and compliance requirements. The conditions in the financial markets also began to impact our business particularly with respect to our equity index asset based fees due to declines in the value of assets in ETFs linked to our products and our revenues from our equity portfolio analytics due to the closure of dedicated quant funds, both standalone and within traditional asset managers, and quantitative teams which support fundamental money managers.

For the fiscal year ended November 30, 2009 (“fiscal year 2009”), our revenues related to equity index asset based fees increased as the value of the assets in ETFs linked to our products recovered from the relatively low balances experienced at the end of the fiscal year ended November 30, 2008 (“fiscal year 2008”) and the first half of fiscal year 2009, asset inflows increased, the number of new ETFs linked to our products increased and we applied minimum fee provisions to certain of our ETF licenses. However, because the vast majority of our revenues results from granting licenses to clients in the financial services industry, including asset managers, broker-dealers, exchanges and other institutional clients many of whom have not recovered as quickly or strongly as the equity markets, the performance of our subscription products remains under pressure, most notably subscriptions to our equity portfolio analytics products.

We do not believe that our liquidity has been affected by the events in the global financial markets. See “—Liquidity and Capital Resources—Cash Flows” below.

### **Key Financial Metrics and Drivers**

#### ***Revenues***

Our principal sales model is to license annual, recurring subscriptions to our products for use at specified locations by a given number of client users for an annual fee paid upfront. The substantial majority of our revenues come from these annual, recurring subscriptions. These fees are recorded as deferred revenues on our consolidated statement of financial condition and are recognized each month on our income statement as the service is rendered. Over time, as their needs evolve, our clients often add product modules, users and locations to their subscriptions, which results in an increase in our revenues per client. Additionally, a significant source of our revenues comes from clients who use our indices as the basis for certain index-linked investment products such as ETFs, passive mutual funds and structured products. These clients commonly pay us a license fee for the use of our intellectual property based on the investment product’s assets.

We group our revenues into the following four product categories:

#### ***Equity Indices***

This category includes fees from MSCI equity index data subscriptions, fees based on assets in investment products linked to our equity indices, fees from non-recurring licenses of our equity index historical data and fees from custom MSCI indices. We also generate a limited amount of revenues from license fees for the use of our intellectual property based on the trading volume of futures and options contracts linked to our indices.

Clients typically subscribe to equity index data modules for use by a specified number of users at a particular location. Clients may select delivery from us or delivery via a third-party vendor. We are able to grow our revenues for data subscriptions by expanding the number of client users and their locations and the number of third-party vendors the client uses for delivery of our data modules. The increasing scope and complexity of a client's data requirements beyond standard data modules, such as requests for historical data or customized indices, also provide opportunities for further revenue growth from an existing client.

Revenues from our index-linked investment product licenses, such as ETFs, increase or decrease as a result of changes in value of the assets in the investment products. These changes in the value of the assets in the investment products can result from equity market price changes, investment inflows and outflows and changes in foreign currency exchange rates. In most cases, fees for these licenses are paid quarterly in arrears and are calculated by multiplying a negotiated basis point fee times the average daily assets in the investment product for the most recent period.

#### *Equity Portfolio Analytics*

This category includes revenues from annual, recurring subscriptions to Barra Aegis and our proprietary risk data in Barra Aegis; Equity Models Direct products; and our proprietary equity risk data incorporated in third-party software application offerings (e.g., Barra on Vendors).

Barra Aegis has many uses, including portfolio risk analysis and forecasting, optimization and factor-based portfolio performance attribution. A base subscription for use in portfolio analysis typically involves a subscription to Barra Aegis and various risk data modules. A client may add portfolio performance attribution, optimization tools, process automation tools or other features to its Barra Aegis subscription. By licensing the client to receive additional software modules and risk data, or increasing the number of permitted client users or client locations, we can increase our revenues per client further.

Our Equity Models Direct risk data is distributed directly to clients who then combine it with their own software applications or upload the risk data onto third-party applications. A base subscription to our Equity Models Direct product provides equity risk data for a set fee that authorizes one to two users. By licensing the client to receive equity risk model data for additional countries, or increasing the number of permitted client users or client locations, we can further increase our revenues per client.

The Barra on Vendors product makes our proprietary risk data from our Equity Models Direct product available to clients via third party providers, such as FactSet Research Systems, Inc.

#### *Multi-Asset Class Portfolio Analytics*

This category includes revenues from annual, recurring subscriptions to BarraOne and Barra TotalRisk together with our proprietary risk data for multiple asset classes. Currently, we are actively selling subscriptions only to BarraOne and related risk data. Most of the features and functionality of TotalRisk have been added to BarraOne, and we are decommissioning TotalRisk. As this happens, we will offer our TotalRisk clients the opportunity to transition to BarraOne. As this transition takes place, revenues from this product group will increasingly come from BarraOne. Therefore, we expect declines in revenues from TotalRisk.

#### *Other Products*

This category includes revenues from three types of products: energy and commodity asset valuation analytics, fixed income analytics and investable hedge fund indices. The last remaining investable hedge fund indices license was terminated in fiscal year 2009.

## Run Rate

At the end of any period, we generally have subscription and investment product license agreements in place for a large portion of our total revenues for the following 12 months. We measure the fees related to these agreements and refer to this as our “Run Rate.” The Run Rate at a particular point in time represents the forward-looking fees for the next 12 months from all subscriptions and investment product licenses we currently provide to our clients under renewable contracts assuming all contracts that come up for renewal are renewed and assuming then-current exchange rates. For any license where fees are linked to an investment product’s assets or trading volume, the Run Rate calculation reflects an annualization of the most recent periodic fee earned under such license. The Run Rate does not include fees associated with non-recurring transactions. In addition, we remove from the Run Rate the fees associated with any subscription or investment product license agreement with respect to which we have received a notice of termination or non-renewal during the period and we have determined that such notice evidences the client’s final decision to terminate or not renew the applicable subscription or agreement, even though such notice is not effective until a later date.

Because the Run Rate represents potential future fees, there is typically a delayed impact on our operating revenues from changes in our Run Rate. In addition, the actual amount of revenues we will realize over the following 12 months will differ from the Run Rate because of:

- revenues associated with new subscriptions and non-recurring sales;
- modifications, cancellations and non-renewals of existing agreements, subject to specified notice requirements;
- fluctuations in asset-based fees, which may result from market movements or from investment inflows into and outflows from investment products linked to our indices;
- fluctuations in fees based on trading volumes of futures and options contracts linked to our indices;
- price changes;
- revenue recognition differences under U.S. GAAP; and
- fluctuations in foreign exchange rates.

The following table sets forth our Run Rate as of the dates indicated and the percentage growth over the prior period:

	November 30,			Comparison of	
	2009	2008	2007	November 30, 2009 to 2008	November 30, 2008 to 2007
	(in thousands)				
Run Rates					
Equity indices					
Subscription	\$185,787	\$170,992	\$141,560	8.7%	20.8%
Asset based fees	95,301	51,596	76,467	84.7%	(32.5%)
Equity Indices total	281,088	222,588	218,027	26.3%	2.1%
Equity portfolio analytics	118,487	129,168	124,668	(8.3%)	3.6%
Multi-asset class analytics	40,401	35,105	29,243	15.1%	20.0%
Other	20,597	21,079	23,021	(2.3%)	(8.4%)
Total Run Rate	\$460,573	\$407,940	\$394,959	12.9%	3.3%
Subscription total	365,272	354,964	313,429	2.9%	13.3%
Asset based fees total	95,301	52,976	81,530	79.9%	(35.0%)
Total Run Rate	\$460,573	\$407,940	\$394,959	12.9%	3.3%

Changes in Run Rate between periods reflect increases from new subscriptions, decreases from cancellations, increases or decreases, as the case may be, from the change in the value of assets of investment products linked to MSCI indices, the change in trading volumes of futures and options contracts linked to MSCI indices, price changes and fluctuations in foreign exchange rates.

The following table sets forth our net new recurring subscription sales for the fiscal years ended:

	November 30,		
	2009	2008	2007
	(in thousands)		
New recurring subscription sales	\$ 56,704	\$ 76,918	\$ 68,482
Subscription cancellations	(52,587)	(31,802)	(21,396)
Net new recurring subscription sales	<u>\$ 4,117</u>	<u>\$ 45,116</u>	<u>\$ 47,086</u>

### **Retention Rates**

Because subscription cancellations decrease our Run Rate and ultimately our operating revenues, other key metrics are our “Aggregate Retention Rate” and “Core Retention Rate,” which are collectively referred to as “Retention Rates.” The annual Aggregate Retention Rate represents the retained subscription Run Rate (beginning subscription Run Rate less actual cancels during the year) as a percentage of the subscription Run Rate at the beginning of the fiscal year. If a client reduces the number of products to which it subscribes or switches between our products, we treat it as a cancellation for purposes of calculating our Aggregate Retention Rate. Our Core Retention Rate is calculated in the same way as our Aggregate Retention Rate, except that the Core Retention Rate does not treat switches between products as a cancellation. Our Aggregate and Core Retention Rates are computed on a product-by-product basis. In addition, we treat any reduction in fees resulting from renegotiated contracts as a cancellation in the calculation to the extent of the reduction. We do not calculate Aggregate or Core Retention Rates for that portion of our Run Rate attributable to assets in investment products linked to our indices or to trading volumes of futures and options contracts linked to our indices. Aggregate and Core Retention Rates for a non-annual period reflect the annualization of the cancels recorded in the period.

The following table sets forth our Aggregate Retention Rates by product category for the periods indicated for the fiscal years ended November 30, 2009, 2008 and 2007:

	Equity Index	Equity Portfolio Analytics	Multi-Asset Class Analytics	Other <sup>(1)</sup>	Total
<b>2009</b>					
Qtr Ended February 28, .....	94.9%	86.2%	92.0%	83.3%	90.8%
Qtr Ended May 31, .....	92.8%	82.0%	83.2%	88.3%	87.7%
Qtr Ended August 31, .....	91.4%	67.6%	73.9%	84.2%	80.6%
Qtr Ended November 30, .....	88.6%	78.9%	60.0%	77.7%	81.6%
Year Ended November 30, .....	91.9%	78.7%	77.3%	83.4%	85.2%
<b>2008</b>					
Qtr Ended February 29, .....	98.0%	95.2%	98.6%	91.7%	96.6%
Qtr Ended May 31, .....	94.3%	88.9%	76.9%	96.1%	90.6%
Qtr Ended August 31, .....	95.6%	87.7%	91.1%	89.1%	91.6%
Qtr Ended November 30, .....	89.3%	69.6%	85.1%	80.8%	80.6%
Year Ended November 30, .....	94.3%	85.3%	87.9%	89.4%	89.9%
<b>2007</b>					
Qtr Ended February 28, .....	97.3%	95.3%	92.7%	78.7%	94.8%
Qtr Ended May 31, .....	94.7%	95.8%	78.9%	89.6%	93.5%
Qtr Ended August 31, .....	95.8%	88.5%	95.4%	88.8%	92.3%
Qtr Ended November 30, .....	94.2%	85.3%	92.1%	85.0%	89.8%
Year Ended November 30, .....	95.5%	91.2%	89.8%	74.1%	91.8%

(1) In fiscal year 2007, the annual Aggregate Retention Rate for the Other category is lower than the average of the quarterly Aggregate Retention Rates due to the decommissioning of our fixed income indices in the first quarter of 2007.

The following table sets forth our Core Retention Rates by product category for the periods indicated for the fiscal years ended November 30, 2009, 2008 and 2007:

	<u>Equity Index</u>	<u>Equity Portfolio Analytics</u>	<u>Multi-Asset Class Analytics</u>	<u>Other<sup>(1)</sup></u>	<u>Total</u>
<b>2009</b>					
Qtr Ended February 28, . . . . .	95.0%	87.4%	92.0%	84.0%	91.3%
Qtr Ended May 31, . . . . .	93.2%	83.5%	93.7%	89.6%	89.5%
Qtr Ended August 31, . . . . .	92.2%	68.9%	77.5%	86.1%	81.9%
Qtr Ended November 30, . . . . .	89.2%	79.2%	65.6%	81.7%	82.8%
Year Ended November 30, . . . . .	92.4%	79.7%	82.2%	85.3%	86.4%
<b>2008</b>					
Qtr Ended February 29, . . . . .	98.1%	96.8%	98.6%	91.7%	97.2%
Qtr Ended May 31, . . . . .	94.5%	91.8%	76.9%	96.1%	91.9%
Qtr Ended August 31, . . . . .	96.0%	92.0%	93.7%	93.1%	94.1%
Qtr Ended November 30, . . . . .	89.5%	80.5%	86.8%	83.6%	85.3%
Year Ended November 30, . . . . .	94.5%	90.3%	89.0%	91.1%	92.1%
<b>2007</b>					
Qtr Ended February 28, . . . . .	98.1%	96.2%	92.7%	78.7%	95.5%
Qtr Ended May 31, . . . . .	95.5%	96.6%	94.2%	91.3%	95.5%
Qtr Ended August 31, . . . . .	96.0%	94.1%	95.4%	92.1%	94.9%
Qtr Ended November 30, . . . . .	94.4%	86.7%	93.3%	85.0%	90.5%
Year Ended November 30, . . . . .	96.0%	93.4%	93.9%	75.4%	93.3%

(1) In fiscal year 2007, the annual Core Retention Rate for the Other category is lower than the average quarterly Core Retention Rates due to the decommissioning of our fixed income indices in the first quarter of 2007.

The quarterly Retention Rates are calculated by annualizing the actual cancellations recorded during the quarter. This annualized cancellation figure is then divided by the subscription Run Rate at the beginning of the year to calculate a cancellation rate. This cancellation rate is then subtracted from 100% to derive the annualized Retention Rate for the quarter.

For example, in the fourth quarter of 2009, we recorded cancellations of \$16.3 million. To derive the Aggregate Retention Rate for the fourth quarter, we annualized the actual cancellations during the quarter of \$16.3 million to derive \$65.2 million of annualized cancellations. This \$65.2 million was then divided by the subscription Run Rate at the beginning of the year of \$355.0 million to derive a cancellation rate of 18.4%. The 18.4% was then subtracted from 100.0% to derive an Aggregate Retention Rate of 81.6% for the fourth quarter.

For the calculation of the Core Retention Rate the same methodology was used except the amount of cancellations in the quarter was reduced by the amount of product swaps. For example, in the fourth quarter 2009 we had product swaps of \$1.0 million which was subtracted from the \$16.3 million of actual cancels to derive core cancels of \$15.3 million. This \$15.3 million was annualized to derive \$61.0 million of annualized cancellations which was then divided by the beginning year Run Rate of \$355.0 million to derive a cancellation rate of 17.2%. The 17.2% was then subtracted from 100.0% to derive the Core Retention Rate of 82.8% for the fourth quarter.

Retention Rates for the fiscal year ended November 30, 2009 remained depressed compared to prior years, reflecting the closure or merger of a number of our clients and the shutdown of quantitative funds and teams during the year. In the fiscal year ended November 30, 2009, 31.0% of our cancellations occurred in the fourth fiscal quarter. With the exception of the current year, Retention Rates generally have been higher during the first three quarters and lower in the fourth fiscal quarter where, on average, 40% of our subscription cancellations have occurred.



## **Our Relationship with Morgan Stanley**

Prior to May 22, 2009, Morgan Stanley was our controlling shareholder. On May 22, 2009, Morgan Stanley completed the sale, pursuant to a secondary offering, of its remaining economic and voting interests in us. Prior to July 1, 2008, our consolidated financial statements were derived from the financial statements and accounting records of Morgan Stanley using the results of operations and bases of assets and liabilities of our business. From July 1, 2008 to May 22, 2009, certain tax, allocation and compensation and benefits related information had been derived from the financial statements and accounting records of Morgan Stanley. For the fiscal years ended November 30, 2009, 2008 and 2007, direct cost allocations related to services provided by Morgan Stanley were \$1.7 million, \$18.3 million and \$26.4 million, respectively. These allocations were based on what we and Morgan Stanley considered to be reasonable reflections of the utilization levels of these services required in support of our business and are based on methods that include direct time tracking, headcount, inventory metrics and corporate overhead.

### ***Expenses***

Compensation and benefits costs represent the majority of our expenses across all of our operating functions and typically have represented approximately 50% to 60% of our total operating expenses. These costs generally contribute to the majority of our expense increases from period to period, reflecting existing staff compensation and benefit increases and increased staffing levels. Continued growth of our emerging market centers around the world is an important factor in our ability to manage and control the growth of our compensation and benefit costs. As of November 30, 2009, the number of employees increased by 112 to 878 from 766 on November 30, 2008. We continued to increase our staff in emerging market centers during the fiscal year ended November 30, 2009. As of November 30, 2009, approximately 43.1% of our employees were located in emerging market centers compared to 27.9% as of November 30, 2008.

Information technology costs, market data, occupancy, third party consulting costs and, historically, expenses related to staff services provided by Morgan Stanley are also an important part of our expense base.

We group our operating expenses into four categories:

- Cost of services,
- Selling, general and administrative (“SG&A”),
- Amortization of intangible assets, and
- Depreciation and amortization of property, equipment and leasehold improvements.

In both the cost of services and SG&A expense categories, compensation and benefits represents the majority of our expenses. Other costs associated with the number of employees such as office space are included in both the cost of services and SG&A expense categories consistent with the allocation of employees to those respective areas.

### ***Cost of Services***

This category includes costs related to our research, data operations and technology, software engineering and product management functions. Costs in these areas include staff compensation and benefits, occupancy, market data fees, information technology and other miscellaneous costs. Prior to May 22, 2009, a portion of these costs were allocated to us by Morgan Stanley. The largest expense in this category is compensation and benefits. As such, it generally contributes to a majority of our expense increases from period to period, reflecting compensation increases for current staff and increased staffing levels.

### ***Selling, General and Administrative***

This category includes compensation and benefits costs for our sales and marketing staff, and our finance, human resources, legal and compliance, information technology and corporate administration personnel. As with cost of services, the largest expense in this category is compensation and benefits. As such, it generally contributes to a majority of our expense increases from period to period, reflecting compensation increases for current staff and increased staffing levels. Other significant expenses were for occupancy, third party consulting costs and information technology. Prior to May 22, 2009, a portion of these costs were allocated to us by Morgan Stanley.

### ***Amortization of Intangible Assets***

This category consists of expenses related to amortizing intangible assets arising from the acquisition of Barra in June 2004. At the time of acquisition, the intangible assets had weighted average useful lives ranging from 1.5 to 21.5 years. Our intangible assets consist primarily of technology and software, trademarks and client relationships. At November 30, 2009, our intangible assets totaled \$120.2 million, net of accumulated amortization.

### ***Depreciation and amortization of property, equipment and leasehold improvements***

This category consists of expenses related to depreciating the cost of furniture and fixtures, computer and communications equipment and leasehold improvements over the estimated useful life of the assets.

### ***Other Expense (Income), net***

This category consists primarily of interest we pay on our Credit Facility entered into on November 14, 2007 as well as interest we paid on payables to related parties, interest we collect on cash balances, foreign currency gains and losses, as well as other non-operating income and expense items.

## **Critical Accounting Policies and Estimates**

Our consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States of America (“GAAP”). These accounting principles require us to make certain estimates and judgments that can affect the reported amounts of assets and liabilities as of the date of the consolidated financial statements, as well as the reported amounts of revenues and expenses during the periods presented. We believe the estimates and judgments upon which we rely are reasonable based upon information available to us at the time these estimates and judgments are made. To the extent there are material differences between these estimates and actual results, our consolidated financial statements will be affected. The accounting policies that reflect our more significant estimates and judgments and that we believe are the most critical to aid in fully understanding and evaluating our reported financial results include revenue recognition, research and development and software capitalization, allowance for doubtful accounts, tax contingencies, impairment of long-lived assets and accrued compensation. If different assumptions or conditions were to be utilized, the results could be materially different from our reported results.

### ***Revenue Recognition***

Revenue related to our non-software-related recurring arrangements is recognized pursuant to the requirements of Financial Accounting Standards Board (“FASB”) Accounting Standards Codification (“ASC”) Subtopic 605-25, “*Revenue Arrangements with Multiple Deliverables*.” Under the provisions of ASC Subtopic 605-25, transactions with multiple elements should be considered separate units of accounting if all of the following criteria are met:

- The delivered item has stand-alone value to the client,
- There is objective and reliable evidence of the fair value of the undelivered item(s), and

- If the arrangement includes a general right of return, delivery or performance of the undelivered items is considered probable and substantially in the control of the vendor.

We have signed subscription agreements with all of our clients that set forth the fees paid to us by the clients. Further, we regularly assess the receivable balances for each client. Our subscription agreements for non-software-related products include provisions that, among other things, allow clients, for no additional fee, to receive updates and modifications that may be made from time to time, for the term of the agreement, typically one year. As we currently do not have objective and reliable evidence of the fair value of the undelivered element of the transaction, we do not account for the delivered item as a separate element. Accordingly, we recognize revenue ratably over the term of the license agreement.

Our software-related recurring revenue arrangements do not require significant modification or customization of any underlying software applications being licensed. Accordingly, we recognize software revenues excluding the energy and commodity asset valuation analytics products, pursuant to the requirements of ASC Subtopic 985-605, “*Software-Revenue Recognition*.” In accordance with ASC Subtopic 985-605, we begin to recognize revenues from subscriptions, maintenance and client technical support, and professional services when all of the following criteria are met: (1) we have persuasive evidence of a legally binding arrangement, (2) delivery has occurred, (3) the client fee is deemed fixed or determinable, and (4) collection is probable.

We have signed subscription agreements with all of our clients that set forth the fees paid to us by the clients. Further, we regularly assess the receivable balances for each client. Our subscription agreements for software products include provisions that, among other things, would allow clients to receive unspecified future software upgrades for no additional fee as well as the right to use the software products with maintenance for the term of the agreement, typically one year. As we do not have vendor specific objective evidence (“VSOE”) for these elements (except for the support related to energy and commodity asset valuation products), we do not account for these elements separately. Accordingly, except for revenues related to energy and commodity asset valuation products, we recognize revenue ratably over the term of the license agreement.

Our software license arrangements generally do not include acceptance provisions. Such provisions generally allow a client to test the software for a defined period of time before committing to license the software. If a license agreement includes an acceptance provision, we do not record subscription revenues until the earlier of the receipt of a written client acceptance or, if not notified by the client that it is cancelling the license agreement, the expiration of the acceptance period.

For our energy and commodity asset valuation analytics products, we use the residual method to recognize revenue when a product agreement includes one or more elements to be delivered at a future date and VSOE of the fair value if all undelivered elements exists. In virtually all of our contracts, the only element that remains undelivered at the time of delivery of the product is support. The fair value of support is determined based upon what the fees for the support are for clients who purchase support separately. Under the residual method, the fair value of the undelivered element is deferred and the remaining portion of the contract fee is recognized as product revenue. Support fees for these products are recognized ratably over the support period.

We apply SEC Staff Accounting Bulletin No. 104 (“SAB 104”), “*Revenue Recognition*,” in determining revenue recognition related to clients that use our indices as the basis for certain index-linked investment products such as exchange traded funds or futures contracts. These clients commonly pay us a license fee for the use of our intellectual property based on the investment product’s assets under management or contract volumes. These fees are calculated based upon estimated assets in the investment product or contract volumes obtained either through independent third-party sources or the most recently reported information of the client.

We recognize revenue when all the following criteria are met:

- The client has signed a contract with us,
- The service has been rendered,

- The amount of the fee is fixed or determinable based on the terms of the contract, and
- Collectability is reasonably assured.

We have signed contracts with all clients that use our indices as the basis for certain index-linked investment products, such as exchange traded funds or futures contracts. The contracts state the terms under which these fees are to be calculated. These fees are billed in arrears, after the fees have been earned. The fees are earned as we supply the indices to the client. We assess the creditworthiness of these clients prior to entering into a contract and regularly review the receivable balances related to them.

### ***Research and Development and Software Capitalization***

We account for research and development costs in accordance with several accounting pronouncements, including ASC Subtopic 730-10, “*Research and Development*,” and ASC Subtopic 985-730, “*Software-Research and Development*.” ASC Subtopic 730-10 requires that research and development costs generally be expensed as incurred. ASC Subtopic 985-730 specifies that costs incurred in researching and developing a computer software product should be charged to expense until technological feasibility has been established for the product. Once technological feasibility is established, all software costs should be capitalized until the product is available for general release to clients. Judgment is required in determining when technological feasibility of a product is established. Costs incurred after technological feasibility is established have not been material, and accordingly, we have expensed all research and development costs when incurred. Research and development costs for the fiscal years ended November 30, 2009, 2008 and 2007 were approximately \$53.0 million, \$56.5 million and \$57.0 million, respectively.

### ***Allowance for Doubtful Accounts***

An allowance for doubtful accounts is recorded when it is probable and estimable that a receivable will not be collected. The allowance for doubtful accounts was approximately \$0.8 million at November 30, 2009, \$0.7 million at November 30, 2008, and \$1.6 million at November 30, 2007. Changes in the allowance for doubtful accounts from November 30, 2006 to November 30, 2009 were as follows:

	<u>Amount</u> (in thousands)
Balance as of November 30, 2006	\$1,588
Addition to provision	119
Amounts written off	<u>(123)</u>
Balance as of November 30, 2007	1,584
Recovery of bad debt	(817)
Amounts written off	<u>(55)</u>
Balance as of November 30, 2008	712
Addition to provision	977
Amounts written off	<u>(842)</u>
Balance as of November 30, 2009	<u>\$ 847</u>

### ***Tax Contingencies***

Prior to May 3, 2008, we were a member of the Morgan Stanley consolidated group and our taxable income was included in the consolidated U.S. federal income tax return of Morgan Stanley as well as in returns filed by Morgan Stanley with certain state and local taxing jurisdictions. After May 2, 2008, upon the disposition by Morgan Stanley of a portion of its equity interest in us, we were no longer eligible to join in the filing of a consolidated federal income tax return with Morgan Stanley. We have filed and will continue to file our

consolidated U.S. federal income tax return as a taxable group separate from Morgan Stanley. Our foreign income tax returns have been filed on a separate company basis. Our federal and foreign income tax liability has been computed and presented in the consolidated financial statements as if we were a separate taxpaying entity in the periods presented. The state and local liability presented in these statements reflects the fact that we are included in certain filings of Morgan Stanley through May 22, 2009, when Morgan Stanley disposed of its remaining equity interest in us, and that our tax liability is affected by the attributions of the Morgan Stanley group. We will continue to file certain state income tax returns with Morgan Stanley on a consolidated, combined, or unitary basis under applicable state law through May 22, 2009. After May 22, 2009, we are no longer eligible for inclusion in any state or local consolidated, combined, or unitary return filed by Morgan Stanley and, going forward, we will be filing the relevant state income tax returns as a separate taxable group.

