

MSCI

A Clear View of
Risk and Return

First Quarter 2013 Earnings Presentation

May 1, 2013

Forward-Looking Statements and Other Information

- **Forward-Looking Statements – Safe Harbor Statements**
 - This presentation may contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. You should not place undue reliance on forward-looking statements because they involve known and unknown risks, uncertainties and other factors that are, in some cases, beyond our control and that could materially affect actual results, levels of activity, performance or achievements. For a discussion of risk and uncertainties that could materially affect actual results, levels of activity, performance or achievements, please see the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2012 and its other reports filed with the SEC. The forward-looking statements included in this presentation represent the Company's view as of the date of the presentation. The Company assumes no obligation to publicly update or revise these forward-looking statements for any reason, whether as a result of new information, future events, or otherwise.
- **Other Information**
 - Percentage changes and totals in this presentation may not sum due to rounding.
 - Percentage changes are referenced to the comparable period in 2012, unless otherwise noted.
 - Total sales equals recurring subscription sales and non-recurring sales.
 - Definitions of run rate and retention rate provided on page 14.

Summary of First Quarter 2013 Financial Results

■ Financial results

- Operating revenues increased 10.0% to \$251.9 million, or 5.8% organically¹
- Net income increased 34.1% to \$58.9 million
- Adjusted EBITDA² grew by 8.0% to \$110.1 million
- Diluted EPS rose 37.1% to \$0.48
- Adjusted EPS³ rose 29.5% to \$0.57

■ Run Rate growth of 6.9%

- Index and ESG subscription run rate up 23.6%, or 9.5% organically¹
- Excluding Vanguard ETFs from Q1'12 and Q1'13, ABF run rate grew by 17.4%, aided by \$13.8 billion of inflows during Q1'13 and market appreciation of \$7.8 billion
- Governance segment contributing to organic growth
- Portfolio management analytics challenges continue

■ Balanced capital deployment

- InvestorForce acquisition strengthens our service offering to pension consultants
- CFRA sale sharpens focus of Governance unit
- \$100 million ASR remains ongoing
- Repaid \$26 million in debt to lower interest cost by 25 bps

(1) For the purposes of calculating organic revenue growth, comparisons exclude revenues from the acquisitions of IPD and InvestorForce. For the purposes of calculating organic run rate growth, comparisons exclude the run rate from the acquisitions of IPD and InvestorForce as well as the run rate of the CFRA disposition.

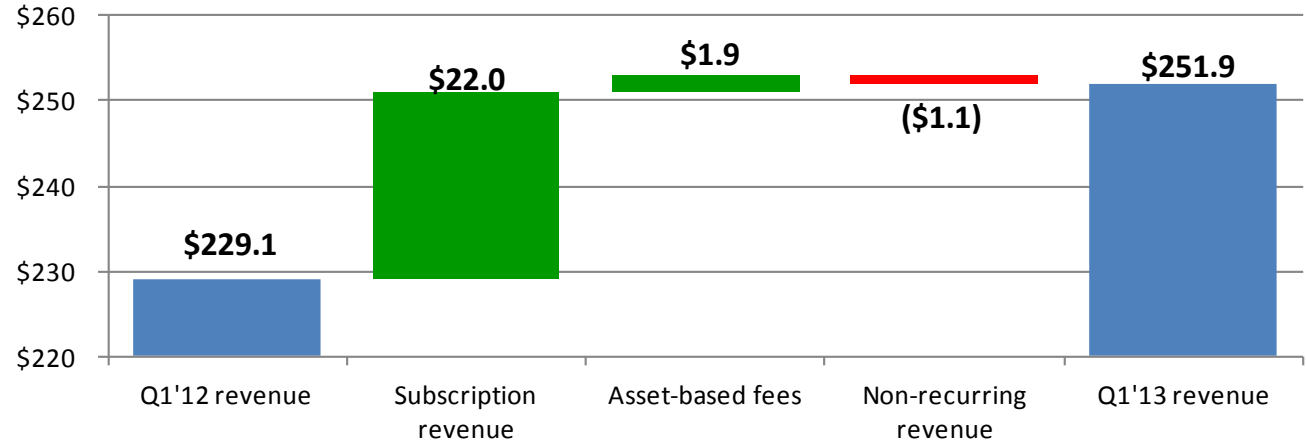
(2) Net income before provision for income taxes, depreciation and amortization, other net expense and income, non-recurring stock-based compensation and restructuring costs. Please see pages 14-17 for reconciliation.

(3) For the purposes of calculating Adjusted EPS, the after-tax impact of non-recurring stock-based compensation, amortization of intangible assets, debt repayment and refinancing expenses and restructuring costs are excluded from the calculation of EPS. Please see pages 14-17 for reconciliation.