Although management believes that the judgments and estimates discussed in this Annual Report on Form 10-K are reasonable, actual results could differ, and we may be exposed to losses or gains that could be material. We regularly assess the likelihood of additional assessments in each of the taxing jurisdictions in which we are required to file income tax returns. We have recorded additional tax expense related to open tax years, which we believe is adequate in relation to the potential for assessments. These amounts have been recorded in other non-current liabilities on the Consolidated Statement of Financial Condition. We believe the resolution of tax matters will not have a material effect on our consolidated financial condition. However, to the extent we are required to pay amounts in excess of our reserves, a resolution could have a material impact on our consolidated statement of income for a particular future period. In addition, an unfavorable tax settlement could require use of our cash and result in an increase in our effective tax rate in the period in which such resolution occurs.

#### ***Impairment of Long-Lived Assets***

We review long-lived assets and identifiable definite-lived intangible assets whenever events or changes in circumstances indicate that the carrying amount of these assets may not be recoverable. If the carrying value of the assets exceeds the estimated future undiscounted cash flows, a loss is recorded for the excess of the asset's carrying value over the fair value. To date we have not recognized any impairment loss for long-lived assets. Changes to the expected period in which the intangible asset will be utilized, changes in forecasted cash flow, changes in technology or client demand could materially impact the value of these assets in the future.

#### ***Accrued Compensation***

We make significant estimates in determining our accrued non-stock based compensation and benefits expenses. A significant portion of our employee incentive compensation programs are discretionary. Each year end we determine the amount of discretionary cash bonus pools. We also review compensation and benefits expenses throughout the year to determine how overall performance compares to management's expectations. We take these and other factors, including historical performance, into account in reviewing accrued discretionary cash compensation estimates quarterly and adjusting accrual rates as appropriate. Changes to these factors could cause a material increase or decrease in the amount of expense that we report in a particular period. Accrued non stock-based compensation and related benefits as of November 30, 2009 was \$59.9 million.

## Results of Operations

### *Fiscal Year Ended November 30, 2009 Compared to Fiscal Year Ended November 30, 2008*

	For the Fiscal Years Ended November 30,		Increase/(Decrease)	
	2009	2008		
	(in thousands, except per share data)			
Operating revenues	\$442,948	\$430,961	\$11,987	2.8%
Operating expenses:				
Cost of services	118,665	123,390	(4,725)	(3.8%)
Selling, general and administrative	135,780	138,311	(2,531)	(1.8%)
Amortization of intangible assets	25,554	28,500	(2,946)	(10.3%)
Depreciation and amortization of property, equipment and leasehold improvements	11,957	4,970	6,987	140.6%
Total operating expenses	291,956	295,171	(3,215)	(1.1%)
Operating income	150,992	135,790	15,502	11.2%
Other expense, net	19,271	26,147	(6,876)	(26.3%)
Provision for income taxes	49,920	41,375	8,545	20.7%
Net income	\$ 81,801	\$ 68,268	\$13,533	19.8%
Earnings per basic common share	\$ 0.81	\$ 0.68	\$ 0.13	19.1%
Earnings per diluted common share	\$ 0.80	\$ 0.67	\$ 0.13	19.4%
Operating margin	34.1%	31.5%		

### *Operating Revenues*

	For the Fiscal Years Ended November 30,		Increase/(Decrease)	
	2009	2008		
	(in thousands)			
Equity indices:				
Equity index subscriptions	\$188,327	\$169,817	\$18,510	10.9%
Equity index asset based fees	71,300	69,679	1,621	2.3%
Total equity indices	259,627	239,496	20,131	8.4%
Equity portfolio analytics	123,278	132,398	(9,120)	(6.9%)
Multi-asset class portfolio analytics	37,591	34,797	2,794	8.0%
Other products	22,452	24,270	(1,818)	(7.5%)
Total operating revenues	\$442,948	\$430,961	\$11,987	2.8%

Total operating revenues for the fiscal year ended November 30, 2009 increased 2.8% to \$442.9 million compared to \$431.0 million for the fiscal year ended November 30, 2008. The increase was comprised of a \$10.4 million increase in subscription revenues and a \$1.6 million increase in equity index asset based fees.

Subscription revenues consist of our revenues related to equity index subscriptions, equity portfolio analytics, multi-asset class portfolio analytics and other products. Our revenues are impacted by changes in exchange rates primarily as they related to the U.S. dollar. Using exchange rates for the same period of the prior year, our revenues for fiscal year 2009 would have been higher by \$1.4 million had the U.S. dollar not strengthened relative to the prior year.



Revenues related to equity indices increased \$20.1 million, or 8.4%, to \$259.6 million in fiscal year 2009 compared to fiscal year 2008. Revenues from the equity index subscriptions sub-category were up 10.9% to \$188.3 million during the current period with strength across all regions. This growth was led by increases in our emerging market, small cap, and developed market index modules as well as increases in our derivative product licenses fees and user fees, which more than offset a decline in fees for historical index data.

Revenues attributable to equity index asset based fees sub-category increased 2.3% to \$71.3 million in fiscal year 2009 compared to \$69.7 million in the same period in 2008 led by growth in our ETF asset based fee revenues. Growth in the total number of listed ETFs from 167 in fiscal year 2008 to 268 in fiscal year 2009 helped us offset the modest decline in the average value of assets in ETFs linked to MSCI equity indices of 3.3%, decreasing from \$164.5 billion for fiscal year 2009 compared to \$170.2 billion for fiscal year 2008. As of November 30, 2009, the value of assets in ETFs linked to MSCI equity indices was \$234.2 billion, representing an increase of \$115.2 billion, or 96.8%, from \$119.0 billion as of November 30, 2008. We estimate that the year-over-year increase in the value of assets in ETFs linked to MSCI equity indices was attributable to net asset appreciation of \$66.7 billion and net asset inflows of \$48.5 billion.

The two MSCI indices with the largest amount of ETF assets linked to them as of November 30, 2009 were the MSCI Emerging Markets and MSCI EAFE Indices. The values of assets linked to these indices were \$63.3 billion and \$39.6 billion, respectively. The third largest value of assets linked to MSCI indices was \$12.9 billion for both the MSCI U.S. Broad Market and Brazil Indices.

The following table sets forth the value of assets in ETFs linked to MSCI indices and the sequential change of such assets as of the periods indicated:

	Quarter Ended							
	2009				2008			
	November 30,	August 31,	May 31,	February 28,	November 30,	August 31,	May 31,	February 29,
	(amounts in billions)							
AUM in ETFs linked to MSCI Indices . . . . .	\$234.2	\$199.2	\$175.9	\$107.8	\$119.0	\$166.3	\$199.6	\$179.2
Sequential Change in Value								
Market Appreciation/								
(Depreciation) . . . . .	\$ 18.0	\$ 20.1	\$ 42.2	\$(13.6)	\$(63.2)	\$(31.2)	\$ 9.9	\$(15.2)
Cash Inflow/(Outflow) . . . . .	17.0	3.2	25.9	2.4	15.9	(2.1)	10.5	2.7
Total Change . . . . .	<u>\$ 35.0</u>	<u>\$ 23.3</u>	<u>\$ 68.1</u>	<u>\$(11.2)</u>	<u>\$(47.3)</u>	<u>\$(33.3)</u>	<u>\$ 20.4</u>	<u>\$(12.5)</u>

Source: Bloomberg and MSCI

The following table sets forth the average value of assets in ETFs linked to MSCI indices for the quarters ended in the months indicated:

	Quarterly Average							
	2009				2008			
	November 30,	August 31,	May 31,	February 28,	November 30,	August 31,	May 31,	February 29,
	(amounts in billions)							
AUM in ETFs linked to MSCI Indices . . . . .	\$216.8	\$180.3	\$134.7	\$126.4	\$134.9	\$178.3	\$184.4	\$183.2

Source: Bloomberg and MSCI

The value of the assets in ETFs linked to our equity indices as of the last day of the month and the monthly average balance for the prior 12 months can be found under the link "AUM in ETFs Linked to MSCI Indices" on

our website at <http://ir.msci.com> at the end of the second business day following the end of the month. Information contained on our website is not incorporated by reference into this Annual Report on Form 10-K or any other report filed with the SEC.

Revenues related to equity portfolio analytics products decreased \$9.1 million, or 6.9%, to \$123.3 million in fiscal year 2009 compared to \$132.4 million in fiscal 2008. This decrease reflects lower levels of new subscriptions and lower Retention Rates. Within equity portfolio analytics, Aegis revenue declined \$8.3 million, or 9.2%, to \$82.1 million, while Models Direct, our proprietary risk data accessed directly, and Barra on Vendors, our proprietary risk data product accessed through vendors, declined \$0.8 million, or 1.9%, to \$41.2 million. The difficult economic environment affected a number of our clients and led to lower Retention Rates than in the recent past.

Revenues related to multi-asset class portfolio analytics increased \$2.8 million, or 8.0%, to \$37.6 million in fiscal year 2009 compared to \$34.8 million in fiscal year 2008. This reflects an increase of \$4.8 million, or 19.0%, to \$29.7 million for BarraOne and a decrease of \$2.0 million, or 19.9%, to \$7.9 million for TotalRisk. TotalRisk is being decommissioned with its existing users being given the opportunity to transition to BarraOne. Revenues in this category rose in all client types except for hedge funds.

Revenues from other products decreased \$1.8 million, or 7.5%, to \$22.5 million for fiscal year 2009 compared to fiscal year 2008. This reflects declines of \$2.1 million, or 70.6%, to \$0.9 million, in our asset based fees from investment products linked to MSCI investable hedge fund indices, a line of business from which we are exiting, and a decrease of \$0.6 million, or 9.7%, to \$6.1 million for fixed income analytics. These decreases were partially offset by an increase of \$0.9 million, or 6.3%, to \$15.2 million for our energy and commodity analytics products.

### ***Operating Expenses***

Operating expenses decreased 1.1% to \$292.0 million in fiscal year 2009 compared to \$295.2 million in fiscal year 2008. The decrease reflects lower staff costs allocated from Morgan Stanley, reduced third party consulting costs, as well as reduced amortization of our intangible assets, partially offset by increases in costs for compensation and benefits, depreciation, market data and insurance. Our operating expenses are impacted by changes in exchange rates primarily as they relate to the U.S. dollar. Using exchange rates for the same period of the prior year, our operating expense in fiscal year 2009 would have been higher by \$9.4 million had the U.S. dollar not strengthened relative to the prior year.

The following table sets forth the compensation and benefits and non-compensation expenses for the periods indicated:

	<b>For the Fiscal Year Ended November 30,</b>		<b>Increase/(Decrease)</b>	
	<b>2009</b>	<b>2008</b>		
	<b>(in thousands)</b>			
Compensation and benefits expenses .....	\$180,470	\$170,036	\$ 10,434	6.1%
Non-compensation expenses .....	111,486	125,135	(13,649)	(10.9%)
Total operating expenses .....	<u>\$291,956</u>	<u>\$295,171</u>	<u>\$ (3,215)</u>	<u>(1.1%)</u>

Compensation and benefits expenses represent the majority of our expenses across all of our operating functions and have typically represented approximately 50% to 60% of our total operating expenses. These costs generally contribute to the majority of our expense increases from period to period, reflecting increased compensation and benefits expenses for current staff and increased staffing levels. Continued growth of our emerging market centers around the world is an important factor in our ability to manage and control the growth

of our compensation and benefit expenses. As of November 30, 2009, the number of employees increased 112 to 878 from 766 on November 30, 2008. As of November 30, 2009, approximately 54.0% and 46.0% of our employees perform duties attributable to the cost of services and SG&A categories, respectively. During fiscal year 2009, we continued to increase our staff in emerging market centers. As of November 30, 2009, approximately 43.1% of our employees were located in emerging market centers compared to 27.9% as of November 30, 2008.

In fiscal year 2009, compensation and benefits costs were \$180.5 million, an increase of 6.1% compared to \$170.0 million in fiscal year 2008. The increase reflects \$5.1 million in stock based compensation costs, \$2.9 million in costs related to current staff and increased staffing levels, \$1.3 million in costs associated with employee separation agreements and \$1.1 million in retirement benefit costs.

Stock based compensation expense for fiscal year 2009 was \$34.9 million compared to \$29.8 million in fiscal year 2008. For fiscal year 2009, stock based compensation consisted of \$26.6 million for founders grant, \$5.2 million for retirement eligible employees and \$3.1 million for restricted stock units granted as a component of the 2008 annual bonus. For fiscal year 2008, stock based compensation consisted of \$25.6 million for founders grant and \$4.2 million for retirement eligible employees. The increase in the expense related to the founders grant is primarily attributable to accelerated vesting of awards for certain terminated employees and adjustments to the estimated rates of forfeiture. In fiscal year 2008, there was no non-full-career stock based compensation expense associated with the 2008 annual bonus. In November 2009, the first tranche of the founders grant award, representing 50% of the value of the award, vested. As a result, stock based compensation expense associated with the founders grant will decrease in the years ended November 30, 2010 and 2011.

Non-compensation expense for the fiscal year 2009 was \$111.5 million compared to \$125.1 million for fiscal year 2008. The decrease reflects \$16.5 million related to lower staff costs allocated from Morgan Stanley, \$4.4 million less in costs incurred for third party consulting, and a \$2.9 million reduction in amortization of intangible assets. These decreases were partially offset by higher depreciation expense of \$7.0 million related to capital expenditures made to operate as an independent company as well as higher market data and insurance costs of \$3.6 million. Other significant components of our expense base include information technology costs, telecommunications services and occupancy costs.

The following table shows operating expenses by each of the categories:

	<b>For the Fiscal Years Ended November 30,</b>		<b>Increase/ (Decrease)</b>	
	<b>2009</b>	<b>2008</b>		
	(in thousands)			
Cost of services:				
Compensation and benefits expenses	\$ 87,672	\$ 83,480	\$ 4,192	5.0%
Non-compensation expenses	<u>30,993</u>	<u>39,910</u>	<u>(8,917)</u>	(22.3%)
Total cost of services	<u>118,665</u>	<u>123,390</u>	<u>(4,725)</u>	(3.8%)
Selling, general and administrative:				
Compensation and benefits expenses	92,798	86,556	6,242	7.2%
Non-compensation expenses	<u>42,982</u>	<u>51,755</u>	<u>(8,773)</u>	(17.0%)
Total selling, general and administrative	<u>135,780</u>	<u>138,311</u>	<u>(2,531)</u>	(1.8%)
Amortization of intangible assets	25,554	28,500	(2,946)	(10.3%)
Depreciation of property, equipment, and leasehold improvements	<u>11,957</u>	<u>4,970</u>	<u>6,987</u>	140.6%
Total operating expenses	<u>\$291,956</u>	<u>\$295,171</u>	<u>\$(3,215)</u>	(1.1%)

### ***Cost of Services***

Cost of services includes costs related to our research, data operations and technology, software engineering and product management functions. Costs in these areas include staff compensation and benefits, occupancy costs, market data fees, information technology services and, for the period prior to May 22, 2009, costs allocated by Morgan Stanley. Compensation and benefits generally contribute to a majority of our expense increases from period to period, reflecting increases for existing staff and increased staffing levels. Cost of services decreased \$4.7 million, or 3.8%, to \$118.7 million in fiscal year 2009 compared to \$123.4 million in fiscal year 2008. Our cost of services expenses are impacted by changes in exchange rates primarily as they relate to the U.S. dollar. Using exchange rates for the same period of the prior year, our cost of services in fiscal year 2009 would have been higher by \$4.1 million had the U.S. dollar not strengthened relative to the prior year.

Compensation and benefit costs increased 5.0% to \$87.7 million in fiscal year 2009 compared to \$83.5 million in fiscal year 2008. The change primarily reflects \$2.2 million in higher stock based compensation costs, as previously discussed, \$1.5 million in costs associated with employee separation agreements, and \$0.7 million in retirement benefit costs. Non-compensation expenses decreased \$8.9 million or 22.3%, to \$31.0 million in fiscal year 2009 compared to \$39.9 million in fiscal year 2008 largely due to the lower staff costs allocated from Morgan Stanley and decreased information technology costs offset, in part, by increased market data costs.

### ***Selling, General and Administrative***

SG&A includes expenses for our sales and marketing staff, and our finance, human resources, legal and compliance, information technology infrastructure, corporate administration personnel and, for the period prior to May 22, 2009, staff costs allocated from Morgan Stanley. As with cost of services, the largest expense in this category relates to compensation and benefits. Other significant expenses are for occupancy costs, consulting services and information technology costs. For fiscal year 2009, total SG&A expenses were \$135.8 million, a decrease of \$2.5 million, or 1.8%, from \$138.3 million in fiscal year 2008. Our SG&A expenses are impacted by changes in exchange rates primarily as they relate to the U.S. dollar. Using exchange rates for the same period of the prior year, our SG&A expenses in fiscal year 2009 would have been higher by \$4.9 million had the U.S. dollar not strengthened relative to the prior year.

Compensation and benefits expenses increased 7.2% to \$92.8 million in fiscal year 2009 compared to \$86.6 million in fiscal year 2008. The increase reflects \$3.5 million in costs associated with current staff and increased staffing levels and \$2.9 million in higher stock based compensation costs, as previously discussed. Non-compensation expenses decreased 17.0% to \$43.0 million in fiscal year 2009 compared to \$51.8 million in fiscal year 2008. The decline is largely due to lower costs allocated by Morgan Stanley and the reduction of third party consulting costs offset, in part, by increases in bad debt expenses and insurance costs.

Within SG&A, selling expenses increased 2.3% to \$49.6 million and general and administrative expenses decreased 4.3% to \$86.2 million for fiscal year 2009.

### ***Amortization of Intangibles***

In fiscal year 2009, amortization expense totaled \$25.6 million compared to \$28.5 million in fiscal year 2008. A portion of the intangible assets became fully amortized during fiscal year 2008, resulting in the decrease of \$2.9 million, or 10.3%, in fiscal year 2009. (See Note 9 to the Consolidated Financial Statements, "Intangible Assets" for further information.)

### ***Depreciation and amortization of property, equipment, and leasehold improvements***

In fiscal year 2009 and fiscal year 2008, depreciation and amortization of property, equipment, and leasehold improvements totaled \$12.0 million and \$5.0 million, respectively. The increase of \$7.0 million principally relates to greater depreciation and amortization of the property, equipment and leasehold improvements purchased to operate as an independent company.

### ***Other Expense (Income), Net***

In fiscal year 2009, other expense (income), net decreased 26.3% to an expense of \$19.3 million compared to an expense of \$26.1 million in fiscal year 2008. The change was primarily due to a \$7.2 million decrease in interest expense due to lower average outstanding debt and the impact of the decrease of interest rates on the unhedged portion of our debt and a \$3.9 million decrease in the loss related to changes in foreign exchange rates, offset, in part, by a decrease in interest income of \$7.1 million as a result of lower interest rates. In fiscal year 2008, we recorded a \$3.0 million write off of our investment in Alacra, Inc. No similar amount was recorded in fiscal year 2009.

### ***Income Taxes***

The provision for income taxes increased 20.7% to \$49.9 million in fiscal year 2009 from \$41.4 million in fiscal year 2008. The effective tax rate for fiscal year 2009 was 37.9% compared to 37.7% in fiscal year 2008. The \$8.5 million increase in income taxes is primarily the result of higher pre-tax income.

## **Results of Operations**

### ***Fiscal Year Ended November 30, 2008 Compared to Fiscal Year Ended November 30, 2007***

	<b>For the Fiscal Year Ended November 30,</b>		<b>Increase/(Decrease)</b>	
	<b>2008</b>	<b>2007</b>		
<b>(in thousands, except per share data)</b>				
Operating revenues .....	\$430,961	\$369,886	\$ 61,075	16.5%
Operating expenses:				
Cost of services .....	123,390	121,032	2,358	1.9%
Selling, general and administrative .....	138,311	91,067	47,244	51.9%
Amortization of intangible assets .....	28,500	26,353	2,147	8.1%
Depreciation and amortization of property, equipment and leasehold improvements .....	4,970	1,475	3,495	236.9%
Total operating expenses .....	<u>295,171</u>	<u>239,927</u>	<u>55,244</u>	23.0%
Operating income .....	135,790	129,959	5,831	4.5%
Other expense (income), net .....	26,147	(3,333)	29,480	nm
Provision for income taxes .....	<u>41,375</u>	<u>52,181</u>	<u>(10,806)</u>	(20.7%)
Net income .....	<u>\$ 68,268</u>	<u>\$ 81,111</u>	<u>\$(12,843)</u>	(15.8%)
Earnings per basic common share .....	<u>\$ 0.68</u>	<u>\$ 0.96</u>	<u>\$ (0.28)</u>	(29.2%)
Earnings per diluted common share .....	<u>\$ 0.67</u>	<u>\$ 0.96</u>	<u>\$ (0.29)</u>	(30.2%)
Operating margin .....	<u>31.5%</u>	<u>35.1%</u>		

nm - Not meaningful

## Operating Revenue

	For the Fiscal Year Ended November 30,		Increase/(Decrease)	
	2008	2007		
	(in thousands)			
Equity indices:				
Equity index subscriptions	\$169,817	\$137,089	\$32,728	23.9 %
Equity index asset based fees	69,679	62,903	6,776	10.8 %
Total equity indices	239,496	199,992	39,504	19.8 %
Equity portfolio analytics	132,398	120,648	11,750	9.7 %
Multi-asset class portfolio analytics	34,797	23,070	11,727	50.8 %
Other products	24,270	26,176	(1,906)	(7.3 %)
Total operating revenues	\$430,961	\$369,886	\$61,075	16.5 %

Total operating revenues for fiscal year 2008 increased \$61.1 million, or 16.5%, to \$431.0 million compared to \$369.9 million for the year ended November 30, 2007 (“fiscal year 2007”). This growth was driven by increases in our revenues from equity indices, equity portfolio analytics and multi-asset class portfolio analytics. The change in foreign currency exchange rates increased revenues by \$4.1 million compared to fiscal year 2007. Revenue growth in the fourth fiscal quarter slowed substantially due to the conditions in the financial market which impacted our business, especially in our equity index asset based fees and equity portfolio analytics product categories.

Revenues from equity indices increased 19.8% to \$239.5 million in fiscal year 2008 compared to fiscal year 2007. Revenues from equity index data subscriptions increased 23.9% to \$169.8 million in fiscal year 2008 reflecting growth in subscriptions across all of our MSCI Global Investable Market Indices products, including developed market, emerging market and small cap indices and sales of historical index data.

Revenues attributable to equity index asset based fees increased 10.8% to \$69.7 million in fiscal year 2008 from \$62.9 million in fiscal year 2007 led by growth in our ETF asset based fee revenues. The average value of assets in ETFs linked to MSCI equity indices was \$170.2 billion for fiscal year 2008 compared to \$149.3 billion for fiscal year 2007.

As of November 30, 2008, the value of assets in ETFs linked to MSCI equity indices was \$119.0 billion, representing a decrease of \$72.7 billion, or 37.9%, from \$191.7 billion as of November 30, 2007. The year-over-year decline in value of assets in ETFs linked to MSCI equity indices was attributable to net asset depreciation of \$99.7 billion, partially offset by net asset inflows of \$27.0 billion.

The three MSCI indices with the largest amount of ETF assets linked to them as of November 30, 2008 were the MSCI EAFE, Emerging Markets and U.S. Broad Market Indices. The values of assets linked to these indices were \$29.6 billion, \$22.6 billion and \$8.2 billion, respectively.



The following table sets forth the value of assets in ETFs linked to MSCI indices and the sequential change of such assets as of the periods indicated:

	Quarter Ended							
	2008				2007			
	November 30,	August 31,	May 31,	February 29,	November 30,	August 31,	May 31,	February 28,
	(amounts in billions)							
AUM in ETFs linked to MSCI Indices . . . . .	\$119.0	\$166.3	\$199.6	\$179.2	\$191.7	\$156.5	\$150.2	\$135.4
<b>Sequential Change in Value</b>								
Market Appreciation/ (Depreciation) . . . . .	\$ (63.2)	\$ (31.2)	\$ 9.9	\$ (15.2)	\$ 11.2	\$ (0.8)	\$ 5.9	\$ 9.8
Cash Inflow/(Outflow) . . . . .	15.9	(2.1)	10.5	2.7	24.0	7.1	8.9	13.3
Total Change . . . . .	<u>\$ (47.3)</u>	<u>\$ (33.3)</u>	<u>\$ 20.4</u>	<u>\$ (12.5)</u>	<u>\$ 35.2</u>	<u>\$ 6.3</u>	<u>\$ 14.8</u>	<u>\$ 23.1</u>

Source: Bloomberg and MSCI

The following table sets forth the average value of assets in ETFs linked to MSCI indices for the quarters ended in the months indicated:

	Quarterly Average							
	2008				2007			
	November 30,	August 31,	May 31,	February 29,	November 30,	August 31,	May 31,	February 28,
	(amounts in billions)							
AUM in ETFs linked to MSCI Indices . . . . .	\$134.9	\$178.3	\$184.4	\$183.2	\$176.9	\$155.7	\$140.8	\$123.8

Source: Bloomberg and MSCI

Revenues related to equity portfolio analytics products increased 9.7% to \$132.4 million in fiscal year 2008 compared to fiscal year 2007. The increase reflects new subscriptions to our proprietary equity risk data accessed directly and bundled with Aegis with notable strength from the broker dealer client segment. New gross sales more than offset an increase in cancellations. Revenue growth in the fourth quarter of fiscal year 2008 slowed, reflecting quantitative fund closures and lower retention rates.