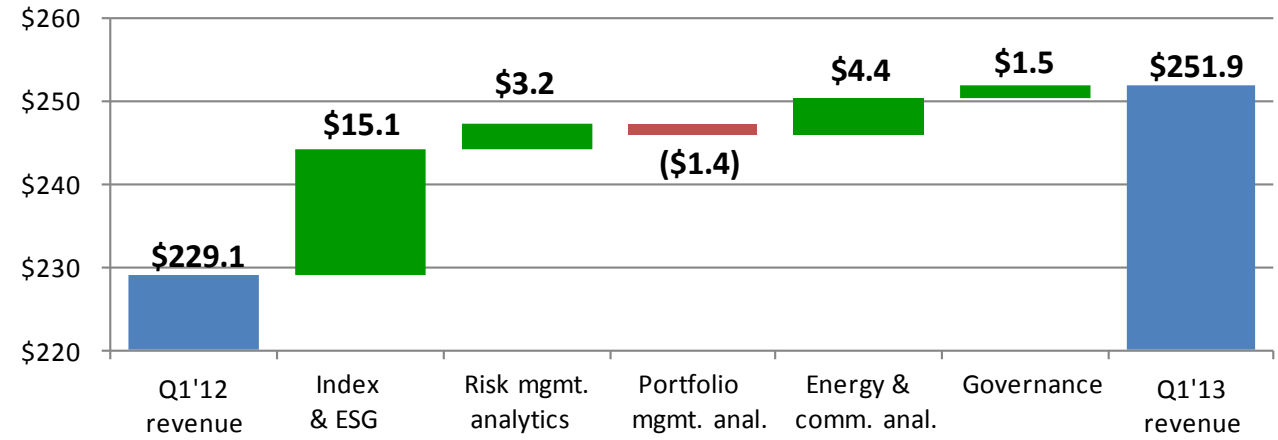
Breakdown of Q1'12 vs Q1'13 Revenue Growth

(Dollars in millions)

■ By Revenue Type



■ By Product Line

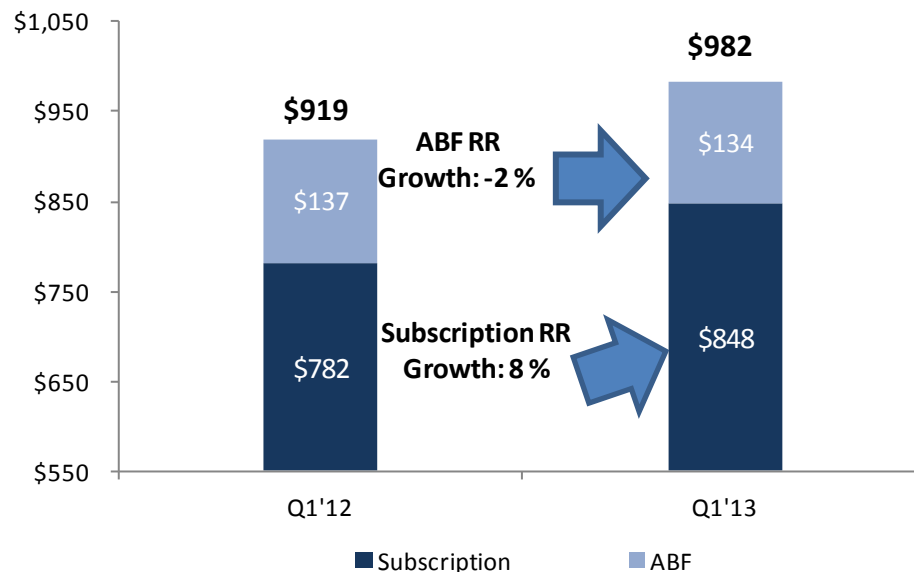


Summary of First Quarter 2013 Operating Results

(Dollars in millions)

- Run rate (RR) grew YoY by **7%** to **\$982 million**
 - Subscription run rate grew by 8%, or 3% organically
 - Asset-based fee (ABF) run rate declined YoY due to loss of Vanguard
 - Currency changes (\$7.5 million headwind) had a modest impact on subscription growth rate
- Total sales of \$40 million, down 7%
- Recurring subscription sales of \$31 million down 8% from Q1'12
- Continued benefit from strong retention rates

MSCI Total Run Rate



Total Sales and Retention

	Q1'12	Q1'13	Diff.
Rec Sub Sales	\$ 34	\$ 31	-8%
Non-Rec. Sales	\$ 9	\$ 9	-4%
Total Sales	\$ 43	\$ 40	-7%
Aggregate Retention	93%	92%	-1%