Revenues related to multi-asset class portfolio analytics increased 50.8% to \$34.8 million in fiscal year 2008 compared to \$23.1 million in the same period in 2007 with an increase of 80.2% to \$25.0 million for BarraOne and an increase of 6.6% to \$9.8 million for TotalRisk. BarraOne revenue growth remained strong due to sales to existing clients as well as new client additions led by orders from asset managers and asset owners. We are continuing the process of decommissioning our client-hosted product, TotalRisk, and are providing clients with the opportunity to transition to our web-based BarraOne product.

Revenues from other products decreased 7.3% to \$24.3 million for fiscal year 2008 compared to fiscal year 2007. The decline reflects a decrease of \$2.9 million, or 49.3%, to \$3.0 million, in asset based fees from investment products linked to MSCI investable hedge fund indices products and a decrease of \$1.6 million, or 18.8%, to \$6.7 million for fixed income analytics offset by an increase of \$2.5 million, or 20.9%, to \$14.6 million for our energy and commodity analytics products. The decline in hedge fund indices revenues largely reflects lower asset based fees from investment products linked to these indices caused by market depreciation and net asset outflows.

### *Operating Expenses*

Operating expenses increased 23.0% to \$295.2 million in fiscal year 2008 compared to \$239.9 million in fiscal year 2007. Founders grant expenses totaled \$25.6 million for fiscal year 2008. Excluding the founders grant expenses, operating expenses increased 12.7% to \$269.6 million in fiscal year 2008, with increases in compensation and non-compensation expenses of 8.4% and 18.3%, respectively. Expenses associated with the replacement of services provided by Morgan Stanley were \$27.5 million in fiscal year 2008 and were \$1.3 million in fiscal year 2007, and the direct cost allocation expenses related to services provided by Morgan Stanley personnel was \$18.3 million in fiscal year 2008 compared to \$26.4 million in fiscal year 2007. The reduction in allocation expense reflects services that are now performed by us. Using exchange rates for the same period of the prior year, our operating expense in fiscal year 2008 would have been lower by \$1.2 million had the U.S. dollar not strengthened relative to the prior year.

The following table sets forth the compensation and benefits and non-compensation expenses for the periods indicated:

	<b>For the Fiscal Year Ended November 30,</b>			
	<b>2008</b>	<b>2007</b>		
	<b>(in thousands)</b>			
Compensation and benefits expenses . . . . .	\$170,036	\$134,109	\$35,927	26.8%
Non-compensation expenses . . . . .	125,135	105,818	19,317	18.3%
Total operating expenses . . . . .	<u>\$295,171</u>	<u>\$239,927</u>	<u>\$55,244</u>	23.0%

Compensation and benefits expenses represent the majority of our expenses across all of our operating functions and represents between 50% and 60% of our total operating expenses. These expenses generally contribute to the majority of our expense increases from period to period, reflecting increased compensation and benefits expenses for current staff and increased staffing levels. Compensation and benefits expenses in fiscal year 2008 were \$170.0 million, an increase of \$35.9 million, or 26.8%, from fiscal year 2007. The increase is a result of \$24.8 million of expenses related to the founders grant and \$9.1 million attributable to people hired in connection with replacing services provided by Morgan Stanley. In addition, the increase compared to fiscal year 2007 reflects higher compensation costs for existing staff and new hires, offset in part by the movement of positions from developed market centers to emerging market centers.

Expenses related to the founders grant of \$25.6 million in fiscal year 2008 and \$0.8 million in fiscal year 2007 reflected the amortization of share based compensation expense associated with restricted stock units and options awarded to employees as a one-time grant which became effective in connection with our IPO completed in November 2007. Of the \$25.6 million of founders grant expenses in fiscal year 2008, \$7.9 million was recorded in cost of services and \$17.7 million was recorded in SG&A. In fiscal year 2007, \$0.2 million was recorded in cost of services and \$0.6 million was recorded in SG&A.

In fiscal year 2007, no stock based compensation was granted to employees in addition to the one-time founders grant. In fiscal year 2008, we accrued \$4.2 million for stock based compensation to retirement eligible employees.

Non-compensation expense for fiscal year 2008 increased \$19.3 million to \$125.1 million compared to fiscal year 2007. The change reflects an increase of \$17.5 million related to the replacement of services provided by Morgan Stanley personnel, \$2.9 million of public company expenses, and \$1.6 million associated with the May and July secondary equity offerings, partially offset by an \$8.1 million reduction in the expense allocation from Morgan Stanley.

Information technology costs, which include market data, amortization of hardware and software products, and telecommunications services, are also an important part of our expense base.

Because compensation and benefits expenses represent the majority of our expenses in both the costs of services and SG&A expense categories, we discuss our compensation and benefits and non-compensation expenses separately in each of these categories. Other costs associated with the number of employees such as office space and professional services are included in both the cost of services and SG&A expense categories consistent with the allocation of employees to those respective areas. The following table shows operating expenses by each of the categories:

	<b>For the Fiscal Years Ended November 30,</b>		<b>Increase/ (Decrease)</b>	
	<b>2008</b>	<b>2007</b>		
	(in thousands)			
<b>Cost of services:</b>				
Compensation and benefits expenses	\$ 83,480	\$ 76,343	\$ 7,137	9.3%
Non-compensation expenses	39,910	44,689	(4,779)	(10.7%)
<b>Total cost of services</b>	<b>123,390</b>	<b>121,032</b>	<b>2,358</b>	<b>1.9%</b>
<b>Selling, general and administrative:</b>				
Compensation and benefits expenses	86,556	57,766	28,790	49.8%
Non-compensation expenses	51,755	33,301	18,454	55.4%
<b>Total selling, general and administrative</b>	<b>138,311</b>	<b>91,067</b>	<b>47,244</b>	<b>51.9%</b>
Amortization of intangible assets	28,500	26,353	2,147	8.1%
Depreciation and amortization of property, equipment and leasehold improvements	4,970	1,475	3,495	236.9%
<b>Total operating expenses</b>	<b>\$295,171</b>	<b>\$239,927</b>	<b>\$55,244</b>	<b>23.0%</b>

### ***Cost of Services***

Cost of services includes costs related to our research, data management and production, client service, software engineering and product management functions. Costs in these areas include staff compensation and benefits, allocated office space, market data fees and certain information technology services provided by Morgan Stanley. The largest expense in this category is compensation and benefits. As such, they generally contribute to a majority of our expense increases from period to period, reflecting compensation and benefits increases for existing staff and increased staffing levels.

Cost of services increased \$2.4 million, or 2.0%, to \$123.4 million in fiscal year 2008 compared to \$121.0 million in fiscal year 2007. Within cost of services, compensation expense increased \$7.1 million to \$83.5 million. This increase includes \$7.6 million for the founders grant and higher headcount offset in part by the movement of positions to emerging market centers from developed market centers. Non-compensation expenses decreased 10.6% to \$39.9 million due largely to a reduction in the expense allocation from Morgan Stanley and declines in professional services expenses. The expense allocation from Morgan Stanley decreased 41.6% to \$8.7 million in fiscal year 2008 compared to \$15.0 million in fiscal year 2007.

### ***Selling, General and Administrative***

SG&A expenses include compensation and benefits expenses for our sales and marketing staff, and our finance, human resources, legal and compliance, information technology infrastructure and corporate administration personnel. As with cost of services, the largest expense in this category is compensation. As such, compensation and benefits expenses generally contribute to a majority of our expense increases from period to period, reflecting compensation and benefits increases for existing staff and increased staffing levels. Other significant expenses are for services provided by Morgan Stanley and office space.

SG&A expenses increased \$47.2 million, or 51.8%, to \$138.3 million in fiscal year 2008 compared to \$91.1 million in fiscal year 2007. Compensation and benefits expenses increased \$28.8 million to \$86.6 million. The

increase is a result of an increase of \$17.1 million for the founders grant and higher headcount, partially offset by the movement of positions to emerging market centers from developed market centers. Non-compensation expenses increased 55.3% to \$51.8 million primarily due to an increase in expenses associated with the replacement of services provided by Morgan Stanley. Within SG&A, selling expenses increased 11.5% to \$48.4 million in fiscal year 2008 and general and administrative expenses increased 88.6% to \$89.9 million.

#### ***Amortization of Intangibles***

Amortization of intangibles expense relates to the intangible assets arising from the acquisition of Barra in June 2004. At November 30, 2008, our intangible assets totaled \$145.9 million, net of accumulated amortization. For fiscal year 2008, amortization expense totaled \$28.5 million, an increase of \$2.1 million compared to fiscal year 2007. The increase is due to a reduction in the useful life of our TotalRisk product, which is consistent with our timeframe to transition TotalRisk clients to BarraOne. (See Note 9 to the Consolidated Financial Statements, "Intangible Assets" for further information.)

#### ***Depreciation and amortization of property, equipment, and leasehold improvements***

In fiscal year 2008, depreciation and amortization of property, equipment, and leasehold improvements increased \$3.5 million, or 236.9%, to \$5.0 million compared to \$1.5 million in fiscal year 2007. The increase principally relates to greater depreciation and amortization of the property, equipment and leasehold improvements purchased to operate independently from Morgan Stanley.

#### ***Other Expense (Income), Net***

Interest expense (income) and other, net was an expense of \$26.2 million in fiscal year 2008 compared to income of \$3.3 million in fiscal year 2007. The \$29.5 million change reflects an increase in interest expense of \$17.3 million primarily related to interest on our term loan borrowings under our Credit Facility, a \$5.0 million decrease in interest income resulting from lower average cash balances, an increase in foreign currency exchange losses of \$3.7 million due to the impact of the appreciation of the US dollar on our monetary assets and liabilities held in currencies other than US dollars, and a \$3.0 million write off of our investment in Alacra, Inc. (See Note 5 to the Consolidated Financial Statements, "Long Term Debt" for further information regarding the Credit Facility.)

#### ***Income Taxes***

The provision for income taxes decreased 20.7% to \$41.4 million in fiscal year 2008 as a result of lower pre-tax income and a decrease in our effective tax rate. The effective tax rate for fiscal year 2008 was 37.7% compared to 39.1% in fiscal year 2007. The decrease is primarily due to a \$3.7 million (net of federal benefit) adjustment to the provision made in fiscal year 2007 to record additional tax expense as a result of a settlement between Morgan Stanley and New York State and New York City tax authorities for the periods 1999-2006 of which we were allocated a portion of the settlement. In addition, we recorded a \$1.7 million tax reserve in fiscal year 2007 related to open tax years, which we believe are adequate in relation to the potential for assessments.

#### **Liquidity and Capital Resources**

We require capital to fund ongoing operations, internal growth initiatives and acquisitions. We are solely responsible for the provision of funds to finance our working capital and other cash requirements.

Our primary sources of liquidity are cash flows generated from our operations, existing cash and cash equivalents and funds available under the Credit Facility. We intend to use these sources of liquidity to service our debt and fund our working capital requirements, capital expenditures, investments and acquisitions. In connection with our business strategy, we regularly evaluate acquisition opportunities. We believe our liquidity, along with other financing alternatives, will provide the necessary capital to fund these transactions and achieve our planned growth.

On July 19, 2007, we paid a dividend of \$973.0 million, consisting of \$325.0 million in cash and \$648.0 million of demand notes. Morgan Stanley was issued a demand note in the amount of \$625.9 million and Capital Group International was issued a demand note in the amount of \$22.1 million. On July 19, 2007, we paid in full in cash the \$22.1 million demand note held by Capital Group International.

On November 14, 2007, we entered into a secured \$500.0 million credit facility with Morgan Stanley Senior Funding, Inc. and Bank of America, N.A., as agents for a syndicate of lenders, and other lenders party thereto pursuant to a credit agreement dated as of November 20, 2007 (the "Credit Facility"). The Credit Facility consisted of a \$425.0 million term loan facility and a \$75.0 million revolving credit facility. The revolving credit facility is available for working capital requirements and other general corporate purposes (including the financing of permitted acquisitions), subject to certain conditions. Outstanding borrowings under the Credit Facility initially accrued interest at (i) LIBOR plus a fixed margin of 2.50% in the case of the term loan A facility and the revolving credit facility and 3.00% in the case of the term loan B facility or (ii) the base rate plus a fixed margin of 1.50% in the case of the term loan A facility and the revolving credit facility and 2.00% in the case of the term loan B facility. In April 2008 and again in July 2008, the Company's fixed margin rate was reduced by 0.25%. During the fiscal year ended November 30, 2009, the Company exercised its rights and chose to have a portion of both the term loan A facility and term loan B facility referenced to the one month LIBOR rates while the remaining portions continued to reference the three month LIBOR rates. The weighted average rate on the term loan A facility and term loan B facility was 2.95% and 3.57%, respectively, for the fiscal year ended November 30, 2009. The term loan A facility and the term loan B facility will mature on November 20, 2012 and November 20, 2014, respectively. The revolving credit facility matures on November 20, 2012.

On February 13, 2008, we entered into interest rate swap agreements effective through the end of November 2010 for an aggregate notional principal amount of \$251.7 million. By entering into these agreements, we reduced interest rate risk by effectively converting floating-rate debt into fixed-rate debt. The effective fixed rate on the aggregate notional principal amount swapped of \$229.3 million for fiscal year 2009 was 5.29%.

The effective combined rate on our hedged and unhedged debt was 4.48% for fiscal year 2009.

We have quarterly principal repayment requirements due in February, May, August and November. The term Loan A and term loan B payment requirements are described in Note 5 "Long Term Debt" in the Notes to the Consolidated Financial Statements. The final installment of \$50.0 million from term loan A is due November 30, 2012. The final installment of \$209.8 million on term loan B is due November 30, 2014. Currently, we have \$380.5 million outstanding under our Credit Facility, and have an additional \$75.0 million available under the Revolving Credit Facility. On our balance sheet, our debt balances are recorded net of discount.

The revolving credit facility matures on November 20, 2012.

The Credit Facility is guaranteed on a senior secured basis by each of our direct and indirect wholly-owned domestic subsidiaries and secured by a valid and perfected first priority lien and security interest in substantially all of the shares of capital stock of our present and future domestic subsidiaries and up to 65% of the shares of capital stock of our foreign subsidiaries, substantially all of our and our domestic subsidiaries' present and future property and assets and the proceeds thereof. In addition, the Credit Facility contains restrictive covenants that limit our ability and our existing or future subsidiaries' abilities, among other things, to:

- incur liens;
- incur additional indebtedness;
- make or hold investments;
- merge, dissolve, liquidate, consolidate with or into another person;

- sell, transfer or dispose of assets;
- pay dividends or other distributions in respect of our capital stock;
- change the nature of our business;
- enter into any transactions with affiliates other than on an arm’s length basis (except as described in “Item 1—Business—The Separation of MSCI From Morgan Stanley”); and
- prepay, redeem or repurchase debt.

The Credit Facility also requires us and our subsidiaries to achieve specified financial and operating results and maintain compliance with the following financial ratios on a consolidated basis: (1) the maximum total leverage ratio (as defined in the Credit Facility) measured quarterly on a rolling four-quarter basis shall not exceed (a) 3.75:1.0 through November 30, 2009, (b) 3.50:1.0 from December 1, 2009 through November 30, 2010 and (c) 3.25:1.0 thereafter; and (2) the minimum interest coverage ratio (as defined in the Credit Facility) measured quarterly on a rolling four-quarter basis shall be (a) 3.00:1.0 through November 30, 2009, (b) 3.50:1.0 from December 1, 2009 through November 30, 2010 and (c) 4.00:1.0 thereafter. As of November 30, 2009, our Consolidated Leverage Ratio (as defined in the Credit Facility) was 1.69:1 and our Consolidated Interest Coverage Ratio (as defined in the Credit Facility) was 12.34:1.

The revolving credit facility is available for working capital requirements and other general corporate purposes (including the financing of permitted acquisitions), subject to certain conditions, and matures on November 20, 2012.

In addition, the Credit Facility contains the following affirmative covenants, among others: periodic delivery of financial statements, budgets and officer’s certificates; payment of other obligations; compliance with laws and regulations; payment of taxes and other material obligations; maintenance of property and insurance; performance of material leases; right of the lenders to inspect property, books and records; notices of defaults and other material events and maintenance of books and records.

## Cash flows

	As of and for the Fiscal Year Ended November 30,		
	2009	2008	2007
	(in thousands)		
Cash and cash equivalents . . . . .	\$ 176,024	\$268,077	\$ 33,818
Cash deposited with related parties . . . . .	\$ —	\$ —	\$ 137,625
Net cash provided by operating activities . . . . .	\$ 130,942	\$155,081	\$ 110,225
Net cash (used in) provided by investing activities . . . . .	\$(308,216)	\$112,069	\$ 192,071
Net cash provided by (used) in financing activities . . . . .	\$ 82,542	\$(22,952)	\$(292,064)
Effect of exchange rates on cash and cash equivalents . . . . .	\$ 2,679	\$ (9,939)	\$ (776)

### *Cash and cash equivalents and cash deposited with related parties*

Cash and cash equivalents were \$176.0 million, \$268.1 million and \$33.8 million as of November 30, 2009, 2008 and 2007, respectively. Prior to July 1, 2008, excess cash was deposited with Morgan Stanley. Cash deposited with related parties was \$137.6 million as of November 30, 2007. We received interest at Morgan Stanley’s internal prevailing rates on these funds. We believe that our cash flow from operations (including prepaid subscription fees), together with existing cash balances and the proceeds from the maturities of our investments, will be sufficient to meet our cash requirements for capital expenditures, interest and principal repayment obligations on outstanding borrowings under the Credit Facility and other cash needs for ongoing business operations for at least the next 12 months and the foreseeable future.



### *Cash flows from operating activities*

In fiscal year 2009, net cash provided by operating activities decreased 15.6% to \$130.9 million from \$155.1 million in fiscal year 2008. The decrease is primarily attributable to \$27.8 million in payments to Morgan Stanley made in the fourth quarter of 2009 for final settlement of certain balances due, the majority of which were for taxes previously allocated as part of the tax sharing agreement. For further details of the changes in non cash expenses and net assets, see the Consolidated Statement of Cash Flows.

Our primary uses of cash from operating activities are for payment of cash compensation expenses, office rent, market data, technology costs, interest and taxes. In the near-term, we expect to meet all interest and principal repayment obligations on outstanding borrowings under the Credit Facility from cash generated by operations. The payment of cash compensation expenses is historically at its highest level in the first quarter when we pay discretionary employee compensation related to the previous fiscal year.

### *Cash flows from investing activities*

Cash flows used in investing activities was \$308.2 million in fiscal year 2009 compared to cash flows provided by investing activities of \$112.1 million in fiscal year 2008. The decrease of \$402.3 million primarily relates to cash outflows to purchase investments in U.S. Treasury securities of \$563.4 million in fiscal year 2009 offset, in part, by \$268.6 million of proceeds received from the maturities of investments and a \$12.1 million decrease in year over year capital expenditures. In fiscal year 2008, the amount of cash deposited with Morgan Stanley decreased by \$137.6 million as a result of the transfer of this cash to accounts at Bank of America in connection with our separation.

### *Cash flows from financing activities*

Cash flows provided by financing activities was \$82.5 million in fiscal year 2009 compared to cash flows used in financing activities of \$23.0 million in fiscal year 2008. The increase of \$105.5 million largely represents the net proceeds of \$115.8 million received from the public offering of our common stock in November 2009 and the \$6.9 million excess tax benefits from share-based compensation offset, in part, by an increased outflow of \$17.8 million for the repurchase of shares to be held in treasury.

## **Contractual Obligations**

Our contractual obligations consist primarily of leases for office space, leases for equipment and other operating leases, obligations to vendors arising out of market data contracts and obligations arising from borrowings under the Credit Facility. The following summarizes our contractual obligations:

<u>As of November 30, 2009</u>	<u>Total</u>	<u>Fiscal Year</u>					<u>Thereafter</u>
		<u>2010</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	
Operating leases . . . . .	\$ 89,139	\$13,307	\$12,038	\$12,438	\$11,938	\$ 11,112	\$28,306
Vendor obligations . . . . .	19,703	15,136	2,684	565	565	565	188
Term loans . . . . .	380,500	42,250	42,250	82,250	2,250	211,500	—
Total contractual obligations . . . . .	<u>\$489,342</u>	<u>\$70,693</u>	<u>\$56,972</u>	<u>\$95,253</u>	<u>\$14,753</u>	<u>\$223,177</u>	<u>\$28,494</u>

## **Off-Balance Sheet Arrangements**

At November 30, 2009, 2008 and 2007, we did not have any relationships with unconsolidated entities or financial partnerships, such as entities often referred to as structured finance or special purpose entities, which would have been established for the purpose of facilitating off-balance sheet arrangements or other contractually narrow or limited purposes.

## **Adoption of the FASB Accounting Standards Codification**

In June 2009, the FASB issued Accounting Standards Update No. 2009-01 (“ASU No. 2009-01”), “*Topic 105—Generally Accepted Accounting Principles*,” which amends the Accounting Standards Codification (“ASC”) for the issuance of Statement of Financial Accounting Standards No. 168 (“SFAS No. 168”), “*The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles*.” ASU No. 2009-01 includes SFAS No. 168 in its entirety and establishes the ASC as the source of authoritative accounting principles recognized by FASB for all nongovernmental entities in the preparation of financial statements in accordance with GAAP. For SEC registrants, rules and interpretive releases of the SEC under federal securities laws are also considered authoritative sources of GAAP. The guidance is effective for financial statements issued for interim and annual periods ending after September 15, 2009. We adopted the FASB ASC for the fiscal year ended November 30, 2009. The adoption had no impact on our financial reporting. All references to authoritative guidance have been updated to cite relevant ASC Topics, as applicable.

## **Recent Accounting Pronouncements**

In March 2008, the FASB issued guidance establishing, among other things, the disclosure requirements for derivative instruments and for hedging activities. This guidance is covered under ASC Subtopic 815-10, “*Derivatives and Hedging*.” The guidance is effective for fiscal years and interim periods beginning after November 15, 2008. The adoption of this guidance did not have a material impact on our financial reporting.

In June 2008, the FASB issued guidance titled, “*Determining Whether Instruments Granted in Share-Based Payment Transactions Are Participating Securities*.” This guidance is covered under ASC Section 260-10-55, “*Earnings Per Share-Overall-Implementation Guidance and Illustrations*.” The guidance addresses whether instruments granted in share-based payment transactions are participating securities prior to vesting and, therefore, need to be included in the earnings allocation in computing earnings per share under the two-class method as described in ASC Section 260-10-45, “*Earnings Per Share-Overall-Other Presentation Matters*.” Under the guidance, unvested share-based payment awards that contain non-forfeitable rights to dividends or dividend equivalents (whether paid or unpaid) are participating securities and shall be included in the computation of earnings per share pursuant to the two-class method. This guidance is effective for fiscal years beginning after December 15, 2008, and interim periods within those fiscal years. All prior-period earnings per share data presented shall be adjusted retrospectively. Early application is not permitted. We are currently evaluating the potential impact of adopting this guidance.

Effective May 31, 2009, we adopted three updates which were intended to provide additional application guidance and enhanced disclosures regarding fair value measurements and impairments of securities. They also provide additional guidelines for estimating fair value in accordance with fair value accounting. The first update, as codified in ASC Subtopic 820-10, “*Fair Value Measurements and Disclosures*,” provides additional guidelines for estimating fair value in accordance with fair value accounting. The second accounting update, as codified in ASC Subtopic 320-10, “*Investments-Debt and Equity Securities*,” changes accounting requirements for other-than-temporary-impairment (OTTI) for debt securities by replacing the current requirement that a holder have the positive intent and ability to hold an impaired security to recovery in order to conclude an impairment was temporary with a requirement that an entity conclude it does not intend to sell an impaired security and it will not be required to sell the security before the recovery of its amortized cost basis. The third accounting update, as codified in ASC Subtopic 825-10, “*Financial Instruments*,” increases the frequency of fair value disclosures. These updates were effective for fiscal years and interim periods ended after June 15, 2009 with early adoption permitted for periods ending after March 15, 2009. The adoption of these accounting updates did not have a material impact on our financial reporting.

In May 2009, the FASB issued guidance establishing general standards of accounting for, and disclosure of, events that occur after the balance sheet date but before financial statements are issued or are available to be issued. This guidance is covered under ASC Subtopic 855-10, “*Subsequent Events*.” In particular, this guidance

sets forth: (1) the period after the balance sheet date during which management of a reporting entity should evaluate events or transactions that may occur for potential recognition or disclosure in the financial statements, (2) the circumstances under which an entity should recognize events or transactions occurring after the balance sheet date in its financial statements and (3) the disclosures that an entity should make about events or transactions that occurred after the balance sheet date. The adoption of the new pronouncement did not have a material effect on our financial reporting.

In October 2009 the FASB issued ASU No. 2009-13 “*Revenue Recognition (Topic 605): Multiple-Deliverable Revenue Arrangements*,” or ASU No. 2009-13. ASU No. 2009-13 addresses how to determine whether an arrangement involving multiple deliverables contains more than one unit of accounting and how the arrangement consideration should be allocated among the separate units of accounting. ASU No. 2009-13 will be effective for our fiscal year 2011 with early adoption permitted. The guidance may be applied retrospectively or prospectively for new or materially modified arrangements. We are currently assessing the impact that this guidance will have on our financial reporting.

In October 2009 the FASB issued ASU No. 2009-14 “*Software (Topic 985): Certain Revenue Arrangements That Include Software Elements*,” or ASU No. 2009-14. ASU No. 2009-14 modifies the scope of the software revenue recognition guidance to exclude (a) non-software components of tangible products and (b) software components of tangible products that are sold, licensed or leased with tangible products when the software components and non-software components of the tangible product function together to deliver the tangible product’s essential functionality. ASC No. 2009-14 will be effective for our fiscal year 2011 with early adoption permitted. The guidance may be applied retrospectively or prospectively for new or materially modified arrangements. We are currently assessing the impact that this guidance will have on our financial reporting.

#### **Item 7A. *Qualitative and Quantitative Disclosures About Market Risk***

##### ***Foreign Currency Risk***

We are subject to foreign currency exchange fluctuation risk. Exchange rate movements can impact the U.S. dollar reported value of our revenues, expenses, assets and liabilities denominated in non-U.S. dollar currencies or where the currency of such items is different than the functional currency of the entity where these items were recorded.