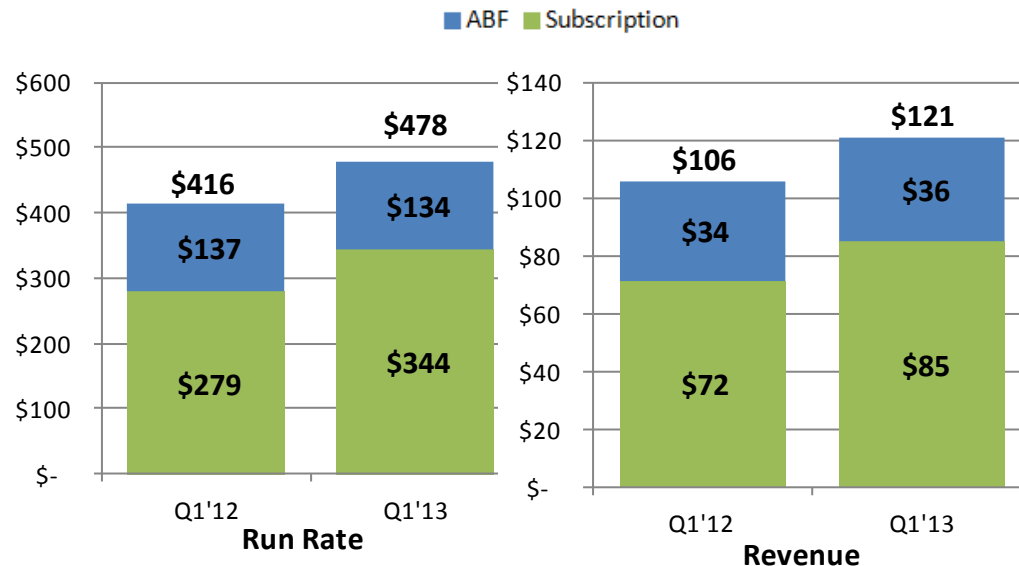
Index and ESG Products

(Dollars in millions)

First Quarter 2013 Highlights:

- Revenues grew **14%** to **\$121 million**, or **7%** organically
 - Seasonally weakest quarter for IPD revenues
- Run rate grew by **15% YoY** to **\$478 million**
 - Subscription run rate grew by **24%**, or **10%** organically
 - Asset-based fee run rate declined 2%, reflecting the removal of the Vanguard run rate, but rose 6% from Q4'12
 - ESG products a driver of growth
 - F/X a drag of \$1.9 million YoY and sequentially
- Total sales of \$17 million in Q1'13 were up slightly from Q1'12
- Retention rates stayed strong at 95%

Index and ESG Run Rate and Revenue



Index and ESG Sales and Retention

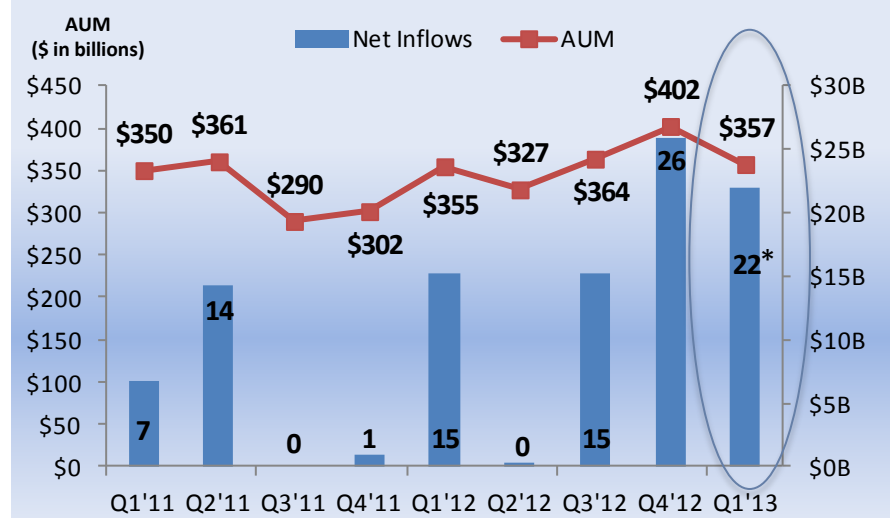
	Q1'12	Q1'13	Diff.
Total Sales	\$ 16	\$ 17	2%
Aggregate Retention	95%	95%	0%

Asset-Based Fees

First Quarter 2013 Highlights:

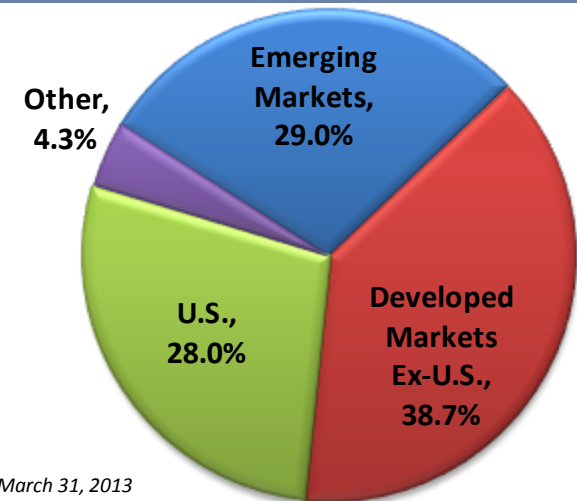
- Revenues grew **6%** to **\$37 million**
- Asset-based fee run rate declined **2%** to **\$134 million**, but rose **6%** from Q4'12
 - Excluding Vanguard ETFs:
 - Run rate grew by 17%
 - 3.6 average basis point fee at quarter-end
- Total ETF AUM increased by 1% to \$357 billion at the end of Q1'13
 - Excluding Vanguard, ETF AUM was \$285 billion (up 23% YoY)
- Net cash inflows of \$22 billion to MSCI-linked ETFs in Q1'13
 - **\$14 billion to non-Vanguard ETFs**
 - Offset by loss of \$83 billion of Vanguard AUM

Total AUM Linked to MSCI Indices of \$357bn



* Excludes impact of Vanguard transition

MSCI-Linked ETF AUM by Market Exposure



AUM of \$357 billion as of March 31, 2013

Source: Bloomberg

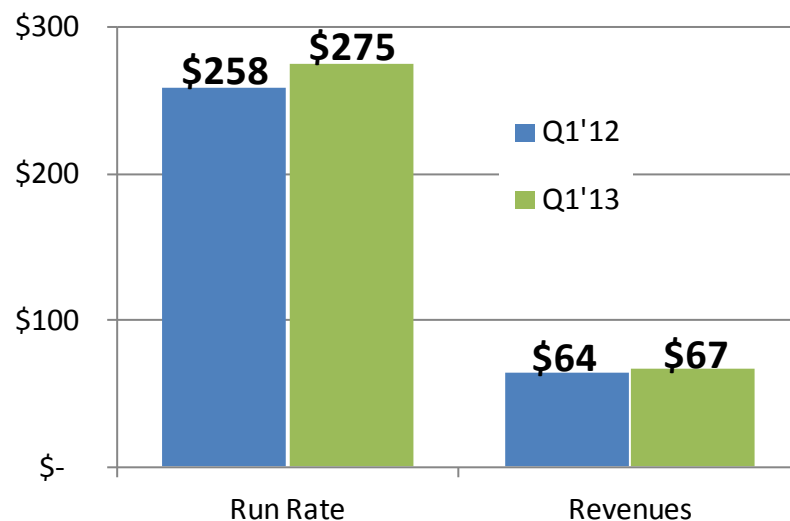
Risk Management Analytics

(Dollars in millions)

First Quarter 2013 Highlights:

- Revenues grew by **5%** to **\$67 million**, or **3%** organically
- Run rate grew by **6% YoY** to **\$275 million**, or **3%** organically
- Total sales of \$11 million in Q1'13
 - Uptick in sales in Europe offset by weakness in other regions
 - Business trends stable in Q1'13
- Retention rates in Q1'13 stable at 94%
- InvestorForce integration underway
- New product introductions include upgrades to BarraOne and InvestorForce as well as enhanced performance attribution tools

Risk Management Analytics Run Rate and Revenue



Risk Management Analytics Sales and Retention

	Q1'12	Q1'13	Diff.
Total Sales	\$ 11	\$ 11	1%
Aggregate Retention	94%	94%	0%

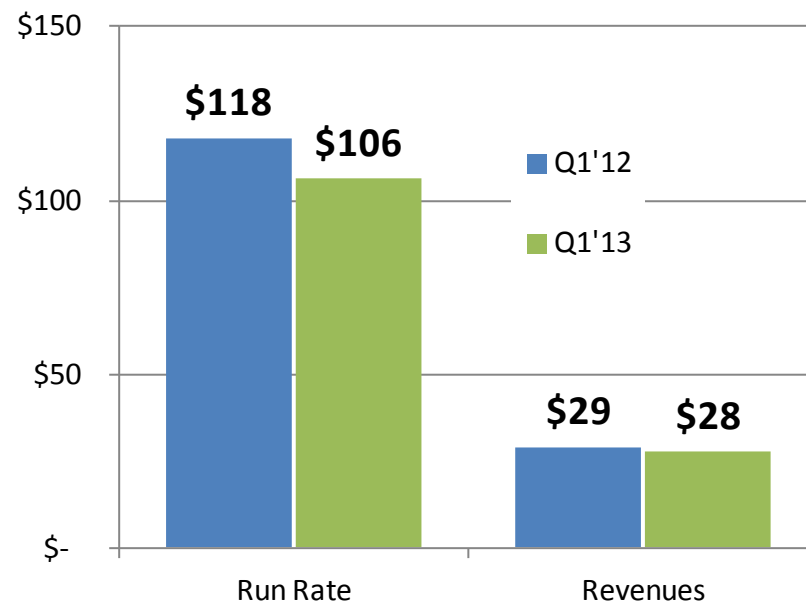
Portfolio Management Analytics

(Dollars in millions)