A significant percentage of our revenues from our index linked investment products are based on fees earned on the value of assets invested in securities denominated in currencies other than the U.S. dollar. For all operations outside the United States where the Company has designated the local non-U.S. dollar currency as the functional currency, revenue and expenses are translated using average monthly exchange rates and assets and liabilities are translated into U.S. dollars using month-end exchange rates. For these operations, currency translation adjustments arising from a change in the rate of exchange between the functional currency and the U.S. dollar are accumulated in a separate component of shareholders’ equity. In addition, transaction gains and losses arising from a change in exchange rates for transactions denominated in a currency other than the functional currency of the entity are reflected in other non-operating income (expense).

Revenues from index-linked investment products represented approximately \$72.2 million, or 16.3%, of our operating revenues for fiscal year 2009. While our fees for index-linked investment products are generally invoiced in U.S. dollars, the fees are based on the investment product’s assets, a significant percentage of which are invested in securities denominated in currencies other than the U.S. dollar. Accordingly, declines in such other currencies against the U.S. dollar will decrease the fees payable to us under such licenses. In addition, declines in such currencies against the U.S. dollar could impact the attractiveness of such investment products resulting in net fund outflows, which would further reduce the fees payable under such licenses.

We generally invoice our clients in U.S. dollars; however, we invoice a portion of clients in euros, Japanese Yen, Pounds Sterling and a limited number of other non-U.S. dollar currencies. Approximately \$54.6 million, or

12.3%, and \$60.8 million, or 14.1%, of our revenues for the fiscal years 2009 and 2008, respectively, were denominated in foreign currencies, the majority of which were in euros, Japanese Yen and Pounds Sterling.

We are exposed to additional foreign currency risk in certain of our operating costs. Approximately \$102.1 million, or 35.0%, and \$81.1 million, or 27.5%, of our expenses for the fiscal years 2009 and 2008, respectively, were denominated in foreign currencies, the significant majority of which were denominated in Pounds Sterling, Swiss francs, Hong Kong dollars, Hungarian forints, euros, Indian rupees and Japanese Yen. Expenses paid in foreign currency may increase as we expand our business outside the U.S.

We have certain monetary assets and liabilities denominated in currencies other than local functional amounts and when these balances were remeasured into their local functional currency, a loss resulted from the devaluation of the value of the functional currency. As a result of these positions, we recognized foreign currency exchange losses of \$0.4 million, \$4.3 million, and \$0.6 million for the fiscal years 2009, 2008 and 2007, respectively. These amounts were recorded in other expense (income) in our Consolidated Statements of Income. Although we do not currently hedge the foreign exchange risk of assets and liabilities denominated in currencies other than the functional currency, we minimize exposure by reducing the value of the assets and liabilities in currencies other than the functional currency of the legal entity in which they are located.

To the extent that our international activities recorded in local currencies increase in the future, our exposure to fluctuations in currency exchange rates will correspondingly increase. Generally, we do not use derivative financial instruments as a means of hedging this risk; however, we may do so in the future. Foreign currency cash balances held overseas are generally kept at levels necessary to meet current operating and capitalization needs.

#### ***Interest Rate Sensitivity***

We had unrestricted cash and cash equivalents totaling \$176.0 million, \$268.1 million, and \$33.8 million at November 30, 2009, 2008 and 2007, respectively. These amounts were held primarily in checking and money market accounts in the countries where we maintain banking relationships. Prior to July 1, 2008, the majority of our excess cash was deposited with Morgan Stanley. As of July 1, 2008, we did not have any cash deposited with Morgan Stanley. At November 30, 2007, amounts held with Morgan Stanley were \$137.6 million. We received interest at Morgan Stanley's internal prevailing rates on these funds. The unrestricted cash and cash equivalents are held for working capital purposes. We do not enter into investments for trading or speculative purposes. We believe we do not have any material exposure to changes in fair value as a result of changes in interest rates. Declines in interest rates, however, will reduce future interest income.

Borrowings under the Credit Facility accrued interest at a variable rate equal to LIBOR plus a fixed margin subject to interest rate step-downs based on the achievement of consolidated leverage ratio conditions (as defined in the Credit Facility.) On July 8, 2008, we met certain conditions as defined in the Credit Facility and qualified for a tier change, resulting in a decrease in the LIBOR fixed margin to 2.00% for the term loan A facility and 2.50% for the term loan B facility. In the near-term, we expect to pay down the Credit Facility with cash generated from our ongoing operations.

On February 13, 2008, we entered into interest rate swap agreements effective through the end of November 2010 for an aggregate notional principal amount of \$251.7 million. By entering into these agreements, we reduced interest rate risk by effectively converting floating-rate debt into fixed-rate debt. This action reduces our risk of incurring higher interest costs in periods of rising interest rates and improves the overall balance between floating and fixed rate debt. The effective fixed rate on the aggregate notional principal amount of \$229.3 million swapped was approximately 5.29% for the year ended November 30, 2009. On November 30, 2009, the effective fixed rate on the notional principal amount swapped was 5.36%. These swaps are designated as cash flow hedges and qualify for hedge accounting treatment under ASC Subtopic 815-10, "*Derivatives and Hedging*."

Changes in LIBOR will affect the interest rate on the portion of our credit facilities which have not been hedged by the interest rate swaps and, therefore, our costs under the credit facilities. Assuming an average of \$160.0 million of variable rate debt outstanding, a hypothetical 100 basis point increase in LIBOR for a one year period would result in approximately \$1.6 million of additional interest rate expense.

We recorded a pre-tax loss in other comprehensive income of \$1.7 million (\$1.0 million after tax) for fiscal year 2009 as a result of the fair value measurement of these swaps. The fair value of these swaps is included in other accrued liabilities on our Consolidated Statement of Financial Condition.

**Item 8. *Financial Statements and Supplementary Data***

The information required by this Item is set forth on page F-1 through F-30 of this Annual Report on Form 10-K.

**Item 9. *Changes in and Disagreements with Accountants on Accounting and Financial Disclosure***

None.

**Item 9A. *Controls and Procedures***

**(a). Evaluation of Disclosure Controls and Procedures**

The Company maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed in the Company's reports under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to management, including our Chief Executive Officer (CEO) and Chief Financial Officer (CFO) as appropriate, to allow timely decisions regarding required disclosure.

Management of the Company, with the participation of its CEO and CFO, evaluated the effectiveness of the Company's disclosure controls and procedures. Based on their evaluation, as of the end of the period covered by this Form 10-K, the Company's CEO and CFO have concluded that the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended) were effective.

**(b). Management's Report On Internal Control Over Financial Reporting**

Our management is responsible for establishing and maintaining adequate internal control over financial reporting. Internal control over financial reporting is defined in Rules 13a-15(f) and 15d-15(f) promulgated under the Exchange Act as a process designed by, or under the supervision of, our principal executive and principal financial officers and is affected by the Company's board of directors, management and other personnel, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles (GAAP) and includes those policies and procedures that:

- Pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect our transactions and dispositions of our assets,
- Provide reasonable assurance that transactions are recorded as necessary to permit preparation of our financial statements in accordance with GAAP, and that our receipts and expenditures are being made only in accordance with authorizations of management and directors of the Company, and
- Provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of our assets that could have a material effect on the financial statements.

Because of its inherent limitations, a system of internal control over financial reporting can provide only reasonable assurance and may not prevent or detect misstatements. Further, because of changes in conditions, effectiveness of internal controls over financial reporting may vary over time. Our system contains self-monitoring mechanisms, and actions are taken to correct deficiencies as they are identified.

Management assessed the effectiveness of our internal control over financial reporting as of November 30, 2009 based on the criteria described in *Internal Control—Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

Based on this assessment, management, including the Company's CEO and CFO, concluded that our internal control over financial reporting was effective as of November 30, 2009.

The effectiveness of our internal control over financial reporting as of November 30, 2009 has been audited by an independent registered public accounting firm whose report appears below.

**(c). Changes in Internal Control Over Financial Reporting**

No change in the Company's internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) occurred during the quarter ended November 30, 2009 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.



**(d). Report of Independent Registered Accounting Firm**

To the Board of Directors and Shareholders of MSCI Inc.

We have audited the internal control over financial reporting of MSCI Inc. and subsidiaries (the “Company”) as of November 30, 2009, based on criteria established in *Internal Control—Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. The Company’s management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management’s Report on Internal Control Over Financial Reporting. Our responsibility is to express an opinion on the Company’s internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company’s internal control over financial reporting is a process designed by, or under the supervision of, the company’s principal executive and principal financial officers, or persons performing similar functions, and effected by the company’s board of directors, management, and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company’s internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company’s assets that could have a material effect on the financial statements.

Because of the inherent limitations of internal control over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may not be prevented or detected on a timely basis. Also, projections of any evaluation of the effectiveness of the internal control over financial reporting to future periods are subject to the risk that the controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of November 30, 2009, based on the criteria established in *Internal Control—Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated statement of financial condition of the Company as of November 30, 2009 and the related consolidated statements of income, comprehensive income, shareholders’ equity, and cash flows for each of the three years in the period ended November 30, 2009 and our report dated January 29, 2010 expressed an unqualified opinion on those financial statements.

/s/ DELOITTE & TOUCHE LLP  
New York, New York  
January 29, 2010

**Item 9B. *Other Information***

None.

**PART III**

**Item 10. *Directors, Executive Officers and Corporate Governance***

We incorporate by reference the information responsive to this Item appearing in our Proxy Statement, which will be filed no later than 120 days after November 30, 2009.

Information regarding our Code of Ethics and Business Conduct and Corporate Governance Policy are incorporated herein by reference from our Proxy Statement, which will be filed no later than 120 days after November 30, 2009. Any amendments to, or waivers from, a provision of our Codes of Ethics that apply to our principal executive officer, principal financial officer, controller, or persons performing similar functions and that relates to any element of the Code of Ethics enumerated in paragraph (b) of Item 406 of Regulation S-K shall be disclosed by posting such information on our website at [www.msclub.com](http://www.msclub.com). The information on our website is not and should not be considered a part of this Annual Report on Form 10-K or any other report filed with the SEC.

**Item 11. *Executive Compensation***

We incorporate by reference the information responsive to this Item appearing in our Proxy Statement, which will be filed no later than 120 days after November 30, 2009.

**Item 12. *Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters***

We incorporate by reference the information responsive to this Item appearing in our Proxy Statement, which will be filed no later than 120 days after November 30, 2009. Market for Registrant's Common Equity, Related Stockholder Matters And Issuer Purchases of Equity Securities" of this report is incorporated herein by reference.

**Item 13. *Certain Relationships and Related Transactions, and Director Independence***

We incorporate by reference the information responsive to this Item appearing in our Proxy Statement, which will be filed no later than 120 days after November 30, 2009.

**Item 14. *Principal Accounting Fees and Services***

We incorporate by reference the information responsive to this Item appearing in our Proxy Statement, which will be filed no later than 120 days after November 30, 2009.

## PART IV

### Item 15. Exhibits and Financial Statement Schedules

#### (a)(1) Financial Statements

See pages F-1 through F-30 of this Annual Report on Form 10-K.

#### (a)(2) Financial Statement Schedules

No financial statement schedules are provided because the information called for is not applicable or not required or is included in the consolidated financial statements or the notes thereto beginning on page F-1.

#### (a)(3) Exhibits

<u>Exhibit Number</u>	<u>Description</u>
3.1	Amended and Restated Certificate of Incorporation (filed as Exhibit 3.1 to the Company's Annual Report on Form 10-K for the year ended November 30, 2007 (File No. 001-33812), filed with the SEC on February 28, 2008 and incorporated by reference herein)
3.2	Amended and Restated By-laws (filed as Exhibit 3.1 to the Company's Annual Report on Form 10-K for the year ended November 30, 2007 (File No. 001-33812), filed with the SEC on February 28, 2008 and incorporated by reference herein)
4.1	Form of Senior Debt Indenture (filed as Exhibit 4.1 to the Company's Registration Statement on Form S-3 (File No. 333-159311), filed with the SEC on May 18, 2009 and incorporated by reference herein)
4.2	Form of Subordinated Debt Indenture (filed as Exhibit 4.2 to the Company's Registration Statement on Form S-3 (File No. 333-159311) filed with the SEC on May 18, 2009 and incorporated by reference herein)
10.1†	Index License Agreement for Funds, dated as of March 18, 2000, between Morgan Stanley Capital International and Barclays Global Investors, N.A. (filed as Exhibit 10.1 to the Company's Registration Statement on Form S-1, as amended (File No. 333-144975), filed with the SEC on September 26, 2007 and incorporated by reference herein)
10.2†	Amendment to Index License Agreement for Funds between Morgan Stanley Capital International and Barclays Global Investors, N.A. (filed as Exhibit 10.2 to the Company's Registration Statement on Form S-1, as amended (File No. 333-144975), filed with the SEC on September 26, 2007 and incorporated by reference herein)
10.3†	Letter Agreement to Amend MSCI-BGI Fund Index License Agreement, dated as of June 21, 2001, between Morgan Stanley Capital International Inc. and Barclays Global Investors, N.A. (filed as Exhibit 10.3 to the Company's Registration Statement on Form S-1, as amended (File No. 333-144975), filed with the SEC on September 26, 2007 and incorporated by reference herein)
10.4†	Addendum to the Index License Agreement for Funds, dated as of September 18, 2002, between Morgan Stanley Capital International Inc. and Barclays Global Investors, N.A. (filed as Exhibit 10.4 to the Company's Registration Statement on Form S-1, as amended (File No. 333-144975), filed with the SEC on September 26, 2007 and incorporated by reference herein)
10.5†	Amendment to the Index License Agreement for Funds, dated as of December 3, 2004 between Morgan Stanley Capital International Inc. and Barclays Global Investors, N.A. (filed as Exhibit 10.5 to the Company's Registration Statement on Form S-1, as amended (File No. 333-144975), filed with the SEC on October 26, 2007 and incorporated by reference herein)

<b><u>Exhibit Number</u></b>	<b><u>Description</u></b>
10.6†	Amendment to the Index License Agreement for Funds, dated as of May 1, 2005 between Morgan Stanley Capital International Inc. and Barclays Global Investors, N.A. (filed as Exhibit 10.6 to the Company's Registration Statement on Form S-1, as amended (File No. 333-144975), filed with the SEC on September 26, 2007 and incorporated by reference herein)
10.7†	Amendment to the Index License Agreement for Funds, dated as of July 1, 2006, between Morgan Stanley Capital International Inc. and Barclays Global Investors, N.A. (filed as Exhibit 10.7 to the Company's Registration Statement on Form S-1, as amended (File No. 333-144975), with the SEC on October 26, 2007 and incorporated by reference herein)
10.8†	Amendment to Index License Agreement for Funds, dated as of June 5, 2007, between Morgan Stanley Capital International Inc. and Barclays Global Investors, N.A. (filed as Exhibit 10.8 to the Company's Registration Statement on Form S-1, as amended (File No. 333-144975), filed with the SEC on September 26, 2007 and incorporated by reference herein)
10.9†	Amendment to Index License Agreement for Funds, dated as of November 7, 2008, between MSCI Inc. and Barclays Global Investors, N.A. (filed as Exhibit 10.9 to the Company's Annual Report on Form 10-K for the year ended November 30, 2009 (File No.001-33812), filed with the SEC on January 29, 2009 and incorporated by reference herein)
10.10††#	Amendment to Index License Agreement for Funds, dated as of December 9, 2008, between MSCI Inc. and Barclays Global Investors, N.A.
10.11#	Amendment to Index License Agreement for Funds, dated as of April 1, 2009, between MSCI Inc. and Barclays Global Investors, N.A.
10.12††#	Amendment to Index License Agreement for Funds, dated as of May 21, 2009, between MSCI Inc. and Barclays Global Investors, N.A.
10.13††#	Amendment to Index License Agreement for Funds, dated as of September 30, 2009, between MSCI Inc. and Barclays Global Investors, N.A.
10.14#	Amendment to Index License Agreement for Funds, dated as of October 6, 2009, between MSCI Inc. and Barclays Global Investors, N.A.
10.15††#	Amendment to Index License Agreement for Funds, dated as of October 27, 2009, between MSCI Inc. and Barclays Global Investors, N.A.
10.16	Trademark License Agreement, dated as of March 18, 2002, between Morgan Stanley Dean Witter & Co. and Morgan Stanley Capital International Inc. (filed as Exhibit 10.9 to the Company's Registration Statement on Form S-1, as amended (File No. 333-144975), filed with the SEC on September 26, 2007 and incorporated by reference herein)
10.17	Amendment No. 1 to Trademark License Agreement, dated July 21, 2008, between Morgan Stanley and MSCI Inc. (filed as Exhibit 10.6 to the Company's Form 10-Q for the period ended August 31, 2008 (File No. 001-33812), filed with the SEC on October 6, 2008 and incorporated by reference herein)
10.18	Intellectual Property Agreement, dated as of November 20, 2007, between Morgan Stanley and MSCI Inc. (filed as Exhibit 10.10 to the Company's Annual Report on Form 10-K for the year ended November 30, 2007 (File No. 001-33812), filed with the SEC on February 28, 2008 and incorporated by reference herein)
10.19	Amendment No. 1 to Intellectual Property Agreement, dated as of July 21, 2008 between Morgan Stanley and MSCI Inc. (filed as Exhibit 10.4 to the company's Quarterly Report on Form 10-Q for the period ended August 31, 2008 (File No. 001-33812), filed with the SEC on October 6, 2008 and incorporated by reference herein)

<u>Exhibit Number</u>	<u>Description</u>
10.20	Services Agreement, dated as of November 20, 2007, between Morgan Stanley and MSCI Inc. (filed as Exhibit 10.11 to the company's Annual Report on Form 10-K for the year ended November 30, 2007 (File No. 001-33812), filed with the SEC on February 28, 2008 and incorporated by reference herein)
10.21	Amendment No. 1 to Services Agreement, dated as of July 21, 2008, between Morgan Stanley and MSCI Inc. (filed as Exhibit 10.5 to the Company's Quarterly Report on Form 10-Q for the period ended August 31, 2008 (File No. 001-33812), filed with the SEC on October 6, 2008 and incorporated by reference herein)
10.22	Letter Agreement to Services Agreement, dated as of May 22, 2009, between Morgan Stanley and MSCI Inc. (filed as Exhibit 10.3 to the Company's Form 8-K (File No. 001-33812), filed with the SEC on May 22, 2009 and incorporated by reference herein)
10.23	Tax Sharing Agreement, dated as of November 20, 2007, between Morgan Stanley and MSCI Inc. (filed as Exhibit 10.12 to the Company's Annual Report on Form 10-K for the year ended November 30, 2007 (File No. 001-33812), filed with the SEC on February 28, 2008 and incorporated by reference herein)
10.24	Shareholder Agreement, dated as of November 20, 2007, between Morgan Stanley and MSCI Inc. (filed as Exhibit 10.13 to the Company's Annual Report on Form 10-K for the year ended November 30, 2007 (File No. 001-33812), filed with the SEC on February 28, 2008 and incorporated by reference herein)
10.25	Amended and Restated Shareholder Agreement, dated as of July 21, 2008, between Morgan Stanley and MSCI Inc. (filed as Exhibit 10.7 to the Company's Quarterly Report on Form 10-Q for the period ended August 31, 2008 (File No. 001-33812), filed with the SEC on October 6, 2008 and incorporated by reference herein)
10.26	Credit Agreement, dated as of November 20, 2007, among MSCI Inc., Morgan Stanley Senior Funding, Inc., Bank of America, N.A. and the other lenders party thereto (filed as Exhibit 10.14 to the Company's Annual Report on Form 10-K for the year ended November 30, 2007 (File No. 001-33812), filed with the SEC on February 28, 2008 and incorporated by reference herein)
10.27	Asset Purchase Agreement, dated July 22, 2008, between MSCI Inc. and Morgan Stanley (filed as Exhibit 10.7 to the Company's Quarterly Report on Form 10-Q for the period ended August 31, 2008 (File No. 001-33812), filed with the SEC on October 6, 2008 and incorporated by reference herein)
10.28	Separation Agreement, dated as of May 22, 2009, between Morgan Stanley and MSCI Inc. (filed as Exhibit 10.1 to the Company's Form 8-K (File No. 001-33812), filed with the SEC on May 22, 2009 and incorporated by reference herein)
10.29	Employee Matters Agreement, dated as of May 22, 2009, between Morgan Stanley and MSCI Inc. (filed as Exhibit 10.2 to the Company's Form 8-K (File No. 001-33812), filed with the SEC on May 22, 2009 and incorporated by reference herein)
10.30**	MSCI Inc. Amended and Restated 2007 Equity Incentive Compensation Plan (filed as Annex B to the Company's Definitive Proxy Statement filed with the SEC on February 28, 2008 (File No. 001-33812) and incorporated by reference herein)
10.31**	MSCI Independent Directors' Equity Compensation Plan (filed as Exhibit 10.16 to the Company's Annual Report on Form 10-K for the year ended November 30, 2007 (File No. 001-33812), filed with the SEC on February 28, 2008 and incorporated by reference herein)
10.32**	MSCI Inc. Performance Formula and Incentive Plan (filed as Annex C to the Company's Definitive Proxy Statement filed with the SEC on February 28, 2008 (File No. 001-33812) and incorporated by reference herein)

<u>Exhibit Number</u>	<u>Description</u>
10.33**	MSCI Equity Incentive Compensation Plan 2007 Founders Grant Award Certificates for Stock Units (filed as Exhibit 10.17 to the Company's Annual Report on Form 10-K for the year ended November 30, 2007 (File No. 001-33812), filed with the SEC on February 28, 2008 and incorporated by reference herein)
10.34**	MSCI Equity Incentive Compensation Plan 2007 Founders Grant Award Certificates for Stock Units for Named Executive Officers (filed as Exhibit 10.18 to the Company's Annual Report on Form 10-K for the year ended November 30, 2007 (File No. 001-33812), filed with the SEC on February 28, 2008 and incorporated by reference herein)
10.35**	MSCI Equity Incentive Compensation Plan 2007 Founders Grant Award Certificate for Stock Options (filed as Exhibit 10.19 to the Company's Annual Report on Form 10-K for the year ended November 30, 2007 (File No. 001-33812), filed with the SEC on February 28, 2008 and incorporated by reference herein)
10.36**	MSCI Independent Directors' Equity Incentive Compensation Plan 2007 Founders Grant Award Certificate for Stock Options (filed as Exhibit 10.20 to the Company's Annual Report on Form 10-K for the year ended November 30, 2007 (File No. 001-33812), filed with the SEC on February 28, 2008 and incorporated by reference herein)
10.37**	Employment Offer Letter, dated as of July 20, 2006, between Michael Neborak and Morgan Stanley Capital International Inc. (filed as Exhibit 10.21 to the Company's Registration Statement on Form S-1, as amended (File No. 333-144975), filed with the SEC on November 6, 2007 and incorporated by reference herein)
10.38**	Summary of Relocation and Expatriate Benefits for C.D. Baer Pettit (filed as Exhibit 10.22 to the Company's Registration Statement on Form S-1, as amended (File No. 333-144975), filed with the SEC on November 6, 2007 and incorporated by reference herein)
10.39**	MSCI Equity Incentive Compensation Plan Form of Award Certificate for Stock Units for Executive Officers and the General Counsel (filed as Exhibit 10.30 to the Company's Annual Report on Form 10-K for the year ended November 30, 2008 (File No. 001-33812), filed with the SEC on January 29, 2009 and incorporated by reference herein)
21.1#	Subsidiaries of the Registrant
23.1#	Consent of Deloitte & Touche LLP
24.1-24.7#	Powers of Attorney
31.1***	Rule 13a-14(a) Certification of Chief Executive Officer
31.2***	Rule 13a-14(a) Certification of Chief Financial Officer
32.1***	Section 1350 Certification of Chief Executive Officer and Chief Financial Officer

# Filed herewith.

\*\* Indicates a management compensation plan, contract or arrangement previously filed.

\*\*\* Furnished herewith.

† Confidential treatment has been granted for a portion of this exhibit.

†† Confidential treatment requested.



## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this Registration Statement to be signed on its behalf by the undersigned, thereunto duly authorized, in the City of New York, State of New York, on the 29th day of January, 2010.

MSCI INC.

By: /s/ HENRY A. FERNANDEZ

Name: Henry A. Fernandez  
Title: Chairman, CEO and President

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

<u>Signature</u>	<u>Title</u>	<u>Date</u>
/s/ HENRY A. FERNANDEZ <b>Henry A. Fernandez</b>	Chairman, Chief Executive Officer, and President (principal executive officer)	January 29, 2010
/s/ MICHAEL K. NEBORAK <b>Michael K. Neborak</b>	Chief Financial Officer (principal financial officer and principal accounting officer)	January 29, 2010
/s/ BENJAMIN F. DU PONT <b>Benjamin F. duPont</b>	Director	January 29, 2010
/s/ ALICE W. HANDY <b>Alice W. Handy</b>	Director	January 29, 2010
/s/ CATHERINE R. KINNEY <b>Catherine R. Kinney</b>	Director	January 29, 2010
/s/ LINDA H. RIEFLER <b>Linda H. Riefler</b>	Director	January 29, 2010
/s/ GEORGE W. SIGULER <b>George W. Siguler</b>	Director	January 29, 2010
/s/ SCOTT M. SIPPRELLE <b>Scott M. Sipprelle</b>	Director	January 29, 2010
/s/ RODOLPHE M. VALLEE <b>Rodolphe M. Vallee</b>	Director	January 29, 2010

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## INDEX TO CONSOLIDATED FINANCIAL STATEMENTS

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## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Shareholders of MSCI Inc:

We have audited the accompanying consolidated statements of financial condition of MSCI Inc. and subsidiaries (the “Company”) as of November 30, 2009 and 2008, and the related consolidated statements of income, comprehensive income, shareholders’ equity, and cash flows for each of the three years in the period ended November 30, 2009. These consolidated financial statements are the responsibility of the Company’s management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of MSCI Inc. and subsidiaries as of November 30, 2009 and 2008, and the results of their operations and their cash flows for each of the three years in the period ended November 30, 2009, in conformity with accounting principles generally accepted in the United States of America.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the Company’s internal control over financial reporting as of November 30, 2009, based on the criteria established in *Internal Control—Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated January 29, 2010 expressed an unqualified opinion on the Company’s internal control over financial reporting.

*DELOITTE & TOUCHE LLP*

New York, New York

January 29, 2010

MSCI INC.

CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION

	As of November 30,	
	2009	2008
	(in thousands, except per share and share data)	
<b>ASSETS</b>		
<b>Current assets</b>		
Cash and cash equivalents	\$ 176,024	\$ 268,077
Short-term investments	295,304	—
Trade receivables (net of allowances of \$847 and \$712 as of November 30, 2009 and 2008, respectively)	77,180	85,723
Due from related parties	—	1,765
Deferred tax assets	24,577	18,590
Prepaid and other assets	29,399	18,100
Total current assets	602,484	392,255
Property, equipment and leasehold improvements (net of accumulated depreciation of \$26,498 and \$14,069 at November 30, 2009 and 2008, respectively)	29,381	28,447
Goodwill	441,623	441,623
Intangible assets (net of accumulated amortization of \$148,589 and \$123,043 at November 30, 2009 and 2008, respectively)	120,189	145,907
Other non-current assets	6,592	6,816
<b>Total assets</b>	<b>\$1,200,269</b>	<b>\$1,015,048</b>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
<b>Current liabilities</b>		
Accounts payable	\$ 1,878	\$ 900
Payable to related parties	—	34,992
Accrued compensation and related benefits	65,088	58,946
Other accrued liabilities	30,502	29,459
Current maturities of long-term debt	42,088	22,086
Deferred revenue	152,944	144,711
Total current liabilities	292,500	291,094
Long term debt, net of current maturities	337,622	379,709
Deferred tax liabilities	40,080	49,364
Other non-current liabilities	23,011	8,499
<b>Total liabilities</b>	<b>693,213</b>	<b>728,666</b>
<b>Commitments and Contingencies (see notes 5, 9 and 14)</b>		
<b>Shareholders' Equity</b>		
Preferred stock (par value \$0.01; 100,000,000 shares authorized; no shares issued)	—	—
Common stock (par value \$0.01; 500,000,000 class A shares and 250,000,000 class B shares authorized; 105,391,919 and 72,377,599 class A shares issued and 104,781,404 and 72,354,383 class A shares outstanding at November 30, 2009 and 2008, respectively; 0 and 27,708,654 class B shares issued and outstanding at November 30, 2009 and 2008, respectively)	1,054	1,001
Treasury shares, at cost (610,515 and 23,216 shares at November 30, 2009 and 2008, respectively)	(19,168)	(681)
Additional paid in capital	448,747	291,204
Retained earnings	84,013	2,212
Accumulated other comprehensive loss	(7,590)	(7,354)
<b>Total shareholders' equity</b>	<b>507,056</b>	<b>286,382</b>
<b>Total liabilities and shareholders' equity</b>	<b>\$1,200,269</b>	<b>\$1,015,048</b>

See Notes to Consolidated Financial Statements.

**MSCI INC.**  
**CONSOLIDATED STATEMENTS OF INCOME**

	<b>For the fiscal year ended November 30,</b>		
	<b>2009</b>	<b>2008</b>	<b>2007</b>
	<b>(in thousands, except per share data)</b>		
<b>Operating revenues</b> <sup>(1)</sup> .....	\$442,948	\$430,961	\$369,886
Cost of services <sup>(1)</sup> .....	118,665	123,390	121,032
Selling, general and administrative <sup>(1)</sup> .....	135,780	138,311	91,067
Amortization of intangible assets .....	25,554	28,500	26,353
Depreciation and amortization of property, equipment and leasehold improvements .....	11,957	4,970	1,475
<b>Total operating expenses</b> .....	<u>291,956</u>	<u>295,171</u>	<u>239,927</u>
<b>Operating income</b> .....	150,992	135,790	129,959
Interest income <sup>(1)</sup> .....	(1,053)	(8,142)	(13,143)
Interest expense <sup>(1)</sup> .....	19,683	26,932	9,586
Other expense .....	641	7,357	224
<b>Other expense (income), net</b> .....	<u>19,271</u>	<u>26,147</u>	<u>(3,333)</u>
<b>Income before provision for income taxes</b> .....	131,721	109,643	133,292
Provision for income taxes .....	49,920	41,375	52,181
<b>Net income</b> .....	<u>\$ 81,801</u>	<u>\$ 68,268</u>	<u>\$ 81,111</u>
Earnings per basic common share .....	<u>\$ 0.81</u>	<u>\$ 0.68</u>	<u>\$ 0.96</u>
Earnings per diluted common share .....	<u>\$ 0.80</u>	<u>\$ 0.67</u>	<u>\$ 0.96</u>
Weighted average shares outstanding used in computing earnings per share			
Basic .....	<u>100,607</u>	<u>100,037</u>	<u>84,608</u>
Diluted .....	<u>102,475</u>	<u>101,194</u>	<u>84,624</u>

(1) Amounts corresponding to related parties are as follows:

	<b>For the fiscal year ended November 30,</b>		
	<b>2009</b>	<b>2008</b>	<b>2007</b>
	<b>(in thousands)</b>		
Operating revenues .....	\$5,284	\$12,413	\$14,250
Cost of services .....	\$ 383	\$ 8,740	\$14,957
Selling, general and administrative .....	\$1,336	\$ 9,540	\$11,458
Interest income .....	\$ —	\$ 5,267	\$12,938
Interest expense .....	\$ 413	\$ 417	\$ 8,307

**See Notes to Consolidated Financial Statements.**



**MSCI INC.**

**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**

	<b>For the fiscal year ended November 30,</b>		
	<u>2009</u>	<u>2008</u>	<u>2007</u>
	(in thousands)		
<b>Net income</b> .....	<u>\$81,801</u>	<u>\$68,268</u>	<u>\$81,111</u>
<b>Other comprehensive income (loss):</b>			
Foreign currency translation adjustments .....	418	(3,576)	(1,252)
Income tax effect .....	(89)	1,343	476
	<u>329</u>	<u>(2,233)</u>	<u>(776)</u>
Unrealized loss in cash flow hedges .....	(1,737)	(3,642)	—
Income tax effect .....	716	1,384	—
	<u>(1,021)</u>	<u>(2,258)</u>	<u>—</u>
Minimum pension liability adjustment .....	—	—	37
Income tax effect .....	—	—	(14)
	<u>—</u>	<u>—</u>	<u>23</u>
Periodic pension adjustment .....	823	(3,489)	—
Income tax effect .....	(367)	851	—
	<u>456</u>	<u>(2,638)</u>	<u>—</u>
<b>Other comprehensive loss, net of tax</b> .....	<u>(236)</u>	<u>(7,129)</u>	<u>(753)</u>
<b>Comprehensive income</b> .....	<u>\$81,565</u>	<u>\$61,139</u>	<u>\$80,358</u>

See Notes to Consolidated Financial Statements.

MSCI INC.

CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY

	Common Stock	Treasury Stock	Additional Paid-in Capital	Retained Earnings (accumulated deficit)	Accumulated Other Comprehensive Income (loss)	Total
	(in thousands)					
<b>Balance at December 1, 2006</b> . . . . .	\$ 29	\$ —	\$ 649,884	\$ 176,121	\$ (322)	\$ 825,712
Net income . . . . .				81,111		81,111
Dividends paid . . . . .			(649,884)	(323,116)		(973,000)
Foreign currency translation adjustment . . . . .					(776)	(776)
Minimum pension liability adjustment . . . . .					23	23
Pension adjustment . . . . .					882	882
Common stock issued . . . . .	971		(971)			—
Compensation payable in common stock and options . . . . .			1,034			1,034
Net proceeds from IPO after underwriting, discounts, commissions and expenses . . . . .			265,035			265,035
<b>Balance at November 30, 2007</b> . . . . .	1,000	—	265,098	(65,884)	(193)	200,021
Net income . . . . .				68,268		68,268
Foreign currency translation adjustment . . . . .					(2,233)	(2,233)
Net changes in unrealized losses on cash flow hedges . . . . .					(2,258)	(2,258)
Measurement date adjustment . . . . .				(172)	(32)	(204)
Pension adjustment . . . . .					(2,638)	(2,638)
Common stock issued . . . . .	1					1
Compensation payable in common stock and options . . . . .			26,127			26,127
Common stock repurchased and held in treasury . . . . .		(681)				(681)
Expenses related to initial public offering . . . . .			(21)			(21)
<b>Balance at November 30, 2008</b> . . . . .	1,001	(681)	291,204	2,212	(7,354)	286,382
Net income . . . . .				81,801		81,801
Foreign currency translation adjustment . . . . .					329	329
Net changes in unrealized losses on cash flow hedges . . . . .					(1,021)	(1,021)
Pension adjustment . . . . .					456	456
Common stock issued in offering . . . . .	38		115,717			115,755
Common stock issued . . . . .	15					15
Compensation payable in common stock and options . . . . .			34,302			34,302
Common stock repurchased and held in treasury . . . . .		(18,487)				(18,487)
Exercise of stock options . . . . .			597			597
Excess tax benefits from employee stock incentive plans . . . . .			6,927			6,927
<b>Balance at November 30, 2009</b> . . . . .	<u>\$1,054</u>	<u>\$(19,168)</u>	<u>\$ 448,747</u>	<u>\$ 84,013</u>	<u>\$(7,590)</u>	<u>\$ 507,056</u>

See Notes to Consolidated Financial Statements.

MSCI INC.

**CONSOLIDATED STATEMENTS OF CASH FLOWS**

	<b>For the fiscal year ended November 30,</b>		
	<b>2009</b>	<b>2008</b>	<b>2007</b>
	(in thousands)		
<b>Cash flows from operating activities</b>			
Net income	\$ 81,801	\$ 68,268	\$ 81,111
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation of property, equipment and leasehold improvements	11,957	4,970	1,475
Amortization of intangible assets	25,554	28,500	26,353
Loss on foreign currency exchange rates	422	4,279	—
Compensation payable in common stock and options	35,161	30,338	1,034
Excess tax benefits from share-based compensation	(6,927)	—	—
Amortization of discount on long-term debt	165	165	—
Amortization of debt origination fees	1,432	1,432	—
Deferred taxes	(14,338)	(7,178)	(22,643)
Provision for (recovery of) bad debts	977	(817)	119
Loss on write down of investment in unconsolidated company	—	3,000	—
Loss on disposal of property, equipment, and leasehold improvements, net	671	188	—
Amortization of discount on U.S. Treasury securities	(560)	—	—
Changes in assets and liabilities:			
Trade receivable	8,560	(7,748)	(15,530)
Due from related parties	1,765	862	35,211
Prepaid and other assets	(3,390)	(9,260)	491
Accounts payable	688	272	—
Payable to related parties	(34,992)	22,292	(47,533)
Deferred revenue	4,618	22,783	22,862
Accrued compensation and related benefits	5,515	(2,183)	8,621
Income taxes payable	—	(15,582)	15,199
Other accrued liabilities	1,499	10,229	3,455
Other	10,364	271	—
<b>Net cash provided by operating activities</b>	<b>130,942</b>	<b>155,081</b>	<b>110,225</b>
<b>Cash flows from investing activities</b>			
Purchase of short-term investments	(563,386)	—	—
Proceeds from the maturity of short-term investments	268,582	—	—
Cash withdrawn (deposited) with related parties	—	137,625	192,606
Purchased property, equipment and leasehold improvements	(13,412)	(25,556)	(535)
<b>Net cash (used in) provided by investing activities</b>	<b>(308,216)</b>	<b>112,069</b>	<b>192,071</b>
<b>Cash flows from financing activities</b>			
Proceeds from public offering of common stock, net of underwriting discount and other direct costs of \$1.3 million	115,755	—	—
Proceeds from initial public offering of common stock, net of underwriting discount and other direct costs of \$24.8 million	—	—	265,035
Proceeds from issuance of long term debt	—	—	423,875
Repayment of long-term debt	(22,250)	(22,250)	—
Payment of issuance costs in connection with long term debt	—	—	(7,974)
Excess tax benefits from share-based compensation	6,927	—	—
Expenses related to initial public offering	—	(21)	—
Repurchase of treasury shares	(18,487)	(681)	—
Proceeds from the exercise of stock options	597	—	—
Payments for cash dividends	—	—	(973,000)
<b>Net cash provided by (used in) financing activities</b>	<b>82,542</b>	<b>(22,952)</b>	<b>(292,064)</b>
<b>Effect of exchange rates on cash and cash equivalents</b>	<b>2,679</b>	<b>(9,939)</b>	<b>(776)</b>
<b>Net (decrease) increase in cash</b>	<b>(92,053)</b>	<b>234,259</b>	<b>9,456</b>
<b>Cash and cash equivalents, beginning of year</b>	<b>268,077</b>	<b>33,818</b>	<b>24,362</b>
<b>Cash and cash equivalents, end of year</b>	<b>\$ 176,024</b>	<b>\$268,077</b>	<b>\$ 33,818</b>
<b>Supplemental disclosure of cash flow information</b>			
Cash paid for interest	\$ 18,253	\$ 25,967	\$ 8,559
Cash paid for income taxes	\$ 61,385	\$ 64,363	\$ 48,991
<b>Supplemental disclosure of non-cash investing activities</b>			
Property, equipment and leasehold improvements in accounts payable and other accrued liabilities	\$ 3,482	\$ 5,935	\$ —

**See Notes to Consolidated Financial Statements.**

## MSCI INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### 1. INTRODUCTION AND BASIS OF PRESENTATION

##### Organization

MSCI Inc. (formerly known as Morgan Stanley Capital International Inc.) together with its wholly-owned subsidiaries (the “Company” or “MSCI”) is a leading global provider of investment decision support tools, including indices and portfolio risk and performance analytics for use by institutions in managing equity, fixed income and multi-asset class portfolios. The Company’s flagship products are its global equity indices marketed under the MSCI brand and its equity portfolio analytics marketed under the Barra brand. The Company’s products are used in many areas of the investment process, including portfolio construction and optimization, performance benchmarking and attribution, risk management and analysis, index-linked investment product creation, asset allocation, investment manager selection and investment research.

MSCI’s primary products consist of equity indices, equity portfolio analytics and multi-asset class portfolio analytics. The Company also has product offerings in the areas of fixed income portfolio analytics and energy and commodity asset valuation analytics. The Company’s products are generally comprised of proprietary index data or proprietary risk data and/or sophisticated software applications. The Company’s index and risk data are created by applying its models and methodologies to market data. The Company’s clients can use its data together with its proprietary software applications, third-party applications or their own applications in their investment processes. The Company’s software applications offer its clients sophisticated portfolio analytics to perform in-depth analysis of their portfolios, using its risk data, the client’s portfolio data and fundamental and market data. The Company’s products are marketed under three leading brands. The Company’s index products are typically branded “MSCI.” The Company’s portfolio analytics products are typically branded “Barra.” The Company’s energy and commodity asset valuation analytics products are typically branded “FEA.”

##### *Adoption of the FASB Accounting Standards Codification*

In June 2009, the Financial Accounting Standards Board (“FASB”) issued Accounting Standards Codification Update No. 2009-01 (“ASU No. 2009-01”), “*Topic 105—Generally Accepted Accounting Principles*,” which amends the Accounting Standards Codification (“ASC”) for the issuance of Statement of Financial Accounting Standards No. 168 (“SFAS No. 168”), “*The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles*.” ASU No. 2009-01 includes SFAS No. 168 in its entirety and establishes the ASC as the source of authoritative accounting principles recognized by FASB for all nongovernmental entities in the preparation of financial statements in accordance with accounting principles generally accepted in the United States of America (“GAAP”). For Securities and Exchange Commission (“SEC”) registrants, rules and interpretive releases of the SEC under federal securities laws are also considered authoritative sources of GAAP. The guidance is effective for financial statements issued for interim and annual periods ending after September 15, 2009. The Company adopted the ASC for the fiscal year ended November 30, 2009. The adoption had no impact on the Company’s financial reporting. All references to authoritative guidance have been updated to cite relevant ASC Topics, as applicable

##### Basis of Presentation

The consolidated financial statements include the accounts of the Company and its wholly-owned subsidiaries. The Company’s policy is to consolidate all entities in which it owns more than 50% of the outstanding voting stock unless it does not control the entity. It is also the Company’s policy to consolidate any variable interest entity for which the Company is the primary beneficiary, as required by ASC Subtopic 810-10, “*Consolidations*.” For investments in any entities in which the Company owns 50% or less of the outstanding

## MSCI INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

voting stock but in which the Company has significant influence over operating and financial decisions, the Company applies the equity method of accounting. In cases where the Company's investment is less than 20% and significant influence does not exist, such investments are carried at cost.

#### Significant Accounting Policies

##### *Basis of Financial Statements and Use of Estimates*

The Company's consolidated financial statements are prepared in accordance with GAAP. These accounting principles require the Company to make certain estimates and judgments that can affect the reported amounts of assets and liabilities as of the date of the consolidated financial statements, as well as the reported amounts of revenue and expenses during the periods presented. Significant estimates and assumptions made by management include the deferral and recognition of income, the allowance for doubtful accounts, impairment of long-lived assets, accounting for income taxes and other matters that affect the consolidated financial statements and related disclosures. The Company believes that estimates used in the preparation of these consolidated financial statements are reasonable; however, actual results could differ materially from these estimates.

The consolidated statements of income reflect expense allocations for certain corporate functions provided by Morgan Stanley prior to May 22, 2009, including human resources, information technology, accounting, legal and compliance, corporate services, treasury and other services. These allocations are based on what the Company and Morgan Stanley considered reasonable reflections of the utilization levels of these services required in support of the Company's business and are based on methods that include direct time tracking, headcount, inventory metrics and corporate overhead.

Inter-company balances and transactions are eliminated in consolidation.

##### *Change in Presentation*

Certain balances for prior periods have been reclassified to conform to current period presentations. These include the reclassification of \$1,281,000 and \$720,000 from the cost of services category and \$3,689,000 and \$755,000 from the selling, general, and administrative category to the depreciation and amortization of property, equipment and leasehold improvements category on the Consolidated Statements of Income for the years ended November 30, 2008 and 2007, respectively.

##### *Revenue Recognition*

Revenue related to the Company's non-software-related recurring arrangements is recognized pursuant to the requirements of ASC Subtopic 605-25, "*Revenue Arrangements with Multiple Deliverables*." Under the provisions of ASC Subtopic 605-25, transactions with multiple elements should be considered separate units of accounting if all of the following criteria are met:

- The delivered item has stand-alone value to the client,
- There is objective and reliable evidence of the fair value of the undelivered item(s), and
- If the arrangement includes a general right of return, delivery or performance of the undelivered items is considered probable and substantially in the control of the vendor.

## MSCI INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

The Company has signed subscription agreements with all of its clients that set forth the fees paid to the Company by the clients. Further, the Company regularly assesses the receivable balances for each client. The Company's subscription agreements for non-software-related products include provisions that, among other things, allow clients, for no additional fee, to receive updates and modifications which from time to time may be made, for the term of the agreement, typically one year. As the Company currently does not have objective and reliable evidence of the fair value of the undelivered element of the transaction, the Company does not account for the delivered item as a separate element. Accordingly, the Company recognizes revenue ratably over the term of the license agreement.

The Company's software-related recurring revenue arrangements do not require significant modification or customization of any underlying software applications being licensed. Accordingly, the Company recognizes software revenues, excluding the energy and commodity asset valuation analytics products, pursuant to the requirements of ASC Subtopic 985-605, "*Software-Revenue Recognition*." In accordance with ASC Subtopic 985-605, the Company begins to recognize revenue from subscriptions, maintenance and customer technical support, and professional services when all of the following criteria are met: (1) the Company has persuasive evidence of a legally binding arrangement, (2) delivery has occurred, (3) the client fee is deemed fixed or determinable, and (4) collection is probable.

The Company has signed subscription agreements with all of its clients that set forth the fees paid to the Company by the clients. Further, the Company regularly assesses the receivable balances for each client. The Company's subscription agreements for software products include provisions that, among other things, allow clients to receive unspecified future software upgrades for no additional fee as well as the right to use the software products with maintenance for the term of the agreement, typically one year. As the Company does not have vendor specific objective evidence ("VSOE") for these elements (except for the support related to energy and commodity asset valuation products), the Company does not account for these elements separately. Accordingly, except for revenues related to energy and commodity asset valuation products, the Company recognizes revenue ratably over the term of the license agreement.

The Company's software license arrangements generally do not include acceptance provisions. Such provisions generally allow a client to test the software for a defined period of time before committing to license the software. If a license agreement includes an acceptance provision, the Company does not record subscription revenue until the earlier of the receipt of a written customer acceptance or, if not notified by the customer that it is cancelling the license agreement, the expiration of the acceptance period.

For the energy and commodity asset valuation analytics products, the Company uses the residual method to recognize revenue when a product agreement includes one or more elements to be delivered at a future date and VSOE if the fair value of all undelivered elements exists. In virtually all of the Company's contracts, the only element that remains undelivered at the time of delivery of the product is support. The fair value of support is determined based upon the fees paid for the support by clients who purchase support separately. Under the residual method, the fair value of the undelivered element is deferred and the remaining portion of the contract fee is recognized as product revenue. Support fees for these products are recognized ratably over the support period.

The Company applies SEC Staff Accounting Bulletin No. 104, "*Revenue Recognition*" ("SAB 104"), in determining revenue recognition related to clients that use the Company's indices as the basis for certain index-linked investment products such as exchange traded funds or futures contracts. These clients commonly pay the Company a license fee for the use of its intellectual property based on the investment product's assets under management or contract volumes. These fees are calculated based upon estimated assets in the investment product or contract volumes obtained either through independent third-party sources or the most recently reported information of the client.



## MSCI INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

The Company recognizes revenue when all the following criteria are met:

- The client has signed a contract with the Company,
- The service has been rendered,
- The amount of the fee is fixed or determinable based on the terms of the contract, and
- Collectability is reasonably assured.

The Company has signed contracts with all clients that use the Company's indices as the basis for certain index-linked investment products, such as exchange traded funds or futures contracts. The contracts state the terms under which the assets under management fees are to be calculated. These fees are billed in arrears, after the fees have been earned. The fees are earned as the Company supplies the indices to the client. The Company assesses the creditworthiness of these clients prior to entering into a contract and regularly reviews the receivable balances related to them.

#### *Share-Based Compensation*

Certain employees of the Company have received share-based compensation under certain compensation programs. The Company's compensation expense reflects the fair value method of accounting for share-based payments under ASC Subtopic 718-10, "*Compensation-Stock Compensation*." ASC Subtopic 718-10 requires measurement of compensation cost for equity-based awards at fair value and recognition of compensation cost over the service period, net of estimated forfeitures. The fair value of MSCI restricted stock units is determined based on the number of units granted and the grant date fair value of MSCI common stock, measured as the closing price on the date of grant. The fair value of MSCI stock options is determined using the Black-Scholes valuation model and the single grant life method. Under the single grant life method, option awards with graded vesting are valued using a single weighted-average expected option life. Compensation for all stock-based payment awards is recognized using the graded vesting attribution method.

Based on interpretive guidance related to Stock Compensation, the Company's policy is to accrue the estimated cost of share-based awards that were granted to retirement-eligible employees over the course of the current year rather than expensing the awards on the date of grant.

Pursuant to the MSCI Independent Directors' Equity Compensation Plan, directors who are not employees of the Company or Morgan Stanley are entitled to receive an annual grant of \$50,000 each in stock units which are subject to a vesting schedule. The total number of shares authorized to be awarded under the plan is 0.5 million. As of November 30, 2009, approximately 0.4 million class A shares were available for future grant under this plan.

The MSCI Amended and Restated 2007 Equity Incentive Compensation Plan permits the Compensation Committee to make grants of a variety of equity based awards (such as stock, restricted stock, stock units and options) totaling up to 12.5 million shares to eligible recipients, including employees and consultants. No awards are permitted after November 2, 2017. As of November 30, 2009, approximately 7.7 million class A shares were available for future grant under this plan.

**MSCI INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**

***Allowances for Doubtful Accounts***

An allowance for doubtful accounts is recorded when it is probable and estimable that a receivable will not be collected. The allowance for doubtful accounts was approximately \$0.8 million at November 30, 2009, \$0.7 million at November 30, 2008, and \$1.6 million at November 30, 2007. Changes in the allowance for doubtful accounts from December 1, 2006 to November 30, 2009 were as follows:

	<b>Amount</b>
	<b>(in thousands)</b>
Balance as of December 1, 2006 .....	\$1,588
Addition to provision .....	119
Amounts written off .....	(123)
Balance as of November 30, 2007 .....	1,584
Recovery of bad debt .....	(817)
Amounts written off .....	(55)
Balance as of November 30, 2008 .....	712
Addition to provision .....	977
Amounts written off .....	(842)
Balance as of November 30, 2009 .....	\$ 847

***Deferred Revenue***

Deferred revenues represent amounts billed or payments received from customers for services and maintenance in advance of performing the services. The Company's clients normally pay subscription fees annually or quarterly in advance. Deferred revenue is amortized ratably over the service period. Where the contract has not begun or been renewed, deferred revenues and accounts receivable are not recognized.

***Accounting for Income Taxes***

Prior to May 3, 2008, the Company was a member of the Morgan Stanley consolidated group and the Company's taxable income had been included in the consolidated U.S. federal income tax return of Morgan Stanley as well as in returns filed by Morgan Stanley with certain state and local taxing jurisdictions. After May 2, 2008, upon the disposition by Morgan Stanley of some of its equity interest in MSCI, the Company was no longer eligible to join in the filing of a consolidated U.S. federal income tax return with Morgan Stanley, and the Company has filed and will continue to file its U.S. consolidated federal income tax return as a taxable group separate from Morgan Stanley. The Company's foreign income tax returns have been and continue to be filed on a separate company basis. The Company's federal and foreign income tax liability has been computed and presented as if it were a separate taxpaying entity in the periods presented. However, the state and local tax liability presented in these statements reflects the fact that prior to May 22, 2009, when Morgan Stanley disposed of its remaining equity interest in MSCI, the Company was included in certain state consolidated, combined or unitary filings of Morgan Stanley, and that its tax liability was affected by the attributes of the Morgan Stanley combined group. After May 22, 2009, the Company is no longer eligible for inclusion in any state or local consolidated, combined, or unitary return filed by Morgan Stanley and, going forward, the Company will be filing the relevant state income tax returns as a separate taxable group. Where the Company files as a stand-alone taxpayer, the Company's state and local tax filings will reflect its separate filing attributes. Federal income taxes incurred prior to May 3, 2008 and state income taxes incurred prior to May 22, 2009 are remitted to Morgan Stanley pursuant to a tax sharing agreement between the companies.