First Quarter 2013 Highlights:

- Revenues declined **5%** to **\$28 million**
- Run rate declined by **10%** YoY to **\$106 million**
 - F/X remained a drag: \$2.3 million YoY, including \$1.5 million in Q1'13
 - Total sales of \$3 million flat with prior year
- Retention rates dipped to **82%**
 - Downsales accounted for roughly 85% of cancels in Q1'13
- **New product introductions:** Barra Portfolio Manager 3.7 and 2 new market models

Portfolio Management Analytics Run Rate and Revenue



Portfolio Management Analytics Sales and Retention

	Q1'12	Q1'13	Diff.
Total Sales	\$ 3	\$ 3	-3%
Aggregate Retention	92%	82%	-10%
Core Retention	92%	83%	-9%

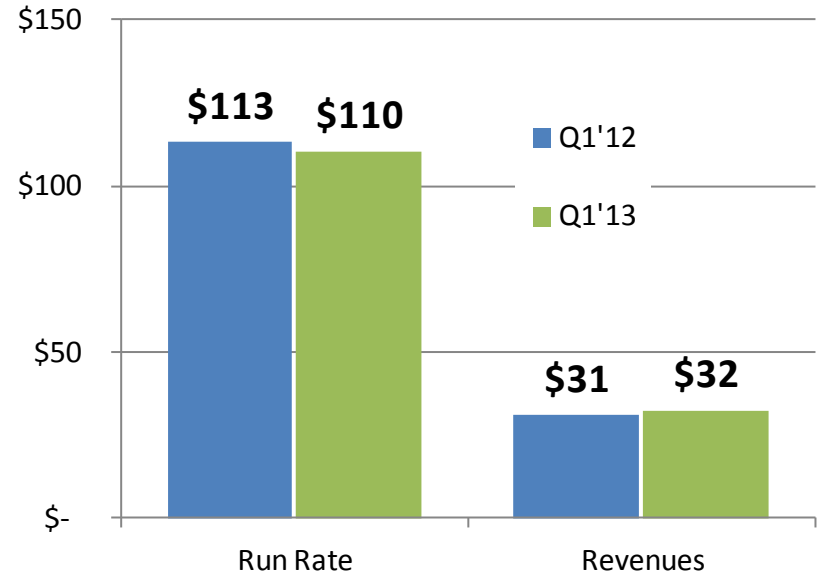
Governance

(Dollars in millions)

First Quarter 2013 Highlights:

- Revenues up **5%** to **\$32 million**
- Run rate declined by **3% YoY** to **\$110 million**, but increased **5% organically**
 - Driven by success of our advisory compensation data and analytics products
- Total sales for Q1'13 were \$9 million
- Retention rates strong at 90%, driven by strength in proxy research and voting product
- Completed sale of CFRA on 3/31/13
- Launched QuickScore product in March 2013

Governance Run Rate and Revenue



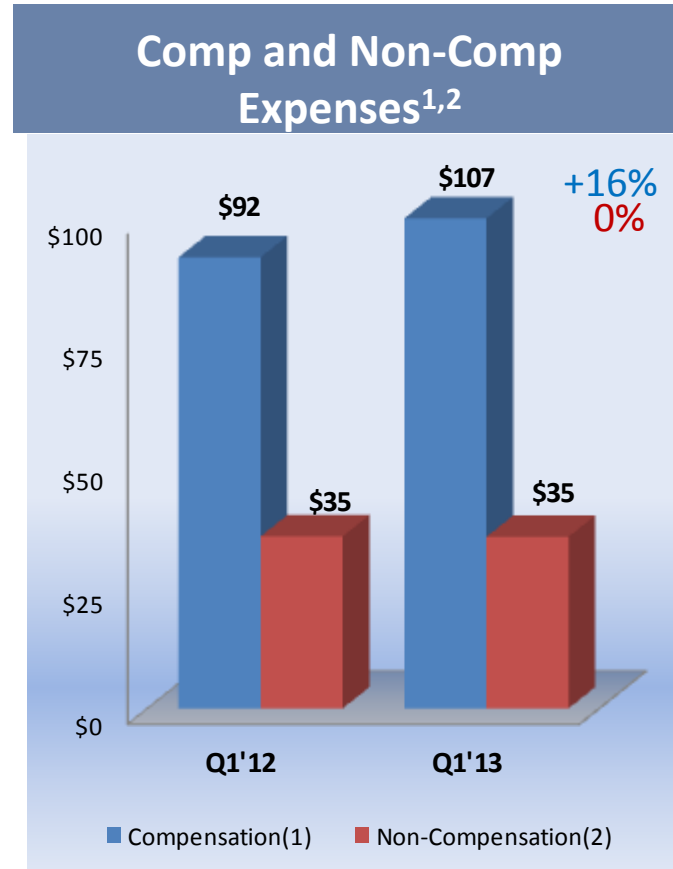
Governance Sales and Retention

	Q1'12	Q1'13	Diff.
Total Sales	\$ 12	\$ 9	-26%
Aggregate Retention	89%	90%	1%

Compensation and Non-Compensation EBITDA Expense

(Dollars in millions)