## MSCI INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

Income tax expense is provided for using the asset and liability method, under which deferred tax assets and deferred tax liabilities are determined based on the temporary differences between the financial statement and income tax bases of assets and liabilities using currently enacted tax rates.

#### ***Research and Development and Software Capitalization***

The Company accounts for research and development (“R&D”) costs in accordance with several accounting pronouncements, including ASC Subtopic 730-10, “*Research and Development*” and ASC Subtopic 985-730, “*Software-Research and Development*.” ASC Subtopic 730-10 requires that R&D generally be expensed as incurred. ASC Subtopic 985-730 specifies that costs incurred internally in researching and developing a computer software product should be charged to expense until technological feasibility has been established for the product. Once technological feasibility is established, all software costs should be capitalized until the product is available for general release to clients. Judgment is required in determining when technological feasibility of a product is established. Costs incurred after technological feasibility is established have not been material, and accordingly, the Company has expensed all research and development costs when incurred. Research and development costs for the fiscal years ended November 30, 2009, 2008, 2007 were approximately \$53.0 million, \$56.5 million and \$57.0 million, respectively, and are included in cost of services in the Consolidated Statements of Income.

#### ***Foreign Currency Translation***

Assets and liabilities of operations having non-U.S. dollar functional currencies are translated at year-end exchange rates, and income statement accounts are translated at weighted average exchange rates for the year. Gains or losses resulting from translating foreign currency financial statements, net of related tax effects, are reflected in accumulated other comprehensive income (loss), a separate component of shareholders’ equity. Gains or losses resulting from foreign currency transactions incurred in currencies other than the local functional currency are included in other expense (income) on the Consolidated Statements of Income.

#### ***Hedging Instruments***

The Company uses swaps to hedge certain interest rate exposures. It does not use derivatives for speculative purposes. The Company applies ASC Subtopic 815-10, “*Derivative and Hedging*,” which establishes accounting and reporting standards for derivative instruments and hedging activities. ASC Subtopic 815-10 requires MSCI to recognize all derivatives as either assets or liabilities in its Consolidated Statements of Financial Position and measure those instruments at fair value. The changes in the fair value of the interest rate swaps are assessed in accordance with ASC Subtopic 815-10 and reflected in the carrying value of the interest rate swaps on the balance sheet. The estimated fair value is based primarily on projected future swap rates.

The Company applies cash flow hedge accounting to interest rate swaps designated as hedges of the variability of future cash flows from floating rate liabilities due to the benchmark interest rate. The Company uses regression analysis to perform an ongoing prospective and retrospective assessment of the effectiveness of these hedging relationships. Changes in fair value of these interest rate swaps are recorded to “net change in cash flow hedges” as a component of accumulated other comprehensive income (loss) in Shareholders’ equity, to the extent they are effective. Amounts recorded to accumulated other comprehensive income (loss) are then reclassified to interest expense as interest on the hedged borrowings is recognized. Any ineffective portion of the change in fair value of these instruments is recorded to interest expense.

## MSCI INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

#### *Treasury Stock*

MSCI holds repurchased shares of its common stock as treasury stock. The Company accounts for treasury stock under the cost method and includes treasury stock as a component of stockholders' equity.

#### *Accumulated Other Comprehensive Income (Loss)*

Accumulated other comprehensive income (loss) includes certain changes in equity that are excluded from net income (loss). Accumulated other comprehensive loss totaled approximately \$7.6 million, \$7.4 million and \$0.2 million as of November 30, 2009, 2008 and 2007, respectively, resulting primarily from cumulative foreign currency translation, fair value calculations of the Company's interest rate swaps and pension adjustments. Accumulated other comprehensive income (loss) has been reflected in the Consolidated Statements of Shareholders' Equity.

#### *Cash and Cash Equivalents*

Cash and cash equivalents consist of demand deposits and money market and U.S. Treasury security investments of three months or less.

#### *Short-term Investments*

Short-term investments include U.S. Treasury securities with maturity dates ranging from 91 to 365 days from the date of purchase. Since the Company has the intent and ability to hold the investments to maturity, these investments are classified as held-to-maturity and are stated at amortized cost plus accrued interest. The changes in the value of these securities, other than impairment charges, are not reported on the consolidated financial statements.

#### *Property, Equipment and Leasehold Improvements*

Property, equipment and leasehold improvements are stated at cost less accumulated depreciation and amortization. Depreciation of furniture and fixtures and computer and communications equipment are provided principally by the straight-line method over the estimated useful life of the asset. Estimates of useful lives are as follows: furniture & fixtures – five years; computer and communications equipment—three to five years. Leasehold improvements are amortized on a straight-line basis over the lesser of the estimated useful life of the asset or, where applicable, the remaining term of the lease, but not exceeding 15 years.

#### *Goodwill*

Goodwill is recorded as part of the Company's acquisitions of businesses when the purchase price exceeds the fair value of the net tangible and separately identifiable intangible assets acquired. The carrying amount of the Company's goodwill is \$ 441.6 million primarily relating to its acquisition of Barra. The Company's goodwill is not amortized, but rather is subject to an impairment test each year, or more often if conditions indicate impairment may have occurred, pursuant to ASC Section 350, "Goodwill and Other Intangible." Goodwill impairment is determined by comparing the fair value of the Company with its book value. If the estimated fair value exceeds the book value, goodwill is not deemed to be impaired. If the estimated fair value is below book value, however, further analysis is required to determine the amount of the impairment. As the Company's fair value exceeded its book value, there was no impairment write-down of the Company's goodwill for the fiscal years ended November 30, 2009, 2008 and 2007.

## MSCI INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

#### *Fair Value of Financial Instruments*

The Company's financial instruments include cash and cash equivalents, cash on deposit with related parties, trade receivables, receivables from related parties, prepaid expenses and certain accrued liabilities and deferred revenue. The carrying value of these financial instruments approximates fair value given their short-term nature.

At November 30, 2009, the fair market value of the Company's debt obligations was \$374.0 million. The fair market value was estimated based on bid quotes available in the over the counter markets. The carrying value of this debt was \$379.7 million.

#### *Impairment of Long-Lived Assets*

The Company reviews long-lived assets and identifiable definite-lived intangible assets for impairment whenever events or changes in circumstances indicate that the carrying amount of these assets may not be recoverable. If the carrying value of the assets exceeds the estimated future undiscounted cash flows, a loss is recorded for the excess of the asset's carrying value over the fair value. To date the Company has not recognized any impairment loss for long-lived assets.

#### *Concentration of Credit Risk*

The Company licenses its products and services to investment managers primarily in the United States, Europe and Asia (primarily Hong Kong and Japan). The Company evaluates the credit of its customers and does not require collateral. The Company maintains reserves on customer accounts where estimated losses may result from the inability of its customers to make required payments.

Financial instruments that may potentially subject the Company to concentrations of credit risk consist principally of cash deposits and short-term investments. At November 30, 2009 and 2008, cash and cash equivalent amounts were \$176.0 million and \$268.1 million, respectively. At November 30, 2009, the Company had invested \$295.3 million in U.S. Treasury Securities with maturity dates ranging from 91 to 365 days from the date of purchase. The Company receives interest at prevailing money market fund rates on its cash deposits.

For the fiscal year ended November 30, 2009, no single customer accounted for 10.0% or more of the Company's operating revenues. For the fiscal years ended November 30, 2008 and 2007, Barclays PLC and its affiliates accounted for 11.0% and 12.6%, respectively, of the Company's operating revenues.

## **2. RECENT ACCOUNTING PRONOUNCEMENTS**

In March 2008, the FASB issued guidance establishing, among other things, the disclosure requirements for derivative instruments and for hedging activities. This guidance is covered under ASC Subtopic 815-10, "*Derivatives and Hedging*." The guidance is effective for fiscal years and interim periods beginning after November 15, 2008. The adoption of this guidance did not have a material impact on the Company's financial reporting.

In June 2008, the FASB issued guidance titled, "*Determining Whether Instruments Granted in Share-Based Payment Transactions Are Participating Securities*." This guidance is covered under ASC Section 260-10-55, "*Earnings Per Share-Overall-Implementation Guidance and Illustrations*." The guidance addresses whether instruments granted in share-based payment transactions are participating securities prior to vesting and,

## MSCI INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

therefore, need to be included in the earnings allocation in computing earnings per share under the two-class method as described ASC Section 260-10-45 “*Earnings Per Share-Overall-Other Presentation Matters.*” Under the guidance, unvested share-based payment awards that contain non-forfeitable rights to dividends or dividend equivalents (whether paid or unpaid) are participating securities and shall be included in the computation of earnings per share pursuant to the two-class method. This guidance is effective for fiscal years beginning after December 15, 2008, and interim periods within those fiscal years. All prior-period earnings per share data presented shall be adjusted retrospectively. Early application is not permitted. The Company is currently evaluating the potential impact of adopting this guidance.

Effective May 31, 2009, the Company adopted three updates which were intended to provide additional application guidance and enhanced disclosures regarding fair value measurements and impairments of securities. They also provide additional guidelines for estimating fair value in accordance with fair value accounting. The first update, as codified in ASC Subtopic 820-10, “*Fair Value Measurements and Disclosures,*” provides additional guidelines for estimating fair value in accordance with fair value accounting. The second accounting update, as codified in ASC Subtopic, 320-10, “*Investments-Debt and Equity Securities,*” changes accounting requirements for other-than-temporary-impairment (OTTI) for debt securities by replacing the current requirement that a holder have the positive intent and ability to hold an impaired security to recovery in order to conclude an impairment was temporary with a requirement that an entity conclude it does not intend to sell an impaired security and it will not be required to sell the security before the recovery of its amortized cost basis. The third accounting update, as codified in ASC Subtopic 825-10, “*Financial Instruments,*” increases the frequency of fair value disclosures. These updates were effective for years and interim periods ended after June 15, 2009 with early adoption permitted for periods ending after March 15, 2009. The adoption of these accounting updates did not have a material impact on the Company’s financial reporting.

In May 2009, the FASB issued guidance establishing general standards of accounting for, and disclosure of, events that occur after the balance sheet date but before financial statements are issued or are available to be issued. This guidance is covered under ASC Subtopic 855-10, “*Subsequent Events.*” In particular, this statement sets forth: (1) the period after the balance sheet date during which management of a reporting entity should evaluate events or transactions that may occur for potential recognition or disclosure in the financial statements, (2) the circumstances under which an entity should recognize events or transactions occurring after the balance sheet date in its financial statements and (3) the disclosures that an entity should make about events or transactions that occurred after the balance sheet date. The adoption of this guidance did not have a material effect on the Company’s financial reporting.

In October 2009 the FASB issued ASU No. 2009-13 “*Revenue Recognition (Topic 605): Multiple-Deliverable Revenue Arrangements,*” or ASU No. 2009-13. ASU No. 2009-13 addresses how to determine whether an arrangement involving multiple deliverables contains more than one unit of accounting and how the arrangement consideration should be allocated among the separate units of accounting. ASU No. 2009-13 will be effective for the Company’s fiscal year 2011 with early adoption permitted. The guidance may be applied retrospectively or prospectively for new or materially modified arrangements. The Company is currently assessing the impact that this guidance will have on its financial reporting.

In October 2009 the FASB issued ASU No. 2009-14 “*Software (Topic 985): Certain Revenue Arrangements That Include Software Elements,*” or ASU No. 2009-14. ASU No. 2009-14 modifies the scope of the software revenue recognition guidance to exclude (a) non-software components of tangible products and (b) software components of tangible products that are sold, licensed or leased with tangible products when the software components and non-software components of the tangible product function together to deliver the tangible product’s essential functionality. ASU No. 2009-14 will be effective for the Company’s fiscal year 2011 with



**MSCI INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**

early adoption permitted. The guidance may be applied retrospectively or prospectively for new or materially modified arrangements. The Company is currently assessing the impact that this guidance will have on its financial reporting.

See Note 1, “—Adoption of the FASB Accounting Standards Codification” for the discussion of ASU No. 2009-01.

**3. EARNINGS PER COMMON SHARE**

Basic and diluted earnings per common share (“EPS”) are computed by dividing net income by the weighted average number of common shares outstanding during the period. Diluted weighted average common shares includes vested and unvested stock options and unvested restricted stock awards. There were 508,613 stock options excluded from the calculation of diluted earnings per share during the fiscal years ended November 30, 2009 and 2008 as their effect would have been antidilutive. No stock options or restricted stock awards were excluded from the calculation of diluted earnings per share for the year ended November 30, 2007.

The following table sets forth the computation of earnings per share (in thousands except per share data):

	<u>For the fiscal year ended November 30,</u>		
	<u>2009</u>	<u>2008</u>	<u>2007</u>
Net income .....	<u>\$ 81,801</u>	<u>\$ 68,268</u>	<u>\$81,111</u>
Basic weighted average common stock outstanding .....	<u>100,607</u>	<u>100,037</u>	<u>84,608</u>
Basic weighted average common stock outstanding .....	100,607	100,037	84,608
Effect of dilutive securities:			
Stock options and restricted stock units .....	<u>1,868</u>	<u>1,157</u>	<u>16</u>
Diluted weighted average common shares outstanding .....	<u>102,475</u>	<u>101,194</u>	<u>84,624</u>
<b>Earnings per basic common share</b> .....	<u>\$ 0.81</u>	<u>\$ 0.68</u>	<u>\$ 0.96</u>
<b>Earnings per diluted common share</b> .....	<u>\$ 0.80</u>	<u>\$ 0.67</u>	<u>\$ 0.96</u>

**4. SHORT-TERM INVESTMENTS**

Short-term investments include U.S. Treasury securities with maturity dates ranging from 91 to 365 days from the date of purchase. Since the Company has the intent and ability to hold the investments to maturity, these investments are classified as held-to-maturity and are stated at amortized cost plus accrued interest. The changes in the value of these securities, other than impairment charges, are not reported on the consolidated financial statements.

As of November 30, 2009, the carrying value of the short-term investments was \$295.3 million. The Company held no short-term investments at November 30, 2008.

The carrying value and fair value of securities held-to-maturity at November 30th, 2009 were as follows:

<u>In thousands</u>	<u>Amortized cost</u>	<u>Gross unrecognized gains</u>	<u>Gross unrecognized losses</u>	<u>Fair value</u>
<b>Debt securities held-to-maturity</b>				
U.S. Treasury securities .....	<u>\$295,304</u>	<u>\$264</u>	<u>\$—</u>	<u>\$295,568</u>

## MSCI INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

None of the Company's investments in held-to-maturity securities have been in an unrealized loss position as of November 30, 2009.

#### *Evaluating Investments for Other-than-Temporary Impairments*

If the fair value of the Company's U.S. Treasury security investments is less than the amortized cost at the balance sheet date, the Company assesses whether the impairment is other than temporary. As the Company currently invests only in U.S. Treasury securities with a short duration (less than one year) and intends to hold these investments to maturity, it would take a significant decline in fair value and U.S. economic conditions for the Company to determine that these investments are other than temporarily impaired.

Additionally, management assesses whether it intends to sell or would more-likely-than-not be required to sell the investment before the expected recovery of the amortized cost basis. Management has asserted that it has no intent to sell and that it believes it is more-likely-than-not that it will not be required to sell the investment before recovery of its amortized cost basis.

As of November 30, 2009, no other than temporary impairment has been recorded on any of the Company's investments.

#### **5. LONG TERM DEBT**

On November 14, 2007, the Company entered into a secured \$500.0 million credit facility with Morgan Stanley Senior Funding, Inc. and Bank of America, N.A., as agents for a syndicate of lenders, and other lenders party thereto pursuant to a credit agreement dated as of November 20, 2007 (the "Credit Facility"). The Credit Facility consisted of a \$425.0 million term loan facility and a \$75.0 million revolving credit facility. The revolving credit facility is available for working capital requirements and other general corporate purposes (including the financing of permitted acquisitions), subject to certain conditions. Outstanding borrowings under the Credit Facility initially accrued interest at (i) LIBOR plus a fixed margin of 2.50% in the case of the term loan A facility and the revolving credit facility and 3.00% in the case of the term loan B facility or (ii) the base rate plus a fixed margin of 1.50% in the case of the term loan A facility and the revolving credit facility and 2.00% in the case of the term loan B facility. In April 2008 and again in July 2008, the Company's fixed margin rate was reduced by 0.25%. During the fiscal year ended November 30, 2009, the Company exercised its rights and chose to have a portion of both the term loan A facility and term loan B facility referenced to the one month LIBOR rates while the remaining portions continued to reference the three month LIBOR rates. The weighted average rate on the term loan A facility and term loan B facility was 2.95% and 3.57%, respectively, for the fiscal year ended November 30, 2009. Principal repayment requirements are paid quarterly in February, May, August and November. Interest on the principal is required to be paid either every three months in February, May, August and November or monthly, depending on whether the referenced LIBOR rates are three-month or one-month LIBOR rates. The term loan A facility and the term loan B facility will mature on November 20, 2012 and November 20, 2014, respectively. The revolving credit facility matures on November 20, 2012.

In connection with entering into the Credit Facility, the Company recorded origination fees of \$8.0 million which are being amortized over five to seven years. At November 30, 2009, \$5.1 million of the origination fees remain unamortized.

The Credit Facility is guaranteed by each of the Company's direct and indirect wholly-owned domestic subsidiaries and secured by substantially all of the shares of the capital stock of the Company's present and future domestic subsidiaries and up to 65% of the shares of capital stock of its foreign subsidiaries, substantially all of the Company's and its domestic subsidiaries' present and future property and assets. In addition, the Credit Facility contains restrictive covenants.

**MSCI INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**

Current maturities of long term debt at November 30, 2009 was \$42.1 million, net of \$0.2 million discount at November 30, 2009. Long term debt, net of current maturities was \$337.6 million, net of \$0.6 million discount at November 30, 2009. During the fiscal years ended November 30, 2009 and 2008, \$0.2 million of the debt discount was amortized.

The aggregate amount of all long term debt to be repaid for the years following November 30, 2009, is as follows:

<u>For the fiscal year ended November 30,</u>	<u>Amount</u> <u>(in thousands)</u>
2010 .....	\$ 42,250
2011 .....	42,250
2012 .....	82,250
2013 .....	2,250
2014 .....	211,500
Thereafter .....	—
Total .....	<u>\$380,500</u>

*Derivative Instruments.* The Company manages its interest rate risk by using derivative instruments in the form of interest rate swaps designed to reduce interest rate risk by effectively converting a portion of floating-rate debt into fixed rate debt. This action reduces the Company’s risk of incurring higher interest costs in periods of rising interest rates and improves the overall balance between floating and fixed-rate debt. On February 13, 2008, the Company entered into interest rate swap agreements through the end of 2010 for an aggregate notional principal amount of \$251.7 million. The effective fixed rate on the aggregate notional principal amount swapped of \$229.3 million for the year ended November 30, 2009 was 5.29%. These interest rate swaps are designated as cash flow hedges and qualify for hedge accounting treatment under ASC Subtopic 815-10, “*Derivatives and Hedging.*”

In accordance with ASC Subtopic 815-10, the Company’s derivative instruments are recorded as assets or liabilities at fair value. Changes in fair value derivatives that have been designated as cash flow hedges are included in “unrealized losses on cash flow hedges” as a component of “other comprehensive income” to the extent of the effectiveness of such hedging instruments. Any ineffective portion of the change in fair value of such hedging instruments would be included in the Consolidated Statements of Income in “interest (income) expense.” No hedge ineffectiveness on cash flow hedges was recognized during the fiscal year ended November 30, 2009. Gains and losses are reclassified from “accumulated other comprehensive loss” to the Consolidated Statement of Income in the period the hedged transaction affects earnings.

Amounts reported in “accumulated other comprehensive loss” related to derivatives will be reclassified to “interest expense” as interest payments are made on the Company’s variable-rate debt. Over the next twelve months, the Company estimates that \$5.4 million will be reclassified as an increase to interest expense.

The gross carrying values of the interest rate contracts as of November 30, 2009 were \$5.4 million and were recorded in other accrued liabilities on the Consolidated Statements of Financial Condition.

For the year ended November 30, 2009, a loss of \$1.7 million was recognized on the effective portion of these interest rate contracts in accumulated other comprehensive income on the Consolidated Statements of Financial Condition. For the fiscal year ended November 30, 2009, the amount of loss on the effective portion of these interest rate contracts reclassified from accumulated other comprehensive income into interest expense on the Consolidated Statements of Income was \$4.2 million.

MSCI INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

*Credit-risk-related contingent features.* The Company has agreements with each of its derivative counterparties that contain cross-default provisions whereby if the Company defaults on any of its indebtedness, the Company could also be declared in default on its derivative obligations.

As of November 30, 2009, the fair value of derivatives in a liability position related to these agreements was \$5.4 million. As of November 30, 2009, the Company has not posted any collateral related to these agreements. If the Company breached any of these provisions it would be required to settle its obligations under the agreements at their termination value of \$5.4 million.

**6. RELATED PARTY TRANSACTIONS**

Prior to May 22, 2009, Morgan Stanley owned a controlling interest in the Company and, as such, was treated as a related party. On May 22, 2009, Morgan Stanley sold all of its remaining shares of the Company's stock. At that time, Morgan Stanley ceased to be a related party and all subsequent transactions between Morgan Stanley and MSCI are accounted for, and presented as, third party transactions.

*Receivables from Related Parties and Interest Income.* At November 30, 2009, there are no related party receivables. Receivable amounts from Morgan Stanley of \$0.8 million are included in trade receivables at November 30, 2009. At November 30, 2008, related party receivables of \$1.8 million consisted of amounts due to the Company for sales of products and services to Morgan Stanley. The receivable amounts were unsecured, bore interest at Morgan Stanley's internal prevailing rates and were payable on demand. Prior to July 1, 2008, the Company deposited substantially all of its excess funds with Morgan Stanley. The Company did not earn interest from Morgan Stanley during the fiscal year ended November 30, 2009. Interest earned on both cash on deposit with Morgan Stanley and related party receivables for the years ended November 30, 2008 and 2007 totaled approximately \$5.3 million and \$12.9 million, respectively.

*Revenues*

Morgan Stanley or its affiliates and Capital Group International, Inc. or its affiliates subscribe to, in the normal course of business, certain of the Company's products. Historically, Morgan Stanley and Capital Group International, Inc. were entitled to a 15% discount on certain of the Company's products and Capital Group International, Inc. was entitled to most favored nation treatment in certain circumstances. Capital Group International, Inc. received this 15% discount with respect to one of its contracts with the Company, which terminated on August 31, 2009. Morgan Stanley does not receive this 15% discount under any of its outstanding contracts with the Company, but it does receive discounts consistent with those available to comparable clients. Although Morgan Stanley and Capital Group International, Inc. have not been entitled to the historic 15% discount on contracts entered into since completion of the Company's initial public offering, in the course of renegotiating their contracts upon termination, they may receive a discount similar to those available to comparable clients. Revenues recognized by the Company from subscription to the Company's products by related parties for the fiscal years ended November 30, 2009, 2008 and 2007 are set forth below:

	For the fiscal year ended November 30,		
	2009	2008	2007
	(in thousands)		
Morgan Stanley and its affiliates <sup>(1)</sup> . . . . .	\$5,284	\$12,413	\$12,423
Capital Group International, Inc. and its affiliates <sup>(2)</sup> . . . . .	—	—	1,827
Total . . . . .	<u>\$5,284</u>	<u>\$12,413</u>	<u>\$14,250</u>

**MSCI INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**

- (1) Morgan Stanley divested its investment in MSCI on May 22, 2009 and is not considered a related party subsequent to that date.
- (2) Capital Group International divested its investment in MSCI during the fiscal year ended November 30, 2008 and was not considered a related party since the fiscal year ended November 30, 2007.

*Administrative Expenses*

Morgan Stanley affiliates have invoiced administrative expenses to the Company relating to services provided by Morgan Stanley personnel. The charges for staff services provided by Morgan Stanley affiliates for the fiscal years ended November 30, 2009, 2008 and 2007 were \$1.7 million, \$18.3 million and \$26.4 million, respectively.

*Payables to Related Parties*

At November 30, 2009, there are no payables to related parties. Payable amounts to Morgan Stanley of \$1.6 million are included in accounts payable at November 30, 2009. At November 30, 2008, payables to related parties were \$35.0 million and consisted of amounts due to Morgan Stanley affiliates for the Company's expenses, income taxes and prepayments for the Company's services. The amounts outstanding were unsecured, bore interest at Morgan Stanley's internal prevailing rates and were payable on demand. Interest expense on these payables for the fiscal years ended November 30, 2009, 2008 and 2007 was \$0.4 million, \$0.4 million and \$8.3 million, respectively.

**7. PROPERTY, EQUIPMENT AND LEASEHOLD IMPROVEMENTS**

Property, equipment and leasehold improvements at November 30, 2009 and 2008 consisted of the following:

	<b>As of November 30,</b>	
	<b>2009</b>	<b>2008</b>
	<b>(in thousands)</b>	
Computer & related equipment .....	\$ 38,773	\$ 28,112
Furniture & fixtures .....	3,004	2,163
Leasehold improvements .....	13,947	10,879
Work-in-process .....	155	1,362
Subtotal .....	55,879	42,516
Accumulated depreciation and amortization .....	(26,498)	(14,069)
Property, equipment and leasehold improvements, net .....	<b>\$ 29,381</b>	<b>\$ 28,447</b>

Depreciation and amortization expense of property, equipment and leasehold improvements was \$12.0 million, \$5.0 million and \$1.5 million for the fiscal years ended November 30, 2009, 2008 and 2007, respectively.

**8. INTANGIBLE ASSETS**

The Company amortizes definite-lived intangible assets over their estimated useful lives. Amortizable intangible assets are tested for impairment when impairment indicators are present, and, if impaired, written down to fair value based on either discounted cash flows or appraised values. Management performed an impairment test in accordance with ASC Section 360-10-35, "Impairment or Disposal of Long-Lived Assets," and determined there was no impairment. The Company has no indefinite-lived intangibles.

**MSCI INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**

Amortization expense related to intangible assets for the fiscal years ended November 30, 2009, 2008 and 2007 was approximately \$25.6 million, \$28.5 million and \$26.4 million, respectively.

In the fiscal year ended November 30, 2009, the Company retired \$0.1 million of intangible assets due to the expiration of non-compete clauses. At retirement, these assets were fully amortized.

The gross carrying amounts and accumulated amortization totals related to the Company's identifiable intangible assets are as follows:

	<u>Gross Carrying Value</u>	<u>Accumulated Amortization</u> (in thousands)	<u>Net Carrying Value</u>
As of November 30, 2009			
Technology/software .....	\$140,678	(109,090)	31,588
Trademarks .....	102,220	(26,611)	75,609
Customer relationships .....	25,880	(12,888)	12,992
Non-competes .....	—	—	—
Total .....	<u>\$268,778</u>	<u>(148,589)</u>	<u>120,189</u>
As of November 30, 2008			
Technology/software .....	\$140,800	\$ (90,077)	\$ 50,723
Trademarks .....	102,220	(21,884)	80,336
Customer relationships .....	25,880	(11,032)	14,848
Non-competes .....	50	(50)	—
Total .....	<u>\$268,950</u>	<u>\$(123,043)</u>	<u>\$145,907</u>

Estimated amortization expense for succeeding years is presented below:

<u>Fiscal Year</u>	<u>Amortization Expense</u> (in thousands)
2010 .....	17,111
2011 .....	17,111
2012 .....	17,110
2013 .....	6,582
2014 .....	6,582
Thereafter .....	55,693
Total .....	<u>\$120,189</u>

**9. LEASE COMMITMENTS**

The Company leases facilities under non-cancelable operating lease agreements. Future minimum commitments for these operating leases in place as of November 30, 2009 are as follows:

<u>Fiscal Year</u>	<u>Amount</u> (in thousands)
2010 .....	\$13,307
2011 .....	12,038
2012 .....	12,438
2013 .....	11,938
2014 .....	11,112
Thereafter .....	28,306
Total .....	<u>\$89,139</u>



## MSCI INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

The terms of certain lease agreements provide for rental payments on a graduated basis. The Company recognizes rent expense on the straight-line basis over the lease period and has accrued for rent expense incurred but not paid. Rent expense under operating leases and for space the Company utilized for the fiscal years ended November 30, 2009, 2008 and 2007 was \$10.4 million, \$10.7 million and \$10.4 million, respectively. Prior to May 22, 2009, the rent included allocations of services related to the maintenance of the space for those offices in which the Company occupied space in Morgan Stanley's facilities. The cost of these services was not broken out separately.

#### 10. EMPLOYEE BENEFITS

Prior to September 1, 2008, the Company participated in defined benefit pension and other post-retirement plans sponsored by Morgan Stanley for eligible U.S. employees. A supplementary pension plan covering certain executives was directly sponsored by Morgan Stanley. The Company also participated in a separate defined contribution pension plan maintained by Morgan Stanley that covered some of its non-U.S. employees. The assets and obligations under these plans were not separately identifiable for the Company. Discrete, detailed information concerning costs of these plans was not available for the Company, but was part of general and administrative costs allocated by Morgan Stanley included in operating expenses on the statement of income.

Beginning on September 1, 2008, the Company's employees were treated as terminated under plans sponsored by Morgan Stanley. A portion of the Morgan Stanley Employees Retirement Plan, the Swiss pension plan to which the Company was affiliated, was spun-off to a separate plan, the Benefit Plan of MSCI Barra SA, effective September 1, 2008. Costs relating to pension and post-retirement benefit expenses allocated from Morgan Stanley and incurred directly by the Company included in cost of services were \$1.0 million, \$1.8 million and \$2.0 million for the fiscal years ended November 30, 2009, 2008 and 2007, respectively. Amounts included in selling, general and administrative expense related to these pension and post-retirement expenses for the fiscal years ended November 30, 2009, 2008 and 2007 were \$0.3 million, \$0.9 million and \$0.5 million, respectively.

Among other items, ASC Subtopic 715-10, "*Compensation-Retirement Benefits*," requires recognition of the overfunded or underfunded status of an entity's defined benefit and postretirement plans as an asset or liability in the financial statements and requires the measurement of defined benefit and postretirement plan assets and obligations as of the end of the employer's fiscal year. ASC Subtopic 715-10's requirement to use the fiscal year-end date as the measurement date is effective for fiscal year ending November 30, 2008. The Company early adopted the measurement date change in the fiscal year ended November 30, 2008, the impact of which was immaterial.

The following discussion summarizes the Employee benefit plans.

***Pension and Other Post-retirement Plans.*** Through August 31, 2008, substantially all of the U.S. employees of the Company hired before July 1, 2007 and its U.S. affiliates were covered by a non-contributory, defined benefit pension plan that is qualified under Section 401(a) of the Internal Revenue Code (the "Qualified Plan"). Unfunded supplementary plans (the "Supplemental Plans") covered certain executives. These pension plans generally provided pension benefits that were based on each employee's years of credited service and on compensation levels specified in the plans. Morgan Stanley's policy was to fund at least the amounts sufficient to meet minimum funding requirements under applicable employee benefit and tax regulations. Liabilities for benefits payable under its Supplemental Plans are accrued by the Company and are funded when paid to the beneficiaries. Morgan Stanley's U.S. Qualified Plan was closed to new participants effective July 1, 2007. In lieu of a defined benefit pension plan, eligible employees who were first hired, rehired or transferred to a U.S. benefits eligible position on or after July 1, 2007 received a retirement contribution into their 401(k) plan. The amount of the retirement contribution was included in the Company's 401(k) cost and was equal to between 2% to 5% of eligible pay based on years of service as of the prior December 31.



**MSCI INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**

period, with one-third vesting on January 8, 2010, January 10, 2011 and January 9, 2012, respectively. Approximately \$4.2 million of this grant was awarded to retirement-eligible employees under the award terms. Based on interpretive guidance related to ASC Subtopic 718-10, the Company accrues the estimated cost of these awards over the course of the fiscal year in which the award is earned. As such, the Company accrued the estimated cost of the fiscal 2008 Bonus Award granted to retirement-eligible employees in the fiscal year ended November 30, 2008 rather than expensing the awards on the date of grant.

In December 2009, the Company, as a component of the 2009 annual bonus, awarded a portion of its employees with a grant in the form of restricted stock units (“2009 Bonus Award”). The total number of units granted was 392,626. The aggregate value of the grants was approximately \$13.2 million. Approximately \$5.1 million was awarded to retirement eligible employees under the award terms and was expensed in the fiscal year ended November 30, 2009.

For the Founders Grant Award, all or a portion of the award may be cancelled in certain limited situations, including termination for cause, if employment is terminated before the end of the relevant restriction period. For the 2008 Bonus Award, all or a portion of the award may be cancelled if employment is terminated for certain reasons before the end of the relevant restriction period for non-retirement-eligible employees.

In connection with awards under its equity-based compensation and benefit plans, the Company is authorized to issue shares of its common stock held in treasury or newly issued shares.

The components of share-based compensation expense related to the awards to Company employees and directors who are not employees of the Company or Morgan Stanley of restricted stock units (representing shares of MSCI common stock) and options to purchase MSCI common stock, as applicable, are presented below (in thousands):

<u>For the fiscal years ended</u>	<u>November 30, 2009</u>	<u>November 30, 2008</u>	<u>November 30, 2007</u>
Deferred stock .....	\$28,988	\$24,318	\$ 839
Stock options .....	6,174	6,020	195
Total .....	<u>\$35,162</u>	<u>\$30,338</u>	<u>\$1,034</u>

The amount of this expense included in cost of services for the fiscal years ended November 30, 2009, 2008 and 2007 was \$12.2 million, \$10.0 million and \$0.2 million, respectively. The amount of this expense included in selling, general and administrative expense for the years ended November 30, 2009, 2008 and 2007 was \$23.0 million, \$20.4 million and \$0.8 million, respectively.

The tax benefits for share-based compensation expense related to deferred stock and stock options granted to Company employees and to directors who are not employees of the Company or Morgan Stanley were \$6.9 million for the year ended November 30, 2009. No tax benefits for share-based compensation expense were recognized for the years ended November 30, 2008 and 2007.

As of November 30, 2009, approximately \$14.7 million of compensation cost related to MSCI unvested share-based awards granted to the Company’s employees and to directors who are not employees of the Company or Morgan Stanley had not yet been recognized. The unrecognized compensation cost relating to unvested stock-based awards expected to vest will be recognized primarily over the next one to two years.

In connection with awards under its equity-based compensation and benefit plans, the Company is authorized to issue shares of its class a common stock. As of November 30, 2009, approximately 8.1 million class A shares were available for future grant under these plans.

**MSCI INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**

*Deferred Stock Awards.* Certain Company employees have been granted deferred stock awards pursuant to its share-based compensation plan. The plan provides for the deferral of a portion of certain employees' discretionary compensation with awards made in the form of the right to receive restricted stock units. Recipients of deferred stock generally have rights to receive dividend equivalents that are not subject to vesting.

The following table sets forth activity concerning the Company's vested and unvested restricted stock units applicable to its employees (share data in thousands):

<u>For the Fiscal Year Ended November 30, 2009</u>	<u>Number of Shares</u>	<u>Weighted Average Price</u>
Restricted stock units at beginning of year . . . . .	2,757	\$18.02
Granted . . . . .	607	\$15.90
Conversion to common stock . . . . .	(1,446)	\$18.01
Canceled . . . . .	<u>(31)</u>	\$17.45
Restricted stock units at end of year <sup>(1)</sup> . . . . .	<u>1,887</u>	\$17.36

(1) As of November 30, 2009, approximately 1.7 million restricted stock units, with a weighted average price of \$17.34, were vested or expected to vest.

The total fair value of restricted stock units held by the Company's employees converted to MSCI common stock during the fiscal year ended November 30, 2009 and 2008 was \$45.3 million and \$1.9 million, respectively. No restricted stock units held by the Company's employees converted to MSCI common stock during the year ended November 30, 2007.

The following table sets forth activity concerning the Company's vested and unvested restricted stock units related to its employees (share data in thousands):

<u>For the Fiscal Year Ended November 30, 2009</u>	<u>Number of Shares</u>	<u>Weighted Average Grant Date Fair Value</u>
Unvested restricted stock units at beginning of year . . . . .	2,757	\$18.02
Granted . . . . .	607	\$15.90
Vested . . . . .	(1,708)	\$17.68
Canceled . . . . .	<u>(31)</u>	\$17.45
Unvested restricted stock units at end of year <sup>(1)</sup> . . . . .	<u>1,625</u>	\$17.60
Expected to vest . . . . .	<u>1,401</u>	\$17.49

(1) Unvested restricted stock units represent awards where recipients have yet to satisfy either the explicit vesting terms or retirement-eligibility requirements.

*Stock Option Awards.* Certain Company employees have been granted stock options awards pursuant to its share-based compensation plan. The options were granted under the Founders Grant Award and have an exercise price per share equal to the initial public offering price per share and expire ten years from the date of grant, subject to accelerated expiration upon termination of employment.

MSCI INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

The weighted average fair value of MSCI stock options granted to the Company's employees in the year ended November 30, 2007 was \$7.46, utilizing the following weighted average assumptions:

	<u>For the fiscal year ended November 30, 2007</u>
Risk free interest rate . . . . .	4.0%
Expected option life in years . . . . .	6.4
Expected stock price volatility . . . . .	33.5%
Expected dividend yield . . . . .	—

The Company's expected option life for MSCI stock options has been determined using the shortcut method according to SEC Staff Accounting Bulletin No. 107 ("SAB 107"), taking into account the option's weighted vesting period and contractual term. The expected stock price volatility assumption was determined using the historical volatility of MSCI's peers. Because the Company did not have sufficient share price history to calculate the historical volatility of MSCI common stock at the time of option grant, the Company believed that its peers' historical volatility was the most reliable data for the purposes of estimating the expected volatility of its options and was a better indicator of expected volatility than implied volatility or a combined method of determining volatility when developing its assumption of option awards to be settled in MSCI common stock.

The following table sets forth activity concerning MSCI stock options granted to the Company's employees for the fiscal year ended November 30, 2009 (option data and dollar values in thousands, except exercise price):

<u>For the Fiscal Year Ended November 30, 2009</u>	<u>Number of Options</u>	<u>Weighted Average Exercise Price</u>	<u>Weighted Average Remaining Life (Years)</u>	<u>Aggregated Intrinsic Value</u>
Options outstanding at beginning of year . . . . .	2,077	\$18.00	8.96	N/A
Granted . . . . .	—	\$ —	N/A	N/A
Forfeited . . . . .	(9)	\$18.00	N/A	N/A
Conversion to common stock . . . . .	<u>(51)</u>	\$18.00	N/A	N/A
Options outstanding at end of year . . . . .	<u>2,017</u>	\$18.00	7.96	\$25,156
Options exercisable at year end . . . . .	<u>1,042</u>	\$18.00	7.96	\$12,990
Options vested or expected to vest . . . . .	<u>1,912</u>	\$18.00	7.96	\$23,840

The intrinsic value of the stock options exercised by the Company's employees during the year ended November 30, 2009 was \$0.6 million. No stock options were exercised by the Company's employees during the years ended November 30, 2008 and 2007.

*Morgan Stanley Share-based Compensation Awards*

Certain employees of the Company had received share-based compensation under Morgan Stanley's executive compensation programs. The fair value of Morgan Stanley-related restricted stock units was determined based on the number of units granted and the grant date fair value of Morgan Stanley common stock, measured as the volume-weighted average price on the date of grant. The fair value of Morgan Stanley-related stock options is determined using the Black-Scholes valuation model and the single grant life method. Under the single grant life method, option awards with graded vesting are valued using a single weighted-average expected option life.

MSCI INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

The components of share-based compensation expense (net of cancellations) related to Company employees allocated to the Company are presented below:

	For the fiscal year ended November 30,		
	2009	2008	2007
	(in thousands)		
Deferred stock .....	\$602	\$1,594	\$2,857
Stock options .....	128	61	242
Total .....	<u>\$730</u>	<u>\$1,655</u>	<u>\$3,099</u>

The amount of this expense included in cost of services for the fiscal years ended November 30, 2009, 2008 and 2007 was \$0.1 million, \$0.8 million and \$1.7 million, respectively.

The amount of this expense included in selling, general and administrative expense for the fiscal years ended November 30, 2009, 2008 and 2007 was \$0.6 million, \$0.9 million and \$1.4 million, respectively.

*Deferred Stock Awards.* Certain Company employees were granted deferred stock awards pursuant to several Morgan Stanley share-based compensation plans. The plans provide for the deferral of a portion of certain key employees' discretionary compensation with awards made in the form of restricted common stock or the right to receive unrestricted shares of common stock in the future ("restricted stock units"). Awards under these plans are generally subject to vesting over time and to restrictions on sale, transfer or assignment until the end of a specified period, generally five years from date of grant. All or a portion of an award may be canceled if employment is terminated before the end of the relevant vesting period. All or a portion of a vested award also may be canceled in certain limited situations, including termination for cause during the restriction period. Recipients of deferred stock generally have voting rights and receive dividend equivalents that are not subject to vesting.

The following table sets forth activity concerning Morgan Stanley vested and unvested restricted stock units applicable to the Company's employees (share data in thousands):

<u>For the Fiscal Year Ended November 30, 2009</u>	<u>Number of Shares</u>	<u>Weighted Average Price</u>
Restricted stock units at beginning of year .....	41	\$65.22
Conversion to common stock .....	(3)	\$52.19
Canceled .....	<u>—</u>	\$ —
Restricted stock units at end of year <sup>(1)</sup> .....	<u>38</u>	\$66.38

(1) All remaining restricted stock units vested and converted to shares of Morgan Stanley common stock in January 2010.

The total fair value of restricted stock units held by the Company's employees converted to Morgan Stanley common stock during the year ended November 30, 2009, 2008 and 2007 was \$0.1 million, \$11.4 million and \$2.6 million, respectively.



MSCI INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

The following table sets forth activity concerning Morgan Stanley vested and unvested restricted stock units related to the Company's employees (share data in thousands):

<u>For the Fiscal Year Ended November 30, 2009</u>	<u>Number of Shares</u>	<u>Weighted Average Grant Date Fair Value</u>
Unvested restricted stock units at beginning of year .....	20	\$64.81
Vested .....	(20)	\$64.81
Canceled .....	—	\$ —
Unvested restricted stock units at end of year <sup>(1)</sup> .....	<u>—</u>	<u>\$ —</u>

*Stock Option Awards.* Certain Company employees have been granted stock option awards pursuant to several Morgan Stanley share-based compensation plans. The costs associated with the participation in the plans are allocated to the Company and are included in employee compensation and benefits expense. The plans provide for the deferral of a portion of certain employees' discretionary compensation with awards made in the form of stock options generally having an exercise price not less than the fair value of Morgan Stanley common stock on the date of grant. Such stock option awards generally become exercisable over a one- to five-year period and expire 10 years from the date of grant, subject to accelerated expiration upon termination of employment. Stock option awards have vesting, restriction and cancellation provisions that are similar to those in the deferred stock awards.

The weighted average fair value of Morgan Stanley stock options related to the Company's employees granted during the fiscal year ended November 30, 2007 was \$19.12, utilizing the following weighted average assumptions:

<u>For the fiscal year ended</u>	<u>November 30, 2007</u>
Risk free interest rate .....	4.4%
Expected option life in years .....	6.3
Expected stock price volatility .....	23.8%
Expected dividend yield .....	1.4%

The Company's expected option life for Morgan Stanley stock options was determined based upon historical experience. Beginning December 1, 2006, the expected stock price volatility assumption was determined using the implied volatility of exchange traded options, consistent with the guidance in SAB 107. Prior to December 1, 2006, the expected stock price volatility was determined based upon Morgan Stanley's historical stock price data over a time period similar to the expected option life. The Company believed that implied volatility was more reflective of market conditions and a better indicator of expected volatility than historical volatility or a combined method of determining volatility when it developed its assumption of option awards to be settled in Morgan Stanley common stock.

MSCI INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

The following table sets forth activity concerning Morgan Stanley stock options granted to the Company's employees in respect of service provided in the fiscal year ended November 30, 2009 (option data and dollar values in thousands, except exercise price):

<u>For the Fiscal Year Ended November 30, 2009</u>	<u>Number of Options</u>	<u>Weighted Average Exercise Price</u>	<u>Weighted Average Remaining Life</u>	<u>Aggregated Intrinsic Value</u>
Options outstanding at beginning of year . . . . .	266	\$48.83	N/A	N/A
Exercised . . . . .	—	\$ —	N/A	N/A
Canceled . . . . .	<u>(66)</u>	\$44.13	N/A	N/A
Options outstanding at end of year . . . . .	<u>200</u>	\$50.38	3.21	\$—
Options vested and exercisable at end of year . . .	<u>200</u>	\$50.38	3.21	\$—

No Morgan Stanley stock options were exercised by the Company's employees during the year ended November 30, 2009. The intrinsic value of the Morgan Stanley stock options exercised by the Company's employees during the fiscal year ended November 30, 2008 was immaterial and was \$0.9 million during the fiscal year ended November 30, 2007.

**12. INCOME TAXES**

The provision for income taxes (benefits) consisted of (in thousands):

	<u>For the fiscal years ended November 30,</u>		
	<u>2009</u>	<u>2008</u>	<u>2007</u>
Current			
U.S. federal . . . . .	\$ 45,957	\$36,394	\$ 59,608
U.S. state and local . . . . .	10,714	7,586	10,886
Non U.S. . . . .	<u>7,587</u>	<u>4,573</u>	<u>4,261</u>
	64,258	48,553	74,755
Deferred			
U.S. federal . . . . .	(12,940)	(4,631)	(19,630)
U.S. state and local . . . . .	(919)	(1,241)	(1,861)
Non U.S. . . . .	<u>(479)</u>	<u>(1,306)</u>	<u>(1,083)</u>
	(14,338)	(7,178)	(22,574)
Provision for income taxes . . . . .	<u>\$ 49,920</u>	<u>\$41,375</u>	<u>\$ 52,181</u>

Approximately \$17.6 million and \$7.9 million of prepayments for income taxes are reflected in prepaid and other current assets in the Consolidated Statements of Financial Condition as of November 30, 2009 and 2008, respectively.

MSCI INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

The following table reconciles the provision to the U.S. federal statutory income tax rate:

	For the fiscal years ended November 30,		
	2009	2008	2007
U.S. federal statutory income tax rate . . . . .	35.00%	35.00%	35.00%
U.S. state and local income taxes, net of U.S. federal income tax benefits . . . . .	3.63%	3.76%	4.40%
Change in tax rates applicable to non-U.S. earnings . . . . .	(0.64%)	(0.58%)	(1.55%)
Domestic tax credits . . . . .	(0.96%)	(1.85%)	(0.27%)
Other . . . . .	0.87%	1.41%	1.56%
Effective income tax rate . . . . .	<u>37.90%</u>	<u>37.74%</u>	<u>39.14%</u>

Deferred income taxes reflect the net tax effects of temporary differences between the financial reporting and tax bases of assets and liabilities and are measured using the enacted tax rates and laws that will be in effect when such differences are expected to reverse. Significant components of the Company's deferred tax assets and liabilities at November 30, 2009 and November 30, 2008 were as follows (in thousands):

	As of November 30,	
	2009	2008
Deferred tax assets		
Employee compensation and benefit plans . . . . .	\$ 16,587	\$ 14,735
Property, equipment and leasehold improvements, net . . . . .	4,575	2,576
State taxes . . . . .	2,824	605
Interest rate swap . . . . .	2,100	1,384
Foreign taxes . . . . .	1,970	—
Foreign currency translation . . . . .	1,927	2,016
Pension . . . . .	484	1,007
Other . . . . .	1,499	2,294
Total deferred tax assets . . . . .	<u>31,966</u>	<u>24,618</u>
Deferred tax liabilities		
Intangible assets . . . . .	44,655	51,941
Other . . . . .	2,814	3,451
Total deferred tax liabilities . . . . .	<u>47,469</u>	<u>55,392</u>
Net deferred tax liabilities . . . . .	<u>\$(15,503)</u>	<u>\$(30,774)</u>
Net current deferred tax asset . . . . .	\$ 24,577	\$ 18,590
Net non-current deferred tax liabilities . . . . .	<u>(40,080)</u>	<u>(49,364)</u>
Net deferred tax liabilities . . . . .	<u>\$(15,503)</u>	<u>\$(30,774)</u>

Prior to May 3, 2008, the Company was a member of the Morgan Stanley consolidated group and the Company's taxable income was included in the consolidated U.S. federal income tax return of Morgan Stanley and as well as in returns filed by Morgan Stanley with certain state and local taxing jurisdictions. After May 2, 2008, upon the disposition by Morgan Stanley of some of its equity interest in MSCI, the Company was no longer eligible to join in the filing of a consolidated U.S. federal income tax return with Morgan Stanley, and the Company has filed and will continue to file its U.S. consolidated federal income tax return as a taxable group separate from Morgan Stanley. The Company's foreign income tax returns have been, and continue to be, filed

## MSCI INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

on a separate company basis. The Company's federal and foreign income tax liability has been computed and presented as if it were a separate taxpaying entity in the periods presented. However, the state and local tax liability presented in these statements reflects the fact that prior to May 22, 2009, when Morgan Stanley disposed of its remaining equity interest in MSCI, the Company was included in certain state consolidated, combined or unitary filings of Morgan Stanley, and that its tax liability was affected by the attributes of the Morgan Stanley combined group. After May 22, 2009, the Company is no longer eligible for inclusion in any state or local consolidated, combined, or unitary return filed by Morgan Stanley and, going forward, the Company will be filing the relevant state income tax returns as a separate taxable group. Where the Company files as a stand-alone taxpayer, the Company's state and local tax filings will reflect its separate filing attributes. Federal income taxes incurred prior to May 3, 2008 and state income taxes incurred prior to May 22, 2009 are remitted to Morgan Stanley pursuant to a tax sharing agreement between the companies. During the fourth quarter of 2009, the Company paid \$24.1 million to Morgan Stanley to settle the Company's share of tax amounts due pursuant to the tax sharing agreement.

As a result of a settlement entered into in January 2008 by Morgan Stanley with New York State and New York City tax authorities, MSCI will be included in the combined New York State and New York City income tax returns of Morgan Stanley, through July 21, 2008. After July 21, 2008, the Company files as a separate taxpayer in New York State and New York City. When filing as a separate taxpayer, MSCI's New York State and New York City income taxes were lower than when calculated as part of Morgan Stanley's combined state and local income tax return over the applicable period. As a result of the settlement, the Company will have increased taxes for the periods 1999 through 2006. Consequently, the Company recorded an adjustment of \$5.1 million in fiscal 2007 for tax and interest (net of federal tax benefit) relating to tax years 1999 through 2006 to reflect the additional taxes owed. This liability to indemnify Morgan Stanley under the Tax Sharing Agreement was recorded in payable to related parties in the Consolidated Statements of Financial Condition as of November 30, 2008.

Earnings attributable to foreign subsidiaries were approximately \$25.1 million, \$18.4 million and \$13.4 million for the fiscal years ended November 30, 2009, 2008, and 2007, respectively. No provisions for income tax that could occur upon repatriation have been recorded on these earnings. Except to the extent such earnings can be repatriated tax efficiently, they are permanently invested abroad. It is not practicable to determine the amount of income taxes payable in the event all such foreign earnings are repatriated.

The Company regularly assesses the likelihood of additional assessments in each of the taxing jurisdictions in which it files income tax returns. The Company has established unrecognized tax benefits that the Company believes are adequate in relation to the potential for additional assessments. Once established, the Company adjusts unrecognized tax benefits only when more information is available or when an event occurs necessitating a change. The Company believes the resolution of tax matters will not have a material effect on the consolidated financial condition of the Company, although a resolution could have a material impact on the Company's consolidated statement of income for a particular future period and on the Company's effective tax rate for any period in which such resolution occurs.

It is reasonably possible that significant changes in the balance of unrecognized tax benefits may occur within the next 12 months. It is difficult to estimate the range of such changes; however, the Company does not expect that any change in the unrecognized tax benefits would have a material impact on its effective tax rate over the next 12 months.