- Comp¹ and Non-comp expenses² increased 12% to \$142 million
 - Compensation expense rose 16%
 - Primarily driven by the impact of the acquisitions of IPD and InvestorForce
 - Total headcount growth of 15% to 2,844
 - 41% of employee base in low cost centers, up from 40% at end of Q1'12
 - Non-compensation costs flat as a result of strong expense management
 - Higher non-compensation costs associated with IPD and InvestorForce offset by lower expenses across many areas

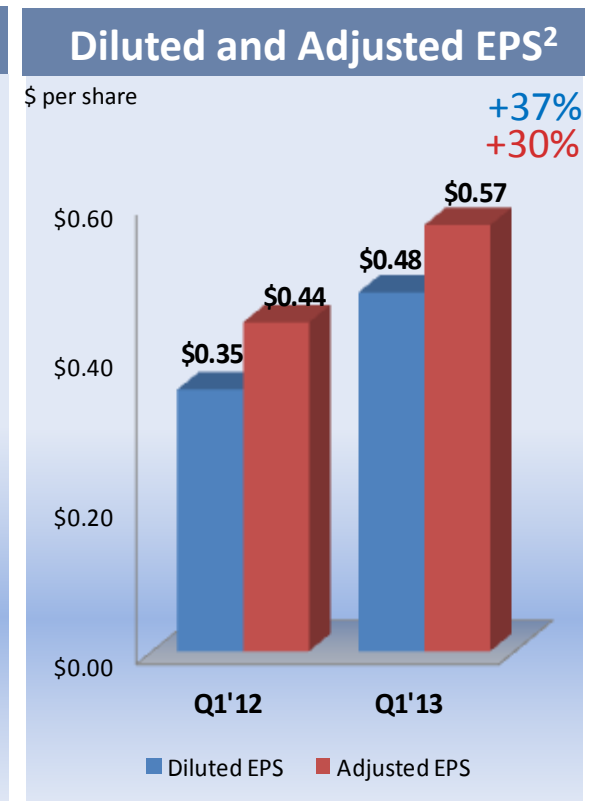
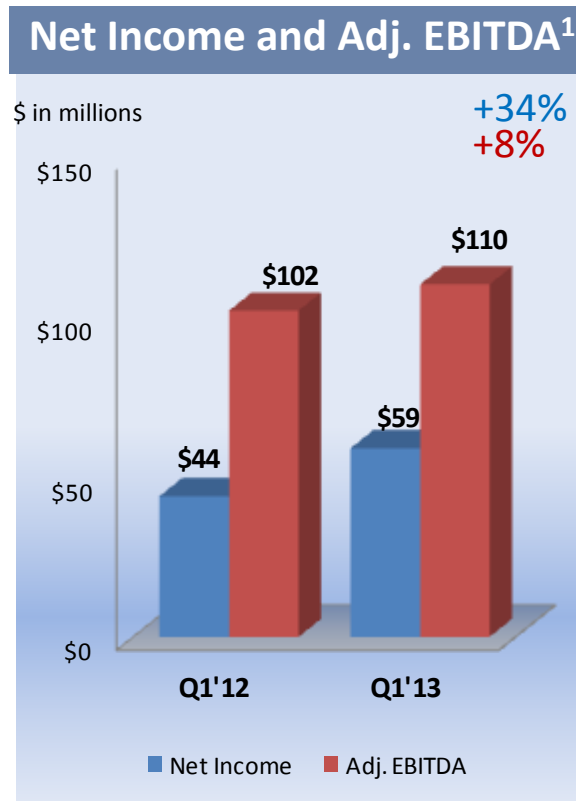


(1) Compensation expense excludes non-recurring stock-based compensation. Please see page 17 for reconciliation to operating expenses.

(2) Non-compensation excludes the depreciation, amortization and restructuring costs. Please see page 17 for reconciliation to operating expenses.

Summary of Profitability Metrics: Net Income, EPS and Adjusted EBITDA¹

- Net Income increased 34%
 - Interest expense decreased \$5 million as a result of lower indebtedness
 - \$4 million in discrete tax benefits
- Adjusted EBITDA¹ was \$110 million, up 8%
- Diluted EPS increased 13 cents to \$0.48
- Adjusted EPS² increased 13 cents to \$0.57
- 1% decrease in diluted weighted average shares outstanding



(1) Net income before provision for income taxes, depreciation and amortization, other net expense and income, non-recurring stock-based compensation and restructuring costs. Please see pages 14-17 for reconciliation.

(2) For the purpose of calculating Adjusted EPS, the after-tax impact of non-recurring stock-based compensation, amortization of intangible assets, debt repayment expenses and restructuring costs are excluded from the calculation of EPS; see pages 14-17 for reconciliation.

Summary Balance Sheet and Select Cash Flow Items

In thousands	As of		
	March 31, 2013	December 31, 2012	
Cash and cash equivalents	\$ 263,029	\$ 183,309	Total Cash & Investments \$263M
Short-term investments	-	70,898	
Trade receivables, net of allowances	166,915	153,557	
Deferred revenue	\$ 350,470	\$ 308,022	Total Debt \$829M
Current maturities of long-term debt	43,106	43,093	
Long-term debt, net of current maturities	785,856	811,623	

Q1'13 Net Cash from Operations

\$71 million

Q1'13 Significant Non-Operating Cash Out-Flows

Capital Expenditures

\$5 million

Acquisition of InvestorForce

\$23 million

Debt Repayments

\$26 million

Remaining Share Repurchase Authorization

\$200 million

Use of Non-GAAP Financial Measures and Operating Metrics

- MSCI has presented supplemental non-GAAP financial measures as part of this presentation. A reconciliation is provided that reconciles each non-GAAP financial measure with the most comparable GAAP measure. The presentation of non-GAAP financial measures should not be considered as alternative measures for the most directly comparable GAAP financial measures. These measures are used by management to monitor the financial performance of the business, inform business decision making and forecast future results.
- Adjusted EBITDA is defined as net income before provision for income taxes, other net expense and income, depreciation and amortization, non-recurring stock-based compensation expense and restructuring costs .
- Adjusted Net Income and Adjusted EPS are defined as net income and EPS, respectively, before provision for non-recurring stock-based compensation expenses, amortization of intangible assets, restructuring costs and the accelerated amortization or write off of deferred financing and debt discount costs as a result of debt repayment (debt repayment and refinancing expenses), as well as for any related tax effects.
- We believe that adjustments related to restructuring costs and debt repayment and refinancing expenses are useful to management and investors because it allows for an evaluation of MSCI's underlying operating performance. Additionally, we believe that adjusting for non-recurring stock-based compensation expenses, debt repayment and refinancing expenses and depreciation and amortization may help investors compare our performance to that of other companies in our industry as we do not believe that other companies in our industry have as significant a portion of their operating expenses represented by these items. We believe that the non-GAAP financial measures presented in this earnings release facilitate meaningful period-to-period comparisons and provide a baseline for the evaluation of future results.
- Adjusted EBITDA, Adjusted Net Income and Adjusted EPS are not defined in the same manner by all companies and may not be comparable to other similarly titled measures of other companies.
- The run rate at a particular point in time represents the forward-looking revenues for the next 12 months from all subscriptions and investment product licenses we currently provide to our clients under renewable contracts assuming all contracts that come up for renewal are renewed and assuming then-current currency exchange rates. For any license where fees are linked to an investment product's assets or trading volume, the run rate calculation reflects an annualization of the most recent periodic fee earned under such license or subscription. The run rate does not include fees associated with "one-time" and other non-recurring transactions. In addition, we remove from the run rate the fees associated with any subscription or investment product license agreement with respect to which we have received a notice of termination or non-renewal during the period and we have determined that such notice evidences the client's final decision to terminate or not renew the applicable subscription or agreement, even though the notice is not effective until a later date. The run rate for IPD Group Limited was approximated using the trailing 12 months of revenues primarily adjusted for estimates for non-recurring sales, new sales and cancellations.
- The quarterly Aggregate Retention Rates are calculated by annualizing the cancellations for which we have received a notice of termination or non-renewal during the quarter and we have determined that such notice evidences the client's final decision to terminate or not renew the applicable subscription or agreement, even though such notice is not effective until a later date. This annualized cancellation figure is then divided by the subscription run rate at the beginning of the year to calculate a cancellation rate. This cancellation rate is then subtracted from 100% to derive the annualized Retention Rate for the quarter. The Aggregate Retention Rate is computed on a product-by-product basis. Therefore, if a client reduces the number of products to which it subscribes or switches between our products, we treat it as a cancellation. In addition, we treat any reduction in fees resulting from renegotiated contracts as a cancellation in the calculation to the extent of the reduction. For the calculation of the Core Retention Rate the same methodology is used except the amount of cancellations in the quarter is reduced by the amount of product swaps.