MSCI INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

The following table presents a reconciliation of the beginning and ending amount of the gross unrecognized tax benefits, excluding interest and penalties, for the fiscal year ended November 30, 2009:

<u>Gross Unrecognized tax benefits</u> (amounts in thousands)	<u>Fiscal Year Ended</u> <u>November 30, 2009</u>
Beginning balance as of December 1, 2008 . . . . .	\$ 2,625
Increases based on tax positions related to the current period . . . . .	466
Increases based on tax positions related to prior periods . . . . .	8,796
Decreases based on tax positions related to prior periods . . . . .	(349)
Increases/ (Decreases) related to settlements with taxing authorities . . . . .	(564)
Increases/(Decreases) related to a lapse of applicable statute of limitations . . . . .	—
Ending balance as of November 30, 2009 . . . . .	<u>\$10,974</u>

The total amount of unrecognized tax benefits was approximately \$6.8 million, net of federal benefit of state issues, competent authority and foreign tax credit offsets, as of November 30, 2009, which, if recognized, would favorably affect the effective tax rate in future periods. The Company recognizes the accrual of interest and penalties related to unrecognized tax benefits in the Provision for Income Taxes in the Consolidated Statements of Income. For the fiscal year ended November 30, 2009, the Company recognized \$0.2 million of interest in the Consolidated Statements of Income. No penalties were accrued.

The Company is under continuous examination by the Internal Revenue Service (“the IRS”) and other tax authorities in certain countries, such as Japan and the United Kingdom, and states in which the Company has significant business operations, such as New York and California. The tax years currently under examination vary by jurisdiction. The IRS is expected to conclude the fieldwork portion of their respective current examinations in the third quarter of 2010.

The following table summarizes the major taxing jurisdictions in which the Company and its affiliates operate and the open tax years for each major jurisdiction:

<u>Tax Jurisdiction</u>	<u>Open Tax</u> <u>Years</u>
United States . . . . .	1999 – 2008
California . . . . .	2004 – 2008
New York State and City . . . . .	2002 – 2008
Hong Kong . . . . .	2002 – 2008
United Kingdom . . . . .	2006 – 2008
Japan . . . . .	2006 – 2008

**13. SEGMENT INFORMATION**

ASC Subtopic 280-10, “*Segment Reporting*,” establishes standards for reporting information about operating segments. Operating segments are defined as components of an enterprise about which separate financial information is available that is evaluated regularly by the chief operating decision maker, or decision-making group, in deciding how to allocate resources and in assessing performance. Based on the Company’s integration and management strategies, the Company leverages common production, development and client coverage teams to create, produce and license investment decision support tools to various types of investment organizations worldwide. On this basis, the Company assesses that it operates in a single business segment.

**MSCI INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**

Revenue by geography is based on the shipping address of the customer.

Long-lived assets consist of property, equipment, leasehold improvements, goodwill and intangible assets, net of accumulated depreciation and amortization.

The following table sets forth revenue and long-lived assets by geographic area:

	2009		2008		2007	
	Revenues	Long-lived Assets	Revenues	Long-lived Assets	Revenues	Long-lived Assets
	(in thousands)					
Americas:						
United States .....	\$212,763	571,052	\$208,884	\$597,254	\$182,573	\$616,856
Other .....	14,425	672	13,048	320	11,232	2
Total Americas .....	<u>227,188</u>	<u>571,724</u>	<u>221,932</u>	<u>597,574</u>	<u>193,805</u>	<u>616,858</u>
EMEA:						
United Kingdom .....	56,232	1,488	55,858	1,572	46,272	482
Other .....	83,922	11,997	85,564	11,722	75,550	2,238
Total EMEA .....	<u>140,154</u>	<u>13,485</u>	<u>141,422</u>	<u>13,294</u>	<u>121,822</u>	<u>2,720</u>
Asia & Australia:						
Japan .....	41,805	503	36,890	483	30,902	120
Other .....	33,801	5,481	30,717	4,626	23,357	578
Total Asia & Australia .....	<u>75,606</u>	<u>5,984</u>	<u>67,607</u>	<u>5,109</u>	<u>54,259</u>	<u>698</u>
Total .....	<u>\$442,948</u>	<u>\$591,193</u>	<u>\$430,961</u>	<u>\$615,977</u>	<u>\$369,886</u>	<u>\$620,276</u>

**14. LEGAL MATTERS**

From time to time, the Company may be party to various litigation matters incidental to the conduct of its business. The Company is not presently party to any legal proceedings the resolution of which the Company believes would have a material adverse effect on its business, operating results, financial condition or cash flows.



MSCI INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

15. QUARTERLY RESULTS OF OPERATIONS (unaudited):

	2009				2008			
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
	(in thousands, except per share data)							
Operating revenues	\$105,915	\$109,375	\$108,868	\$118,790	\$104,951	\$108,195	\$110,399	\$107,416
Cost of services	28,935	29,269	28,247	32,214	30,860	29,636	27,800	35,094
Selling, general and administrative	34,716	34,052	33,525	33,487	31,320	38,005	36,687	32,299
Amortization of intangible assets	6,429	6,428	6,429	6,268	7,125	7,125	7,125	7,125
Depreciation and amortization of property, equipment and leasehold improvements	3,051	2,972	2,869	3,065	484	522	1,268	2,696
Total operating expenses	73,131	72,721	71,070	75,034	69,789	75,288	72,880	77,214
Operating income	32,784	36,654	37,798	43,756	35,162	32,907	37,519	30,202
Interest expense	5,638	4,904	4,628	4,513	8,463	6,668	5,991	5,810
Interest income	(121)	(220)	(373)	(339)	(2,372)	(3,508)	(1,843)	(419)
Other expense (income)	882	(2)	(168)	(71)	336	(638)	3,224	4,435
Other expense (income), net	6,399	4,682	4,087	4,103	6,427	2,522	7,372	9,826
Income before provision for income taxes	26,385	31,972	33,711	39,653	28,735	30,385	30,147	20,376
Provision for income taxes	9,661	12,354	12,787	15,118	10,801	11,754	11,269	7,551
Net income	\$ 16,724	\$ 19,618	\$ 20,924	\$ 24,535	\$ 17,934	\$ 18,631	\$ 18,878	\$ 12,825
Earnings per basic common share	\$ 0.17	\$ 0.20	\$ 0.21	\$ 0.24	\$ 0.18	\$ 0.19	\$ 0.19	\$ 0.13
Earnings per diluted common share	\$ 0.16	\$ 0.19	\$ 0.20	\$ 0.24	\$ 0.18	\$ 0.18	\$ 0.19	\$ 0.13
Weighted average shares outstanding used in computing per share data								
Basic	100,286	100,360	100,402	101,383	100,011	100,026	100,052	100,060
Diluted	101,471	101,915	102,717	103,792	100,728	101,282	101,698	101,067

16. SUBSEQUENT EVENTS

Management of the Company evaluated subsequent events from November 30, 2009 through the January 29, 2010 issuance date of this Form 10-K and determined that there were no reportable subsequent events to be disclosed.

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## EXHIBIT INDEX

<b>Exhibit Number</b>	<b>Description</b>
3.1	Amended and Restated Certificate of Incorporation (filed as Exhibit 3.1 to the Company's Annual Report on Form 10-K for the year ended November 30, 2007 (File No. 001-33812), filed with the SEC on February 28, 2008 and incorporated by reference herein)
3.2	Amended and Restated By-laws (filed as Exhibit 3.1 to the Company's Annual Report on Form 10-K for the year ended November 30, 2007 (File No. 001-33812), filed with the SEC on February 28, 2008 and incorporated by reference herein)
4.1	Form of Senior Debt Indenture (filed as Exhibit 4.1 to the Company's Registration Statement on Form S-3 (File No. 333-159311), filed with the SEC on May 18, 2009 and incorporated by reference herein)
4.2	Form of Subordinated Debt Indenture (filed as Exhibit 4.2 to the Company's Registration Statement on Form S-3 (File No. 333-159311) filed with the SEC on May 18, 2009 and incorporated by reference herein)
10.1†	Index License Agreement for Funds, dated as of March 18, 2000, between Morgan Stanley Capital International and Barclays Global Investors, N.A. (filed as Exhibit 10.1 to the Company's Registration Statement on Form S-1, as amended (File No. 333-144975), filed with the SEC on September 26, 2007 and incorporated by reference herein)
10.2†	Amendment to Index License Agreement for Funds between Morgan Stanley Capital International and Barclays Global Investors, N.A. (filed as Exhibit 10.2 to the Company's Registration Statement on Form S-1, as amended (File No. 333-144975), filed with the SEC on September 26, 2007 and incorporated by reference herein)
10.3†	Letter Agreement to Amend MSCI-BGI Fund Index License Agreement, dated as of June 21, 2001, between Morgan Stanley Capital International Inc. and Barclays Global Investors, N.A. (filed as Exhibit 10.3 to the Company's Registration Statement on Form S-1, as amended (File No. 333-144975), filed with the SEC on September 26, 2007 and incorporated by reference herein)
10.4†	Addendum to the Index License Agreement for Funds, dated as of September 18, 2002, between Morgan Stanley Capital International Inc. and Barclays Global Investors, N.A. (filed as Exhibit 10.4 to the Company's Registration Statement on Form S-1, as amended (File No. 333-144975), filed with the SEC on September 26, 2007 and incorporated by reference herein)
10.5†	Amendment to the Index License Agreement for Funds, dated as of December 3, 2004 between Morgan Stanley Capital International Inc. and Barclays Global Investors, N.A. (filed as Exhibit 10.5 to the Company's Registration Statement on Form S-1, as amended (File No. 333-144975), filed with the SEC on October 26, 2007 and incorporated by reference herein)
10.6†	Amendment to the Index License Agreement for Funds, dated as of May 1, 2005 between Morgan Stanley Capital International Inc. and Barclays Global Investors, N.A. (filed as Exhibit 10.6 to the Company's Registration Statement on Form S-1, as amended (File No. 333-144975), filed with the SEC on September 26, 2007 and incorporated by reference herein)
10.7†	Amendment to the Index License Agreement for Funds, dated as of July 1, 2006, between Morgan Stanley Capital International Inc. and Barclays Global Investors, N.A. (filed as Exhibit 10.7 to the Company's Registration Statement on Form S-1, as amended (File No. 333-144975), with the SEC on October 26, 2007 and incorporated by reference herein)
10.8†	Amendment to Index License Agreement for Funds, dated as of June 5, 2007, between Morgan Stanley Capital International Inc. and Barclays Global Investors, N.A. (filed as Exhibit 10.8 to the Company's Registration Statement on Form S-1, as amended (File No. 333-144975), filed with the SEC on September 26, 2007 and incorporated by reference herein)

Exhibit Number	Description
10.9†	Amendment to Index License Agreement for Funds, dated as of November 7, 2008, between MSCI Inc. and Barclays Global Investors, N.A. (filed as Exhibit 10.9 to the Company's Annual Report on Form 10-K for the year ended November 30, 2009 (File No.001-33812), filed with the SEC on January 29, 2009 and incorporated by reference herein)
10.10††#	Amendment to Index License Agreement for Funds, dated as of December 9, 2008, between MSCI Inc. and Barclays Global Investors, N.A.
10.11#	Amendment to Index License Agreement for Funds, dated as of April 1, 2009, between MSCI Inc. and Barclays Global Investors, N.A.
10.12††#	Amendment to Index License Agreement for Funds, dated as of May 21, 2009, between MSCI Inc. and Barclays Global Investors, N.A.
10.13††#	Amendment to Index License Agreement for Funds, dated as of September 30, 2009, between MSCI Inc. and Barclays Global Investors, N.A.
10.14#	Amendment to Index License Agreement for Funds, dated as of October 6, 2009, between MSCI Inc. and Barclays Global Investors, N.A.
10.15††#	Amendment to Index License Agreement for Funds, dated as of October 27, 2009, between MSCI Inc. and Barclays Global Investors, N.A.
10.16	Trademark License Agreement, dated as of March 18, 2002, between Morgan Stanley Dean Witter & Co. and Morgan Stanley Capital International Inc. (filed as Exhibit 10.9 to the Company's Registration Statement on Form S-1, as amended (File No. 333-144975), filed with the SEC on September 26, 2007 and incorporated by reference herein)
10.17	Amendment No. 1 to Trademark License Agreement, dated July 21, 2008, between Morgan Stanley and MSCI Inc. (filed as Exhibit 10.6 to the Company's Form 10-Q for the period ended August 31, 2008 (File No. 001-33812), filed with the SEC on October 6, 2008 and incorporated by reference herein)
10.18	Intellectual Property Agreement, dated as of November 20, 2007, between Morgan Stanley and MSCI Inc. (filed as Exhibit 10.10 to the Company's Annual Report on Form 10-K for the year ended November 30, 2007 (File No. 001-33812), filed with the SEC on February 28, 2008 and incorporated by reference herein)
10.19	Amendment No. 1 to Intellectual Property Agreement, dated as of July 21, 2008 between Morgan Stanley and MSCI Inc. (filed as Exhibit 10.4 to the company's Quarterly Report on Form 10-Q for the period ended August 31, 2008 (File No. 001-33812), filed with the SEC on October 6, 2008 and incorporated by reference herein)
10.20	Services Agreement, dated as of November 20, 2007, between Morgan Stanley and MSCI Inc. (filed as Exhibit 10.11 to the company's Annual Report on Form 10-K for the year ended November 30, 2007 (File No. 001-33812), filed with the SEC on February 28, 2008 and incorporated by reference herein)
10.21	Amendment No. 1 to Services Agreement, dated as of July 21, 2008, between Morgan Stanley and MSCI Inc. (filed as Exhibit 10.5 to the Company's Quarterly Report on Form 10-Q for the period ended August 31, 2008 (File No. 001-33812), filed with the SEC on October 6, 2008 and incorporated by reference herein)
10.22	Letter Agreement to Services Agreement, dated as of May 22, 2009, between Morgan Stanley and MSCI Inc. (filed as Exhibit 10.3 to the Company's Form 8-K (File No. 001-33812), filed with the SEC on May 22, 2009 and incorporated by reference herein)
10.23	Tax Sharing Agreement, dated as of November 20, 2007, between Morgan Stanley and MSCI Inc. (filed as Exhibit 10.12 to the Company's Annual Report on Form 10-K for the year ended November 30, 2007 (File No. 001-33812), filed with the SEC on February 28, 2008 and incorporated by reference herein)

Exhibit Number	Description
10.24	Shareholder Agreement, dated as of November 20, 2007, between Morgan Stanley and MSCI Inc. (filed as Exhibit 10.13 to the Company's Annual Report on Form 10-K for the year ended November 30, 2007 (File No. 001-33812), filed with the SEC on February 28, 2008 and incorporated by reference herein)
10.25	Amended and Restated Shareholder Agreement, dated as of July 21, 2008, between Morgan Stanley and MSCI Inc. (filed as Exhibit 10.7 to the Company's Quarterly Report on Form 10-Q for the period ended August 31, 2008 (File No. 001-33812), filed with the SEC on October 6, 2008 and incorporated by reference herein)
10.26	Credit Agreement, dated as of November 20, 2007, among MSCI Inc., Morgan Stanley Senior Funding, Inc., Bank of America, N.A. and the other lenders party thereto (filed as Exhibit 10.14 to the Company's Annual Report on Form 10-K for the year ended November 30, 2007 (File No. 001-33812), filed with the SEC on February 28, 2008 and incorporated by reference herein)
10.27	Asset Purchase Agreement, dated July 22, 2008, between MSCI Inc. and Morgan Stanley (filed as Exhibit 10.7 to the Company's Quarterly Report on Form 10-Q for the period ended August 31, 2008 (File No. 001-33812), filed with the SEC on October 6, 2008 and incorporated by reference herein)
10.28	Separation Agreement, dated as of May 22, 2009, between Morgan Stanley and MSCI Inc. (filed as Exhibit 10.1 to the Company's Form 8-K (File No. 001-33812), filed with the SEC on May 22, 2009 and incorporated by reference herein)
10.29	Employee Matters Agreement, dated as of May 22, 2009, between Morgan Stanley and MSCI Inc. (filed as Exhibit 10.2 to the Company's Form 8-K (File No. 001-33812), filed with the SEC on May 22, 2009 and incorporated by reference herein)
10.30**	MSCI Inc. Amended and Restated 2007 Equity Incentive Compensation Plan (filed as Annex B to the Company's Definitive Proxy Statement filed with the SEC on February 28, 2008 (File No. 001-33812) and incorporated by reference herein)
10.31**	MSCI Independent Directors' Equity Compensation Plan (filed as Exhibit 10.16 to the Company's Annual Report on Form 10-K for the year ended November 30, 2007 (File No. 001-33812), filed with the SEC on February 28, 2008 and incorporated by reference herein)
10.32**	MSCI Inc. Performance Formula and Incentive Plan (filed as Annex C to the Company's Definitive Proxy Statement filed with the SEC on February 28, 2008 (File No. 001-33812) and incorporated by reference herein)
10.33**	MSCI Equity Incentive Compensation Plan 2007 Founders Grant Award Certificates for Stock Units (filed as Exhibit 10.17 to the Company's Annual Report on Form 10-K for the year ended November 30, 2007 (File No. 001-33812), filed with the SEC on February 28, 2008 and incorporated by reference herein)
10.34**	MSCI Equity Incentive Compensation Plan 2007 Founders Grant Award Certificates for Stock Units for Named Executive Officers (filed as Exhibit 10.18 to the Company's Annual Report on Form 10-K for the year ended November 30, 2007 (File No. 001-33812), filed with the SEC on February 28, 2008 and incorporated by reference herein)
10.35**	MSCI Equity Incentive Compensation Plan 2007 Founders Grant Award Certificate for Stock Options (filed as Exhibit 10.19 to the Company's Annual Report on Form 10-K for the year ended November 30, 2007 (File No. 001-33812), filed with the SEC on February 28, 2008 and incorporated by reference herein)
10.36**	MSCI Independent Directors' Equity Incentive Compensation Plan 2007 Founders Grant Award Certificate for Stock Options (filed as Exhibit 10.20 to the Company's Annual Report on Form 10-K for the year ended November 30, 2007 (File No. 001-33812), filed with the SEC on February 28, 2008 and incorporated by reference herein)

Exhibit Number	Description
10.37**	Employment Offer Letter, dated as of July 20, 2006, between Michael Neborak and Morgan Stanley Capital International Inc. (filed as Exhibit 10.21 to the Company's Registration Statement on Form S-1, as amended (File No. 333-144975), filed with the SEC on November 6, 2007 and incorporated by reference herein)
10.38**	Summary of Relocation and Expatriate Benefits for C.D. Baer Pettit (filed as Exhibit 10.22 to the Company's Registration Statement on Form S-1, as amended (File No. 333-144975), filed with the SEC on November 6, 2007 and incorporated by reference herein)
10.39**	MSCI Equity Incentive Compensation Plan Form of Award Certificate for Stock Units for Executive Officers and the General Counsel (filed as Exhibit 10.30 to the Company's Annual Report on Form 10-K for the year ended November 30, 2008 (File No. 001-33812), filed with the SEC on January 29, 2009 and incorporated by reference herein)
21.1#	Subsidiaries of the Registrant
23.1#	Consent of Deloitte & Touche LLP
24.1 - 24.7#	Powers of Attorney
31.1***	Rule 13a-14(a) Certification of Chief Executive Officer
31.2***	Rule 13a-14(a) Certification of Chief Financial Officer
32.1***	Section 1350 Certification of Chief Executive Officer and Chief Financial Officer

# Filed herewith.

\*\* Indicates a management compensation plan, contract or arrangement previously filed.

\*\*\* Furnished herewith.

† Confidential treatment has been granted for a portion of this exhibit.

†† Confidential treatment requested.



**Subsidiaries of MSCI Inc.**

<u>NAME</u>	<u>Jurisdiction of Incorporation/Organization</u>
Barra, Inc. . . . .	Delaware
MSCI Limited . . . . .	United Kingdom
MSCI Australia Pty Limited . . . . .	Australia
MSCI Barra Financial Information Consultancy (Shanghai) Limited . . . . .	Shanghai
MSCI Barra SA . . . . .	Switzerland
MSCI Services Private Limited . . . . .	India
MSCI KFT . . . . .	Hungary
MSCI Holdings LLC . . . . .	Delaware
MSCI s. de RL de CV (Mexico) . . . . .	Mexico

**Subsidiaries of Barra, Inc.**

<u>NAME</u>	<u>Jurisdiction of Incorporation/Organization</u>
Barra International, Ltd. . . . .	Delaware
Barra Japan Co., Ltd. . . . .	Japan
Financial Engineering Associates, Inc. . . . .	California

**Subsidiaries of Barra International, Ltd.**

<u>NAME</u>	<u>Jurisdiction of Incorporation/Organization</u>
Investment Performance Objects Pty Limited . . . . .	Australia
BarraConsult, Ltda. . . . .	Brazil

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**CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

We consent to the incorporation by reference in the Registration Statement No. 333-147540 on Form S-8 and the Registration Statement No. 333-159311 on Form S-3 of our reports dated January 29, 2010, relating to the consolidated financial statements of MSCI Inc. and the effectiveness of MSCI Inc.'s internal control over financial reporting, appearing in this Annual Report on Form 10-K of MSCI Inc. for the fiscal year ended November 30, 2009.

/s/ Deloitte & Touche LLP  
New York, New York  
January 29, 2010

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SECTION 302 CERTIFICATION

I, Henry A. Fernandez, certify that:

1. I have reviewed this Annual Report on Form 10-K of MSCI Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15(d)-15(f) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's fourth fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors or (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: January 29, 2010

/s/ Henry A. Fernandez

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Henry A. Fernandez  
Chairman, CEO and President  
(Principal Executive Officer)

SECTION 302 CERTIFICATION

I, Michael K. Neborak, certify that:

1. I have reviewed this Annual Report on Form 10-K of MSCI Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15(d)-15(f) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's fourth fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors or (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: January 29, 2010

/s/ Michael K. Neborak  
\_\_\_\_\_  
Michael K. Neborak  
Chief Financial Officer  
(Principal Financial Officer)



**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In accordance with 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, Henry A. Fernandez, Chairman, CEO and President of MSCI Inc. (the “Registrant”) and Michael K. Neborak, the Chief Financial Officer of the Registrant, each hereby certifies that, to the best of his knowledge:

1. The Registrant’s Annual Report on Form 10-K for the period ended November 30, 2009, to which this Certification is attached as Exhibit 32.1 (the “Periodic Report”), fully complies with the requirements of Section 13(a) or Section 15(d) of the Securities Exchange Act of 1934, as amended; and
2. The information contained in the Periodic Report fairly presents, in all material respects, the financial condition of the Registrant at the end of the period covered by the Periodic Report and results of operations of the Registrant for the periods covered by the Periodic Report.

Date: January 29, 2010

/s/ Henry A. Fernandez

Henry A. Fernandez  
Chairman, CEO and President  
(Principal Executive Officer)

/s/ Michael K. Neborak

Michael K. Neborak  
Chief Financial Officer  
(Principal Financial Officer)

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## Corporate Information

### BOARD OF DIRECTORS

**Henry A. Fernandez**  
Chairman, Chief Executive Officer and President,  
MSCI Inc.

**Benjamin F. duPont<sup>(1)(2)</sup>**  
Founder and President, yet2.com

**Alice W. Handy<sup>(3)</sup>**  
Founder and Chief Executive Officer, Investure

**Catherine R. Kinney<sup>(2)(3)</sup>**  
Former President, New York Stock Exchange

**Linda H. Riefler**  
Global Head of Research, Morgan Stanley

**George W. Siguler<sup>(3)</sup>**  
Co-Founder, Siguler Guff & Company

**Scott M. Sippelle<sup>(1)</sup>**  
President, Westland Ventures, LLC

**Rodolphe M. Vallee<sup>(1)(2)(3)</sup>**  
Chairman and Chief Executive Officer,  
R.L. Vallee, Inc.

<sup>(1)</sup> Member of the Audit Committee

<sup>(2)</sup> Member of the Compensation Committee

<sup>(3)</sup> Member of the Nominating and Corporate  
Governance Committee

### EXECUTIVE OFFICERS

**Henry A. Fernandez**  
Chairman, Chief Executive Officer and President

**David C. Brierwood**  
Chief Operating Officer

**Michael K. Neborak**  
Chief Financial Officer

**C.D. Baer Pettit**  
Head of Client Coverage and Marketing

**Gary Retelny**  
Head of Strategy and Business Development,  
Chief Administrative Officer, Corporate Secretary  
and Head of Internal Audit

### CORPORATE ADDRESS

Street and Mailing Address:  
Wall Street Plaza  
88 Pine Street  
New York, NY 10005  
United States

### Contact Us

Telephone: +1.212.804.3900  
Facsimile: +1.212.785.9639

### REGISTRAR AND TRANSFER AGENT

Mellon Investor Services LLC  
480 Washington Boulevard  
Jersey City, New Jersey 07310-1900  
Telephone: +1.888.328.5390  
Website: [www.melloninvestor.com](http://www.melloninvestor.com)

Inquiries regarding stock transfers or  
address changes should be directed to  
the above transfer agent.

### AUDITORS

Deloitte & Touche LLP  
New York, New York

### STOCK SYMBOL

MSCI Inc.'s stock is traded on  
the New York Stock Exchange under  
the symbol MXB.

### ANNUAL MEETING

The annual meeting of the shareholders  
of MSCI Inc. will be held at the offices  
of Davis Polk & Wardwell LLP  
450 Lexington Avenue, 8th Floor  
New York, New York 10017  
April 8, 2010 at 2:30 PM.

### FORM 10-K / INVESTOR CONTACT

A copy of the Annual Report on Form  
10-K of MSCI Inc., as filed with the  
Securities and Exchange Commission, is  
included in this annual report and is also  
available without charge to shareholders  
upon written request. Requests for  
these items and other investor inquiries  
should be directed to Investor Relations  
at the corporate mailing address. This  
information is also available on MSCI  
Inc.'s website at [www.msribarra.com](http://www.msribarra.com).

MSCI

[WWW.MSCIBARRA.COM](http://WWW.MSCIBARRA.COM)