Reconciliation of Adjusted Net Income and Adjusted EPS

In thousands, except per share figures	Three Months Ended		
	March 31, 2013	March 31, 2012	December 31, 2012
Net Income	\$ 58,937	\$ 43,966	\$ 54,452
Plus: Non-recurring stock-based compensation	-	582	381
Plus: Amortization of intangible assets	14,486	15,959	15,421
Plus: Lease exit charge	-	-	469
Plus: Restructuring costs	-	(29)	-
Less: Income tax effect	(4,268)	(5,873)	(6,556)
Adjusted net income	\$ 69,155	\$ 54,605	\$ 64,167
Diluted EPS	\$ 0.48	\$ 0.35	\$ 0.44
Plus: Non-recurring stock-based compensation	\$ -	\$ 0.01	\$ -
Plus: Amortization of intangible assets	\$ 0.12	\$ 0.13	\$ 0.12
Plus: Lease exit charge	\$ -	\$ -	\$ -
Plus: Restructuring costs	\$ -	\$ -	\$ -
Less: Income tax effect	\$ (0.03)	\$ (0.05)	\$ (0.04)
Adjusted EPS	\$ 0.57	\$ 0.44	\$ 0.52

Reconciliation of Adjusted EBITDA to Net Income

In thousands	Three Months Ended March 31, 2013			Three Months Ended March 31, 2012		
	Performance and Risk	Governance	Total	Performance and Risk	Governance	Total
Net Income			\$ 58,937			\$ 43,966
Plus: Provision for income taxes			24,614			24,273
Plus: Other expense (income), net			6,976			12,740
Operating income	\$ 86,699	\$ 3,828	\$ 90,527	\$ 77,475	\$ 3,504	\$ 80,979
Plus: Non-recurring stock-based compensation	-	-	-	522	60	582
Plus: Depreciation and amortization of property, equipment and leasehold improvements	4,089	991	5,080	3,565	851	4,416
Plus: Amortization of intangible assets	11,166	3,320	14,486	12,639	3,320	15,959
Plus: Restructuring costs	-	-	-	(19)	(10)	(29)
Adjusted EBITDA	\$ 101,954	\$ 8,139	\$ 110,093	\$ 94,182	\$ 7,725	\$ 101,907

Reconciliation of Operating Expenses

In thousands	Three Months Ended			% Change from	
	March 31, 2013	March 31, 2012	December 31, 2012	March 31, 2012	December 31, 2012
Cost of services					
Compensation	\$ 61,149	\$ 53,549	\$ 55,982	14.2%	9.2%
Non-recurring stock based compensation	-	268	255	(100.0%)	(100.0%)
Total compensation	\$ 61,149	\$ 53,817	\$ 56,237	13.6%	8.7%
Non-compensation	19,036	18,474	17,735	3.0%	7.3%
Lease exit charge ¹	-	-	219	n/m	(100.0%)
Total non-compensation	19,036	18,474	17,954	3.0%	6.0%
Total cost of services	\$ 80,185	\$ 72,291	\$ 74,191	10.9%	8.1%
Selling, general and administrative					
Compensation	\$ 45,656	\$ 38,492	\$ 37,475	18.6%	21.8%
Non-recurring stock based compensation	-	314	126	(100.0%)	(100.0%)
Total compensation	\$ 45,656	\$ 38,806	\$ 37,601	17.7%	21.4%
Non-compensation	15,975	16,630	19,321	(3.9%)	(17.3%)
Lease exit charge ¹	-	-	250	n/m	(100.0%)
Total non-compensation	15,975	16,630	19,571	(3.9%)	(18.4%)
Total selling, general and administrative	\$ 61,631	\$ 55,436	\$ 57,172	11.2%	7.8%
Restructuring costs	-	(29)	-	(100.0%)	n/m
Amortization of intangible assets	14,486	15,959	15,421	(9.2%)	(6.1%)
Depreciation and amortization of property, equipment and leasehold improvements	5,080	4,416	4,989	15.0%	1.8%
Total operating expenses	\$ 161,382	\$ 148,073	\$ 151,773	9.0%	6.3%
Compensation	\$ 106,805	\$ 92,041	\$ 93,457	16.0%	14.3%
Non-recurring stock-based compensation	-	582	381	(100.0%)	(100.0%)
Non-compensation expenses	35,011	35,104	37,056	(0.3%)	(5.5%)
Lease exit charge ¹	-	-	469	n/m	(100.0%)
Restructuring costs	-	(29)	-	(100.0%)	n/m
Amortization of intangible assets	14,486	15,959	15,421	(9.2%)	(6.1%)
Depreciation and amortization of property, equipment and leasehold improvements	5,080	4,416	4,989	15.0%	1.8%
Total operating expenses	\$ 161,382	\$ 148,073	\$ 151,773	9.0%	6.3%

¹Fourth quarter 2012 included a charge of \$0.5 million associated with an occupancy lease exit resulting from the consolidation of our New York offices.